

MA (ECONOMICS)

FINAL SEMESTER

SUBJECT CODE: ECO501

DEVELOPMENT ECONOMICS

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**SYLLABI-BOOK MAPPING TABLE
PAPER NO: MAECO501
DEVELOPMENT ECONOMICS**

SYLLABI**Mapping
in Book**

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Economic Growth and Economic Development - Economic Development - Measurement of economic development problems - Obstacles to Economic Development – Technology - Kuznets' characteristics of Modern Economic Growth.

Unit – II : THEORIES OF UNDERDEVELOPMENT

Dualism and Backward Bending Supply Curve - Vicious Circle of Poverty - Nelson's Low Level Equilibrium Trap - Critical Minimum Effort - Paul Baran's Theory of Underdevelopment - Myrdal's Theory of Cumulative Causation.

UNIT- III : CLASSICAL, SCHUMPETERIAN AND MARXIAN THEORIES OF GROWTH

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UNIT-IV : NEO-CLASSICAL AND CAMBRIDGE MODELS OF ECONOMIC GROWTH

Harrods Model of Growth – Domar's Mode of Growth - Solow Growth Model - Cambridge Model of growth (Joan Robinson)

UNIT – V : TECHNICAL CHANGE

Hicksian and Harrodian Versions of Neutral Technical Progress - Labour and capital Augmenting Technical progress (Harrod and Solow versions) - Disembodied and embodied Technical Progress - Overview of Endogenous growth theory - Growth under vintage capital model.

UNIT-VI : APPROACHES TO ECONOMIC DEVELOPMENT

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**UNIT– VIII : ALLOCATION OF RESOURCES AND ECONOMIC
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Need for Investment Criteria in Developing Countries - Rate of Turnover
Criterion - Social Marginal Productivity Criterion - Marginal Per Capita Re-
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Economic Planning - Input-output Analysis - Sectoral Projection in Planning:
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INTRODUCTION OF THE BOOK

The economic development refers to the problems and challenges faced by the economics at the labour strata of development hierarchy. Right from Adam Smith to Karl Mark and Keynes the study of economic development has engrossed the attention of economists. Although before the 20th century the economists were mainly interested to understand the problems of Western European nations. It was only after the Second World War, the economists were shown their concern for the less developed countries and thereby formulate the theories and models of economic development and growth.

This book would examine the problems of economic development of underdeveloped countries. To understand the problems of economic development of LDCs countries the book is divided into ten units-

In the very first unit, the book has elaborately discussed the concept of economic development, problems and measures, obstacles and a model. In the second unit, we have discussed the factors responsible for the economic underdevelopment of underdeveloped countries and also suggested the policies to stimulate the pace of development.

In the third unit, the readers are expected to learn some theories put forward by the Classical Economists. In this chapter, we have discussed about growth theories of three famous classical economists i.e., Adam Smith, David Ricardo and Malthus. In this unit, we have also discussed Schumpeter's theory of innovation and the Marxian theory of development.

In the forth unit the learners may acquaint themselves about Neo-Classical and Cambridge Models of Economic Growth. The Harrods Model of Growth, Domars Mode of Growth, Solow Growth Model and Cambridge Model of growth has elaborately conversed in the unit.

Indeed the technical progress is important for economic growth. In the fifth unit, we have discussed the importance of technical changes in the economic development of underdeveloped countries.

The important theories and approached for the economic development of underdeveloped countries have been discussed in the sixth unit. We have broadly discussed Rodan's Theory of big push, Nurkse's Model of Balanced Growth, Unbalanced Growth, Hirschman's Strategy and Ranis –Fei Model.

In unit seventh, we have discussed the importance of human capital formation, the role of the market, the role of government and community in economic development.

The vicious circle of economic underdevelopment requires that scarce resources are allocated properly and efficiently. Pertinent to the vicious circle of economic underdevelopment in underdeveloped countries, unit eight discusses the need for Investment Criteria in Developing Countries, Rate of Turnover Criterion, Social Marginal Productivity Criterion, Marginal Per Capita Re-investment Criterion, Time Series Criterion and Little-Mirrlees Cost-Benefit analysis of Projects.

Proper planning is utmost necessary in underdeveloped countries to take the path of economic development. As such, the unit ninth minutely discussed the importance of proper planning in LDCs countries.

The last unit deals with the trade strategies of development. It also discusses the model of rent-seeking society and the impact of the institution on economic development. In the last few decades, there were rapid growths of foreign investment in various countries. So, the role of foreign investment and foreign aid in economic development is also discussed in this unit.

It is hoped that the students will find the book useful for learning.

UNIT-I

CONCEPT OF ECONOMIC DEVELOPMENT

Structure

- 1.0 Objectives
- 1.1 Economic Growth and Economic Development
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- 1.4 Obstacles to Economic Development
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- 1.6 Kuznet's characteristics of Modern Economic Growth
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1.0 Objectives

In this unit students are expected to know and learn about the concepts relating to various dimensions of economic growth and development.

- Economic growth and economic development
- Measurement of economic development:
- Problems in measures of development,
- human development index
- Obstacles to economic development: weak Property rights,
- low ability to create and adopt new technology,
- low levels of human and physical capital
- Kuznets' characteristics of modern economic growth.

1.1 Economic Growth and Economic Development

Economic growth is the sustained growth of per capita real income over a long period of time. Unlike macro-economic which deal with the short-run behavior of the economy, the focus of Development Economics is the long run. Trade cycles are a common phenomenon in any growing economy. Income may increase over a number of years and then it may even fall for a few years. The figures a, b and c show the behavior of income per head (y_p) over the different phases of the trade cycle.

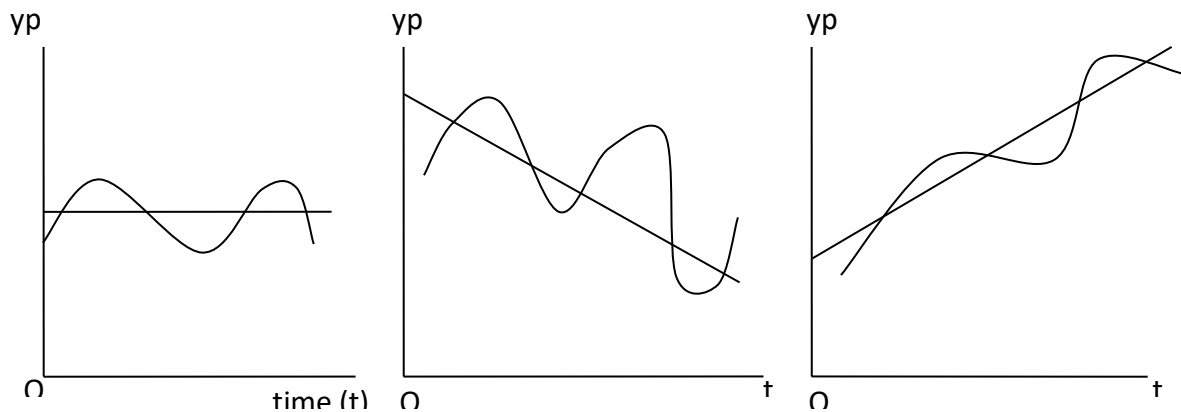


Figure 1(a)

Figure 1(b)

Figure 1 (c)

All the three figures show the fluctuate nature of income. In figure (a) y_p fluctuates about a flat trend line. This means the economy is not growing over the years. If our focus is only the short-run, then we would find the economy either expanding or contracting. But a trend line only gives the picture relevant to the study of economic growth.

Figure (b) shows an economy whose per capita income fluctuates about a line which is downward sloping. This line represents the economic growth that is negative. The long run per capita income displayed in figure c is increasing. In the short run there are fluctuations, income rises in the upward phase of the trade cycle and then it falls in the downward phase. However, the fluctuation of income per head occurs around a trend line which is upward-rising. This upward-rising trend line covering phases of trade cycle is indicative of economic growth.

The growth of per capita income is sustained in the long-run by the interplay of a number of factors of which the most crucial one is technological progress. The line of

technological progress has especially been in the initial stage of development, the industrial sector. The growing industries absorb more and more workers from the low productive traditional sectors. So the concomitant development of industrialization is urbanization and the expansion of various term-serving activities. Another characteristic of economic growth is sustained growth in population. It is the growing population that meets the growing demand for man power.

The relationship between the growth of income per head and growth of population (gp) is:

$g_{yp} = g_y - g_p$, where g_{yp} is the rate of growth of income per head and g_y is the growth of income. One basic characteristic of economic growth is that in a growing economy population growth is usually positive and $g_y > g_p$, the relation paving the way for the growth of income per head.

1.2 Economic Development

When economic growth continues long and brings about deeper changes not only in the economy but also in the society. There is economic development. The changes occur in the social realm slowly. Mere economic growth cannot bring much social changes. It is the spread of education, urbanization and industrialization that tends to reduce the relative importance of ascribed status and enhance that of the achieved status of an individual in the social hierarchy. In the pre industrial society a person inherits the social status of her parents. There is what is called social reproduction. This is shown below:

Period I	Period II
Social category	Social category
I	I
II	II
III	III

In the traditional society the children of the people belonging to the first category occupy the first category by virtue of their birth. The status is a birth right. This situation is social reproduction, common in pre-industrial or rural society. With the industrialization, urbanization, and spread of modern education especially scientific and technical education

there is what is called social transformation or development. This occurs through the decay of ascribed status in society and rising importance of 'achieved' status. People belonging to the lowest category can through merit rise to the highest category. In such a situation status depends on the individual's own capability, not the status of his caste, class or any other ascribed status attribute. In short sustained economic growth occupied with social change or transformation is what is called economic development, a long term process experiences, to date, only by a very few centuries of Asia such as Japan, Singapore, etc.

1.3 Measurement of economic development problems

Economic development is a complex process involving the changes in a large number of variables, a few of which are quantitative and most of them are qualitative. In general, qualitative variables have different dimension and so they cannot be added together. A part from this, the qualitative variables cannot be added to the quantitative variables. These problems stand in the way of finding a singular measure of economic development.

Because of its encompassing other quantitative and qualitative variables, to date it has not been possible to find out a singular measure of economic development. Some economists, belonging mainly to neoclassical school tend to accept the centrality of income as the measure. Centrality does not mean singularity; the role of non-income factors cannot be neglected. Moreover, income is not an object which is intrinsically valuable. It carries largely instrumental value it is the means by which the intrinsically valuable objects can be made available.

The absence of a proper measure of economic development led to the search for a measure with more acceptability than the hitherto formulated ones. This led to the formulation of the paradigm of human development and its quantitative measure called Human Development Index (HDI). The focus is on the determination of ultimate goals of development an identification of the instruments and mode of their operation to achieve the specific targets. The relation between goals and the instruments to achieve them is illustrated in Note.

The ultimate goal of all human endeavors is the enhancement of their welfare. The challenge is to identify ways and means to achieve maximum possible human welfare.

Human Development Paradigm was formulated to determine the basic goals of development and the means of their achievement. There is no absolute measure of human development, there is only relative measure. This measure called Human Development Index (HDI).

Human Development has three components: health, education and income, all of them carrying the same relative weight; namely $\frac{1}{3}$. Health is measured by life expectancy at birth. The maximum and minimum values of life expectancy at birth are taken into consideration in order to find out the dimension index of health. This is done by the formula;

$$\text{Dimension index of health} = \frac{L^0_o(a) - L^0_o(me)}{L^0_o(ma) - L^0_o(me)}$$

Where $L^0_o(a)$ is the actual life expectancy at birth of the country being studied

$L^0_o(me)$ is the minimum life expectancy at birth observed in the world.

$L^0_o(ma)$ is the maximum life expectancy at birth observed in any country of the world.

Dimension index of health varies from 0 to 1. In calculating education index mean years of schooling and expected years of schooling are taken into consideration. In income index calculation per capital income in purchasing power parity in dollar (PPP\$) is taken. Lastly HDI is the geometric mean of health, education and income indices.

Human Development Paradigm is also concerned with the different types of inequality and poverty. In order to estimate the magnitude of inequality in different indicators, an inequality adjusted Human Development Index is constructed. It is based on inequality-adjusted life expectancy index, inequality adjusted education index and inequality adjusted income index.

Gender inequality is a problem found not only in poor countries but also in an attenuated form, in developed countries. However, the inequality is an acute problem in many developing countries including India. The components of Gender Inequality Index show the magnitude of inequality in Health, empowerment and labor market. Lastly, Multidimensional Poverty Index is constructed by incorporating status of nutrition, child mortality, schooling and the standard of living.

Position of India in Human Development Index in 2011 among 187 countries is 134. India belongs to the group of countries having a medium range of human development. India's position in 2006 was 135. So even a period of five years India's position among all the countries of the world improved by one rank. India's condition in human development still remains far from satisfactory.

1.4 Obstacles to Economic Development

A poor country faces a number of obstacles to its path of economic development. All the poor countries do not encounter the same problems. However, there are some obstacles common to all the developing countries. These are :

1. Low rate of savings: In general poor countries have a low level of income. So the ability of these countries to save a significant part of their income for accumulation of capital is low. Ragnar Nurkse (1953) used the low rate of savings to develop his theory of vicious circle of poverty. This circle is vicious because it behaves like a trap from which a poor country finds it very difficult to come out. The argument is very simple. A low level of income leads to a low ability to save. A low level of saving means a low level of investment. When the level of income is very low, a poor country can at least save. The amount which is only enough to make the investment to compensate the depreciation of existing capital stock. Inability to make any new net investment leads to the stagnation of income. This completes the vicious circle.

It is necessary to make an appraisal of the vicious circle of poverty. In the first place if low income is responsible for continuation of low income through vicious circle of low saving and investment then a good number of countries which are once poor could not now become rich. Secondly the hypothesis of vicious circle is based on the restrictive assumption of market imperfections especially the capital market. A poor country has, by definition, a low income and investible surplus. Moreover, the capital endowment of a poor country is low. A low level of capital means its high marginal productivity. On the other hand many developing countries including India have abundant labour. So it means a poor country has a low marginal productivity of labour and hence a low wage rate and a high marginal productivity of capital. So, in general capital would have a tendency to flow towards the poor areas from the rich areas. The opposite would happen in case of labour.

This point can be further illustrated by the internal flow of capital in India. It is a vast country with some of its areas having a strong industrial and modern service that is IT sector. One can mention rational capital region, Mumbai-Pun belt, Bangalore, Hyderabad, Chennai and Ahmedabad, Vadodara region. If these areas are compared with Northern and East India, largely Bihar, West Bengal and North India, one can see contrast. Wage rate in these poor areas is low. The rate of industrialization is also low. Capital is not flowing to their capital-scarce area from the capital-rich parts of the country. Rather the circulating capital has a tendency to move towards the capital-rich areas from the poorer parts of the country.

This compels us to look into the more basic issues of under development the true obstacles to economic development. These obstacles are called institutional factors which are inseparably related to the cultural mores and ethos of the people and therefore these obstacles cannot be removed by external factors. An only internal need of the society, more properly the operational necessity, tends to change the factors, called the institutions conditioning the economic behavior.

A very important institutional obstacle comes from weak property rights. In all developed countries the property rights are strong and in many poor countries the property rights are weak. Even in the same country the strength of property rights may vary from region to region. Invariably the urban property rights in a poor country are stronger than the rural property rights.

An inseparable part, more appropriately, the vital part of property rights is rule of law and effective contract-enforcement mechanism. In the developed countries the contract enforcement mechanism is very strong. It, of course depends on the strength of the legal personality of the people. A formal promise made by a legal person must be observed by him/her. If the promise is not kept by him/her, he/she is liable to punishment.

A fundamental problem in the developing countries is the weakness in the administration of justice and ultimately it is this weakness that stands in the way of investible resources flowing to the poor areas. The problem of low investment cannot be removed without strengthening the property rights regime of the poor countries.

1.5 Technology

Economic development is a creative process. The creative element is not revealed in what Schumpeter called invention-innovation and diffusion of new technology. UK was the threaten of first industrial revolution. This small county composed of Islands was empowered by the new technology so much that it established the empire covering parts of all continents except one, Australia, which was entirely under British control. The new technology gives new energy and power that propels a country to a higher level of development. So the force of development flows from the creative energy of the people who tend to improve the technique of their production.

Many developing societies can create neither new technology nor adopt new technology. They are so much engrossed in their own old technology that they find it very difficult to adopt new technology. Two factors are responsible for this. One is low level of human capital and the other is deficiency of physical capital of these two, human capital is more important than physical capital.

In the whole spectrum of development, the human capital plays the more crucial role. But human capital alone is not enough. For its better performance it requires the physical capital. In fact the productivity of human capital depends on the level of physical capital. When the amount of physical capital is high, the productivity of human capital is also high. So this complementary relationship demands emphasis on investment in both physical and human capital.

1.6 Kuznets' characteristics of Modern Economic Growth

Modern economic growth has some fundamental characteristics. Professor Kuznets has isolated six of these characteristics. These six characteristics are common to all the developed countries:

1. **Growth of per capita output and population:** Modern economic growth has been accompanied the growth of population. Before industrial revolution in UK, the population growth was not high in that country. In India the year 1921 is called the demographic great divide. Before 1921 the population of India was growing with fluctuation. For example, the decade 1911-1921 witnessed the decrease of Indian

population. Only after 1921 the population of India has been increasing without any fall. Like the growth of population, modern economic growth is characterized by the positive growth of per capita income.

2. **Growth of total factor productivity:** Economic growth is not limited to the growth of only labour productivity. It is also associated with the growth of total factor productivity which means the rise in overall efficiency in production.
3. **Structural transformation:** The journey of modern economic growth began in steam powered ship – it was the steam engine which caused the first industrial revolution. This revolution made UK the ‘workshop’ of the world. Industrial sector became the most important sector of the economy, employing a significant segment of the labour force. In course of time industrial sector gave way to the tertiary sector shaped by inventive activities and different kinds of service activities.
4. **Social and ideological transformation:** Industrialization paved the way for urbanization. Urban society became radically different from the rural society which kept align at least some vestiges of traditional cultural practices. Urban society traced a new path unseen and unknown before. Urban society is considered western compared with the rural society. Ideological landscape of the urban industrial society is also different from that of the rural society.
5. **International economic outreach** Industrialization is accompanied with expanded relationship. This relationship is shaped by the need of industrial inputs and the sale of finished products. The large-scale industrial production facilities ensure a low cost of production; it demands expanded relationship in the international domain.
6. **Limited spread of economic growth:** Modern economic growth did not spread widely. Initially it was confined to Western Europe, North America, Japan, Australia and New Zealand. The vast areas of the world remained outside the net of modern economic growth and development. In recent years economic growth has been high in China, South Korea, Singapore, Eastern Europe and in oil rich West Asian countries. In spite of the recent spread, modern economic growth has not equally benefitted all countries.

APPENDIX

Note

1. The simplest way to illustrate the instruments-targets relation, we can consider the simple simultaneous equation. We started with one variable and one equation:

$$2x - 10 = 0$$

$$\text{Here } x = 5$$

If we are to determine the values of 2 Unknowns, we need 2 equations which must be (i) independent and (ii) consistent. To illustrate this we take examples. If we are given

$$2x - y = 4 \quad \text{--- (1)}$$

$$x + 2y = 6 \quad \text{--- (e)}$$

We see that these two equations are independent and also consistent. Their solution : $x = 14/5$, $y = 8/5$.

If we are given

$$3x - y = 4 \quad \text{--- (3)}$$

$$6x - 2y = 8 \quad \text{--- (4)}$$

We see that equations (3) and (4) are not independent.

By multiplying equation (3) by 2 we get equation (4).

The next case shows the inconsistency between the given equation:

$$2x + y = 4 \quad \text{--- (5)}$$

$$2x - y = 4 \quad \text{--- (6)}$$

Equation (6) is inconsistent with equation (5).

1.7 Questions

1. Distinguish between economic growth and economic development.
2. Discuss the various measures of human development and the problems relating to its measures.
3. Illustrate and explain Kuznet's characterization of economic development.

1.8 Key Word

Human Development Index	: a measure to index human development
Property Right's	: right over private property on the basis of excludability and contract enforcement
Measure	: to quantify or rank according to a predefined scale

1.9 Suggested Reading

Thirwal, A.P., *Growth and Development*, Macmillan, London, 1999.

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UNIT-II

THEORIES OF UNDERDEVELOPMENT

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- 2.11 Suggested Readings

2.0 Introduction

More than 150 member countries of United Nations constitute the developing and underdeveloped nations. However, there are diversities among those countries regarding the level of development. The nature and structure of their economies are also not homogeneous. The common characteristic of those countries is that their per capita income is low and they are unable to generate adequate economic surplus to sustain the development process. Economists and policy makers have been trying to analyse the factors responsible for their underdevelopment. They also try to give policies for development of such countries. This chapter discusses some of those theories.

2.1 Objective

In this unit the learners is expected to know and understand the various theories of underdevelopment. The unit deals ;

- Dualism and backward bending supply curve
- Vicious circle of poverty
- Nelson's low level equilibrium trap
- Leibenstein's critical minimum effort
- Paul Baran's theory of underdevelopment
- Myrdal's theory of cumulative causation.

2.2 Dualism and Backward Bending Supply Curve

J.K. Boeke was one of the pioneers of the distinctive theories that were applicable only to the underdeveloped countries. According to Boeke's theory of social dualism, in the developing countries two socio-economic systems exist. And these two systems could be easily distinguished from each other. In a dual society, one of the two social systems is more advanced imported, and has gained existence in the new environment. But the imported and advanced social system could not drive out the indigenous (that prevailed in the society before importing the advanced system) social system entirely. This results that neither of the two systems becomes general for the society as a whole. Thus, both the systems co-exists and hence termed as dual social system. Boeke termed the advanced imported social system as "Western System" and the indigenous system as "Eastern System". The west penetrates into the east, but it has not been able to absorb the east culturally and socially. Both the East and the West have their definite culture and a definite philosophy of life. Thus, Boeke defines social dualism as "clashing of an imported social system with an indigenous social system".

2.2.1 Characteristics of Dualistic Society

a) Overriding importance of social needs

The indigenous societies are influence more by social rather than economic needs. The eastern society gives greater importance social needs compared to western society. Due to the comparative primitive character of eastern society, there is overriding importance

social needs. The more dependence of the society on social needs, lesser the societies' economic needs. In the eastern society the value of goods depends on its prestige value not on its value-in-use.

b) Limited needs

In the eastern society needs are limited compared to western societies. It is because the eastern societies are contented on what they produce for themselves. Economic motivation to produce more does not exist in eastern society or is very weak, because of the limited needs. Thus the developing countries have a backward sloping supply curve of labour.

c) Accent of self-sufficiency

In the developing countries, the indigenous sector does not have the motive to produce for profit. They produce for self-consumption. However, the modern sector in those economies produces for profit only.

d) Western theories are not applicable in eastern societies:

It is because the latter is a pre capitalist society and the former is a capitalist society. What is beneficial for western society are not applicable in the eastern society. Boeke therefore warns that "we shall not try to transplant the tender, delicate hothouse plants of western theories to tropical soil, where an early death awaits them."

e) Agriculture system

Mental changes in farmers are necessary for introduction of the western agriculture technologies. If not, an increase in wealth will result in growth of population. If western technology fails, the result will be huge indebtedness of the farm households.

2.2.2 Concept of Backward Bending Supply Curve

The eastern societies are characterized by a backward sloping supply curve. It is because of the limited human needs in the eastern societies. The ability to satisfy their limited wants increases as their wage increase since their demand for money is limited. It leads to a situation where a rise in wage induces workers to work less. This result in backward bending supply curve as shown in figure 2.1:

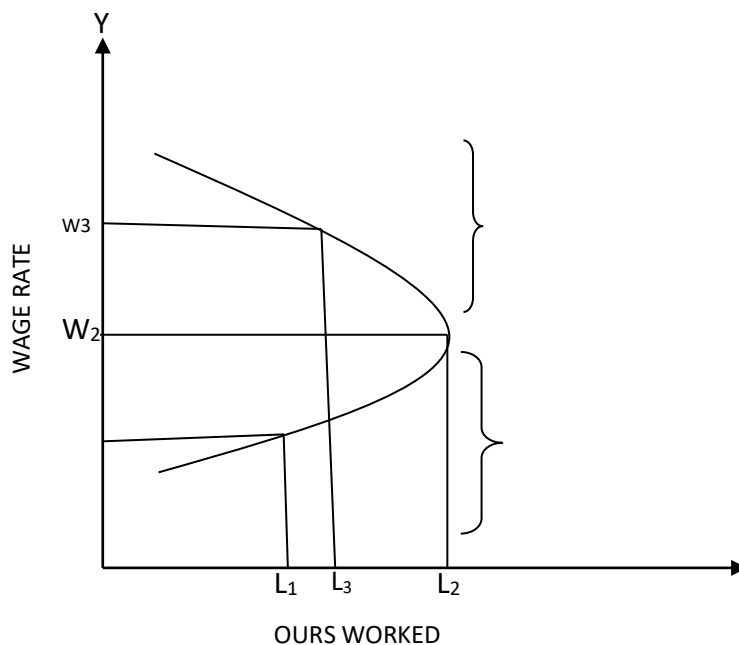


Figure 2.1: Backward sloping supply curve of labor

In Figure 2.1, X axis shows the hours worked and Y axis shows the wage rate. If wage rate increase from OW_1 to OW_2 , the workers are willing to increase working hours from OL_1 to OL_2 . But if the real wage further rise from OW_2 to OW_3 , the number of hours offered for work would fall from OL_2 to OL_3 . The utility to be gained from one extra hours of unpaid time is now greater than the utility to be gained from extra income that would be earned by working extra hour.

2.2.3 Policy Implication of Social Dualism

Boeke believes that western interference can only lead to impoverishment of the traditional eastern society rather than progress. Boeke was of the view that the best thing that the western society can do is to leave the underdeveloped countries alone. The western

interference can worsen the underdeveloped countries in all activities viz. agriculture, industries, international trade etc. As discussed earlier, developing eastern pre-capitalist agriculture through western technology may prove harmful. Boeke feels that the eastern societies are perfectly adapted to their environment. The highly capitalist forms of organization are very different from the eastern societies. This capitalist form of organization cannot be developed in eastern societies because the latter lacks the 'Intermediate' or 'The Middle Class'. If the eastern producers continue to imitate western methods, production cost will increase, making the eastern societies loss towards the highly capitalized and other western enterprises. Due to limited needs of the eastern societies, business motive of produce does not exist.

Thus, Boeke leads to a pessimist conclusion that the intervention of developed society has an adverse effect on the primitive society. Boeke concluded that the developed countries should leave the underdeveloped countries alone.

2.2.4 Criticism of Boeke's Theory of Social Dualism

However, Boeke's theory of social dualism has certain limitations. These are:

- a) **Wants are not limited:** Wants of the people are not limited. Wants of the villagers are also so varied and expensive. An increase in income leads to a substantial expansion of homemade and imported luxury and semi-luxury consumer goods.
- b) **Casual labor not unorganized:** According to Boeke eastern casual labour are unorganized, passive, silent and casual. It may be unorganized in traditional agriculture sector, but in tea, coffee and rubber plantation the trade union is the strongest.
- c) **Labour not immobile:** Labour is mobile even in the developing countries. They move from village to village, and village to cities. Urban life offers many social and economic opportunities and attracts villagers. This results in huge number of migration from village to cities leading to congestion, unemployment, inadequate community facilities in the urban life.
- d) **Dualism not a problem of eastern society alone:** Higgins argues that dualism exists not only in eastern societies but highly advance countries like Italy, Canada and the USA also have the characteristic of dualistic economy.

2.3 Vicious Circle of Poverty

The concept of ‘Vicious Circle of Poverty’ was developed by prof. Ragnar Nurkse. His book, “Problem of Capital Formation in underdeveloped Country”, analysis the reason for underdevelopment of the countries. According to Nurkse, vicious circle refers to a circular constellation of force tending to act and react one another in such a way as to keep a poor country in a state of poverty. According to doctrine of vicious circle in under developed countries level of income is low; which leads to low level of saving and investment. Low level of saving and investment leads to low productivity which again results in low income.

2.3.1 Causes of Vicious Circle

Economists have given many causes for the vicious circle of poverty. According to Nurkse, lack of capital formation is cause of vicious circle of poverty. According to Kindleberger, vicious circle is caused by the small size of market. The causes for vicious circle has been classified into three groups

a) Supply side of vicious circle

It shows that in underdeveloped countries productivity is so low that it is not enough for capital formation. The supply side of vicious circle is illustrated in figure 2.2

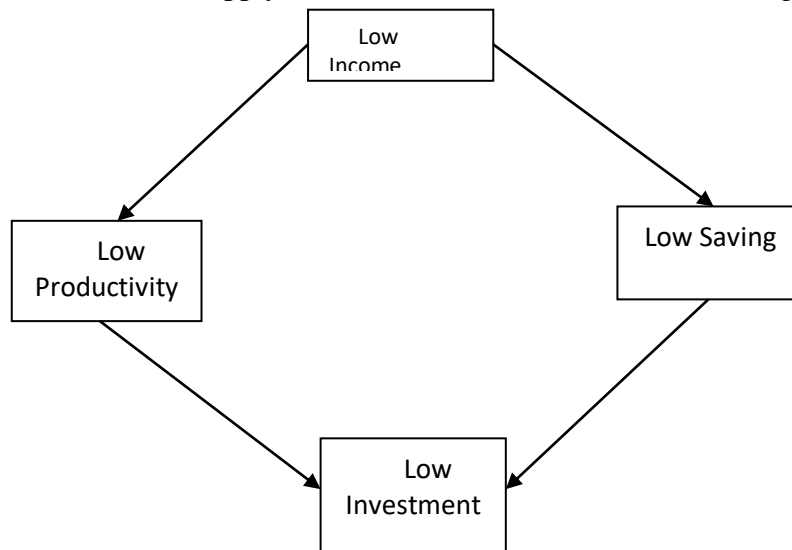


Figure 2.2: Supply Side Vicious Circle

The figure reflects why the underdeveloped countries are poor. Here countries poverty refers to low real income. Production is low due to low level of capital formation, and capital formation is low due low level of savings and investment. Again the reason for the low level of saving is the low level of income.

A man can save only when his real income exceeds consumption. In UDCs, society is divided into two groups viz. Rich and Poor. Majority of the farmers are poor. Their income is very low because they are engaged in subsistence farming. The productivity is low because of unskilled labour, disguised unemployment and immobility of labour. Under this situation a huge chunk of national product is spent on consumption purpose resulting in lack of saving, investment and capital formation. The rich people may be in position to save but they spent their saving on luxury products and import goods. Thus, their demand does not enlarge size of the domestic market.

b) Demand Side of Vicious Poverty

According to Nurkse, on the demand side, the inducement of investment is low because of the small purchasing power of the people, which is due to low productivity. The level of productivity however, is the result of lower level of capital used in production. The extent of capital formation is low because of lower inducement to invest. The demand side vicious circle is illustrated in diagram 2.3

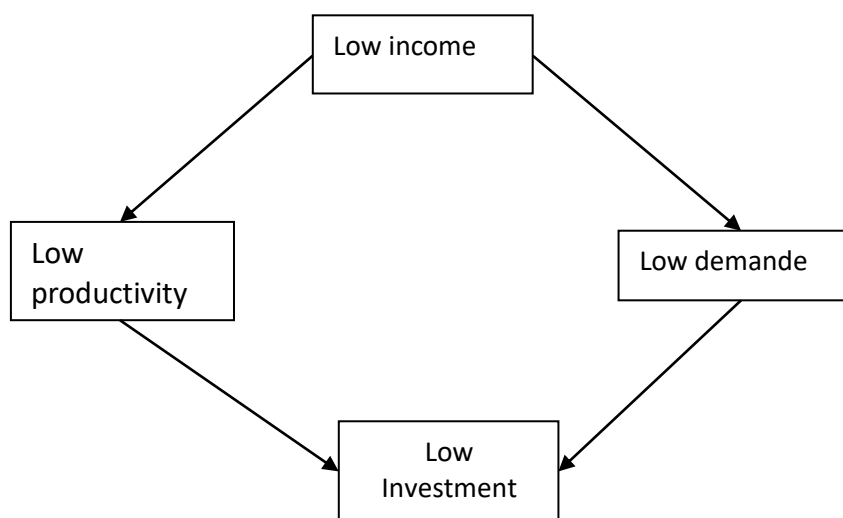


Figure 2.3: Demand Circle Vicious Poverty

In demand side of vicious circle, the main reason for poverty is the low level of demand. This consequently leads to a small market size which becomes as an obstacle in the path of induced investment. Thus, the investors do not establish industries on large scale. The productivity remains low and so the income.

c) **Vicious Circle of Market Imperfections**

The existence of market imperfection prevents optimum utilization and allocation of resources. This leads to underdevelopment which paves to economic backwardness. Human capital plays an important role in the development of natural resources. But in underdeveloped countries, because of lower level of knowledge and skills the resources remain underdeveloped and underutilized. Thus, the vicious circle of poverty is a result of both sides i.e. supply of and demand for capital. As a result, capital formation remains low, leading to low productivity and low income. The economy is caught in a vicious circle of poverty which is mutually aggravating and it is very difficult to break it.

2.3.2 Solution for Vicious Circle of Poverty

I. Solution for supply side vicious circle

- a) **Increase in saving:** Effort should be made to increase saving so as to increase investment for productive purpose. Expenditures on social ceremonies like marriage, funerals etc. should be curtailed to increase saving. Expenditures on luxury goods should be limited and government interventions is necessary to encourage saving.
- b) **Increase in investment:** Only increase in savings will not break the vicious circle of poverty. The next is to mobilize the saving into productive channels through investment. Thus, coordination of both short run and long run investment is necessary.

II. Solution to demand side vicious circle

To solve demand side vicious circle, Prof. Nurkse advocated the doctrine of balanced growth i.e. investment should be done in every sphere of the economy. So, that one sector can fulfill the demand of another sector. This will broaden the market and induce investment. But, some

economists like Hirschman, Singer etc. have advocated unbalance growth for breaking demand side vicious circle.

III. Other solution to vicious circle

Backwardness of human power is the main obstacle in economic growth of underdeveloped countries. To increase human power, emphasis on education, technical knowledge, administrative training, health facilities etc. should be enhanced. This will increase the efficiency of the workers. Transportation and communication facilities should also be enhanced and developed.

2.4 Nelson's Low Level Equilibrium Trap

Low level equilibrium trap model was given by Richard R. Nelson in year 1956, in his article entitled "A Theory of the Low Level Equilibrium Trap". Nelson's theory is based on Malthusian population theory. That is, with increase in per capita income above the minimum subsistence level, population also tends to increase rapidly. After the population growth rate reach an upper physical limit it starts declining with increase in per capita income. According to Nelson the malady of underdeveloped countries can be diagnosed as a stable equilibrium level of per capita income at or close to subsistence requirements. Both saving and investment are low at the stable equilibrium level. If per capita income increases, it encourages the population growth. The population growth in return pushes down the per capita income to the minimum subsistence level. This situation is called as low level equilibrium trap.

Nelson has pointed out four conditions that may bring about the trap

- a) A high correlation between the level of per capita income and the rate of population growth.
- b) A low propensity to direct additional per capita income to saving and investment.
- c) Scarcity of uncultivated durable lands.
- d) Inefficient production methods.

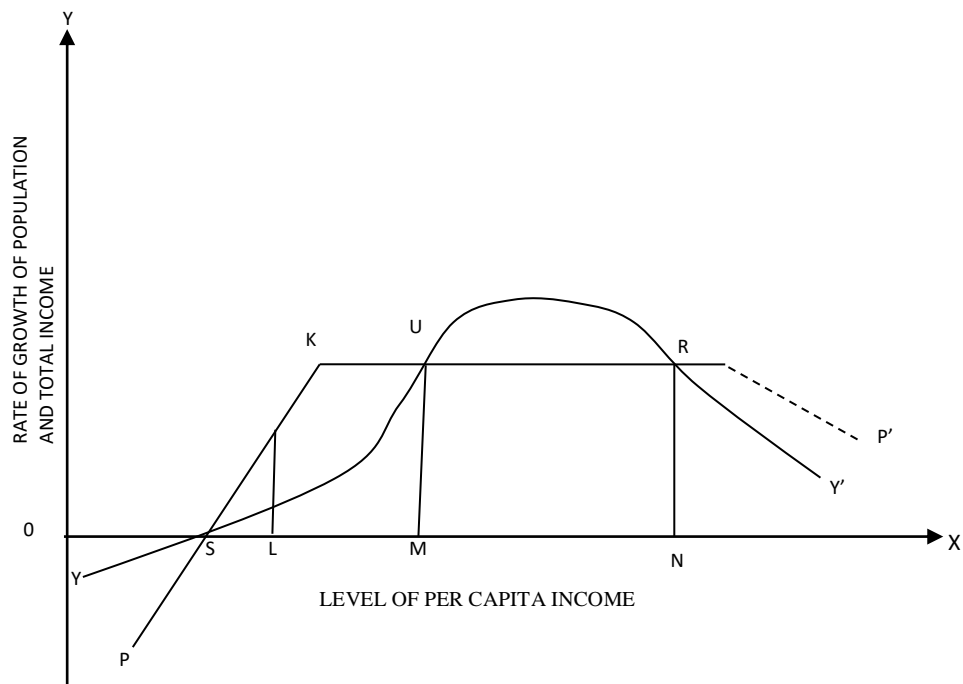


Figure 2.4

In the figure 2.4, x axis represent per capita income and y axis represents rate of growth of population and total income. The point S in the figure denotes the ‘low level equilibrium trap’ because at this point the population growth curve denoted by PP’ and the income growth curve denoted by YY’ intersect each other at the zero rate of growth. An increase in per capita income say from point S to L, the rate of growth of population will be higher than the total income growth rate. This will result in per capita moving back to initial equilibrium point i.e. point S. This will happen at all point to the left of Point M.

It is only when the per capita income level increased by a discontinuous jump of more than SM (see fig 2.4) then only the country can hope to get out from low level equilibrium trap. At the right side of point M, the total income growth rate is higher than the rate of growth of population. The possibility to escape from the low level equilibrium trap is either by increasing the rate of growth of income or by lowering the rate of growth of population or by both. Further, no action of government should be undertaken until a high level of per capita income is reached.

Factors that avoid Trap

1. Socio-economic environment should be favorable in a country.
2. Entrepreneurships must be given greater emphasis. Incentives must be given to produce more and also to limit the size of the family.
3. Equal distribution of income and measures must be adopted to enable accumulation of wealth by investors.
4. Income and capital should be increased through funds from abroad.
5. There must be government investment programme.
6. Better and improved production techniques must be adopted for efficient utilization of existing resources.

Criticism of Nelson's low level Equilibrium Trap

Nelson's theory is criticized especially on two grounds:

Firstly, the functional relation between level of per capita income, growth rate of population, and rate of growth in total income is not always rigid. The main cause of population growth in underdeveloped countries in recent years have been the reduction in death rate due to better public health care facilities and control of epidemics and endemics, and not to the prior rise of per capita income.

Secondly, the time element in Nelson's theory brings some complications. According to Myint, Nelson's theory illustrates a set of timeless functional relationship rather than time series of growth in income and population. The theory has failed to indicate the length of period for which a country must sustain high per cent growth rate before it can be sure of breaking the population barrier

2.5 Critical Minimum Effort

The theory of critical minimum effort was propounded by Harvey Leibenstein. This theory has been formulated in the wake of vicious circle of poverty that keeps underdeveloped countries around a low per capita income equilibrium state. To break this vicious circle "critical minimum effort" is need in order to raise the per capita income level

so that a sustained development could be maintained. According to Leibenstein, in order to transform the economy from the state of backwardness to a more developed state, it is necessity but not always sufficient condition that economy needs a stimulus to growth which much be greater than a certain critical minimum size.

The basis of critical growth minimum effort is the relationship between three factors namely, population growth, investment and per capita income. Leibenstein referred population as income depressing factor. Whereas regarded investment as an income generating factor or stimulant. The main rationale of Leibenstein's theory is that the economic growth in underdeveloped and overpopulated countries is not possible unless a certain minimum level of investment is injected into the system. Critical minimum effort is the minimum level of investment that can pulls the economy out of vicious poverty. Leibenstein's theory can be explained with the help of Figure 2.5:

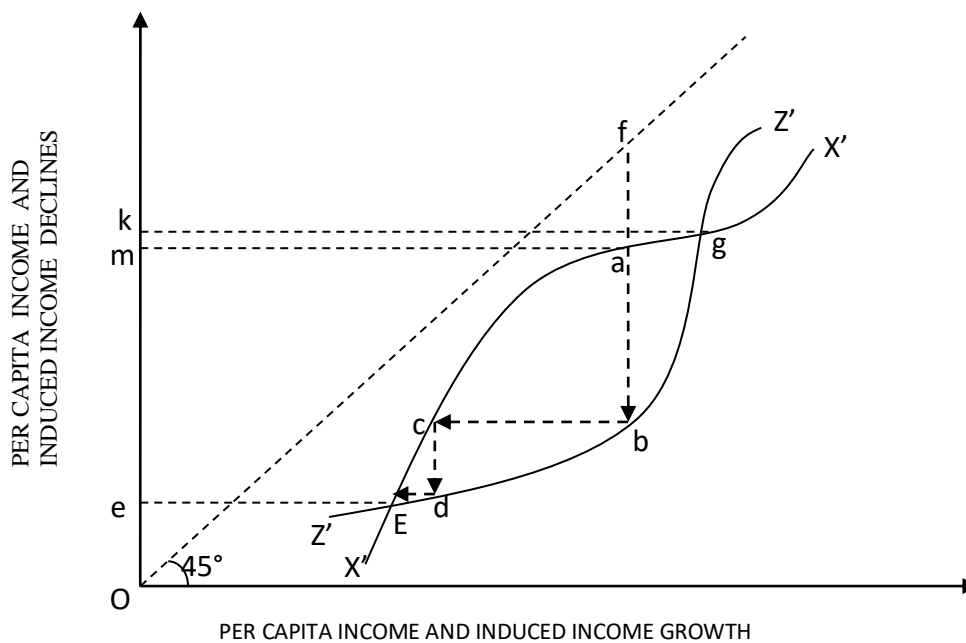


Figure 2.5: Leibenstein's Critical Minimum Effort

In figure 2.5, X axis represent per capita income and induced income growth. Y axis indicates per capita income and induced income decline. The 45⁰ line shows increase and decrease in induced income. X'X' curve shows stimulant and Z'Z' represent shocks or depressing factors. At point E, X'X' curve and Z'Z' curve intersect each other. This indicates that there is equality between growth rate of population and income growth. Thus, the income is caught in vicious circle of poverty. If the income level is raised from 'Oe' to 'Om', the

increased income is neutralized by the rising population. This brings the income level back to point 'E' again (subsistence level).

Rise in the level of national income where stimulants are stronger than the shocks is the solution of the problem. Then, the growth of income in the underdeveloped countries becomes self-sustaining. If the per capita income rises beyond point 'Ok' then the economy can break out from the vicious circle of poverty. The growth in income becomes self-sustaining. It is therefore necessary that the underdeveloped countries undertake a level of investment that pushes up per capita income above 'Ok'. The possibility of growth in the economy is when the income generating factors turn out to be more powerful than the income depressing force. A small additional investment may produce a small income but thus will again bring back to initial equilibrium level. An initial substantially large volume of investment is necessary to create condition that outweighs the growth of population. According to Leibenstein, it is necessary to make a critical minimum effort in a single stroke.

Determinants of the need for a 'Minimum Effort'

Leibenstein has given four factors that determine the need for a minimum effort:

1. **Internal economies:** It is important to undertake investment above a minimum size because of indivisibilities in factors of production.
2. **External economies:** According to Leibenstein, interdependence of industries mainly causes external economies. Industries depend on each other. So, if one industry has to exist, the another industry has to exist. If there were no indivisibilities, with any level of investment balanced growth could be achieved.
3. To overcome income depressing factors, investment above certain minimum size is necessary.
4. The cultural and institutional attitudes that exist in the in the backward countries are the attitudes that inhibit growth. It is necessary to have an outlook in which success is seen by market performance which is determined by rational rather than traditional or conventional consideration. Thus, to break away from the traditional and conventional attitudes and inculcate new attitudes, a large minimum effort should be undertaken.

2.6 Paul Baran's Theory of Underdevelopment

Paul Baran pioneered the theory of underdevelopment in his work "The Political Economy of Growth" in year 1973. Baran in his theory explains the problem of backwardness. He argues that underdevelopment of the backward countries is a result of the fact that the richer nation exercise dominance and imperialist assertion over the less developed or backward countries.

Barans views on Underdevelopment

The capitalist or the develop nation due to it's inherit characteristic exploits the backward nation. It is the capitalist opinion and interest to keep the third world countries as an indispensable hinterland. The third world countries were the producers and source of raw materials for the rich nations. And therefore the third world countries extract economic surplus for the capitalist. According to Baran the colonizers were, "rapidly determine to extract the largest possible gains from the host countries and to take their loot". Being a promoter of Marxist approach, Baran argues that the economic stand off between the rich and the poor can be narrowed through socialist economic system. He was of the view that the social class system of the backward countries was responsible for their dependent situation. Thus, the backward countries were stuck between feudalism and capitalism. And the third world countries suffered from worst aspect of both systems. Baran has given four factors that raise the preconditions for raising capitalism in the Western Europe; viz. the raise in agriculture output; massive displacement of farmers which created the potential for an industrial proletariat; the extension of the division of labour which created a class of merchants and artisans located in towns; and the accumulation of capital in the heads of the rising class of merchants and wealthy peasants.

According to Baran there are four sectors that generate and utilize economic surplus in the third world countries viz. the rural sector, industrial sector, service sector and the state. Among these sectors, the rural sector contributes 50 percent of the total national product in underdeveloped countries. Thus, rural sector was the most important sector for generating and utilizing the economic surpluses. The economic surplus is squeezed out of laborers by landowners, moneylenders, merchants and out of peasantry. In underdeveloped countries, this surplus is not utilized in a productive way to expand the industrial output. The economic

surpluses were largely used for excess consumption by the land aristocracy; which makes mechanizing the agriculture risky and unprofitable. Other factors like high price of machine, high interest rates, cheap labour, and unstable agriculture price etc. obstructed the agricultural productivity of the backward countries. Again the small land holders have no incentive to increase productivity because of smallness of their plots. The only way out is to start an agrarian revolution like the western Europe but the backward countries do not have the condition for this to take place. It is because of absence of indigenous bourgeoisies and existence of land aristocracy, who benefitted from the existing modes of exploitation.

In service sector, the economic surplus is appropriated by the merchants, moneylenders, trading stand operators, peddlers, dealers etc. whose income represents transfer of surplus from other class or a diversion of surplus that would otherwise be available to other classes. Baran termed this class as “socioeconomic stratum” whose size was very large. According to Baran there is a significant drain on capital accumulation without any significant compensating social contribution. The surplus earned from service sector remains within this sector and does not enter industrial production.

For industrial sector, Baran was of the view that this sector was largely self-expanding because under capitalism industries have the capacity to create its internal market. The economic surplus from industrial sector is very large, but much of it flows back to capitalist country as royalty payment, repatriated profits and as disguised foreign remittances. The portions of the economic surplus appropriated by local bourgeoisie were largely spent on luxurious consumption, construction of rural and urban residents and servants, if not invested abroad.

The appropriation of surplus by the state represents a transfer of surplus from other groups as well as an addition to surplus in those cases where it is obtained by a corresponding reduction in consumption. According to Baran, surplus by the state represents large expenditure on “maintenance of sprawling bureaucracies and military establishments” representing a tremendous waste.

Baran, believes that a capitalist pattern of development is completely exploitative. Being completely socialistic in view, he considers socialistic pattern of development which is free from exploitation.

2.7 Myrdal's Theory of Cumulative Causation

Prof. Gunnar Myrdal gave the theory of 'Circular Causation' in his article, 'Economic Theory and underdeveloped Regions' in year 1957. Myrdal was of the view that economic development result in a circular causation process which again result in rapid development in the rich or developed economy while the backward nation tends to be poor and remain behind. According to Myrdal, the 'Backwash Effect' is prominent and the 'Spread Effect' is dampened in underdeveloped countries. Myrdal's theory is an explanation of the backwardness of developing and underdeveloped nations. He argues that in the context of development both economic and social sectors bring tendencies towards disequilibrium. Thus, he rejects the assumption of the traditional theory viz. assumption of stable equilibrium and the assumption that only economic factors are related to economic change. Myrdal replaces the traditional assumption of stable equilibrium with the hypothesis of circular and cumulative causation.

The Myrdal Thesis

Prof. Gunnar Myrdal theory of cumulative causation is a theory of economic development that explains why inequalities exist in the national and international plane. He tries to explain his theory with backwash effect and spread effect concepts. In the words of Myrdal, "Backwash Effect are all relevant adverse changes ... of economic expansion in locality. I include under this label the effects viz. migration, capital movements and trade resulting from the process of circular causation, between all the factors, 'Non-Economic as well as Economic'. The spread effect on the other hand refers to certain centrifugal "Spread Effects" of expansionary momentum from the centers of economic expansion to the other regions". Thus, according to Myrdal regional inequalities arises due to strong backwash effect and weak spread effect in underdeveloped countries.

1. Regional Inequalities

Myrdal's thesis starts with the tendency towards regional inequalities in a single country. Developing regions exerts a strong agglomerating pull, accelerating their rate of growth which results in increasing stagnation or decline in other regions of the country. According to Myrdal, it is capitalist class that aims at maximizing profit. It is the profit that

triggers development of regions where profit is high; while the other regions remain underdeveloped. The process of development does not itself generate any equalizing forces as a result; severe regional disparities may be planted. It is the free market forces and profit motive in the capitalist system that leads to regional inequalities. In this regards, he observed that if things were left to market forces unhampered by policy interferences, industrial production, banking, commerce, insurance, shipping and almost all other economic activities in a developed economy tends to give a bigger than average return. In addition, science, art, literature, education, and high culture generally would cluster in certain localities and regions, leaving the rest of the country more or less in darkness. Thus, regional inequalities are accentuated when some localities grow at the expense of the other regions.

a) Backwash Effect of Migration, Capital Movement and Trade

The migration of people from backward regions results in regional imbalances. The more developed region or economy will attract young people from other parts of the country which are economically backward. This will result in making the developed region more develop and depress the economic activities in the backward region from where people migrate.

Capital movement as a consequence of the free market forces leads to increase in regional imbalance. Capital is shifted from poor region to rich or developed region where high rate of return already exists. It is because of better and higher opportunities for investment that demand for capital in developed region is high. The scope of better investment opportunity in the progressive region may result in capital shortage in backward regions.

Another dis-equalising force is trade which act in favor of the developed countries and against the underdeveloped nations. The developed regions have better competitive advantages and market. The strong technological base and large size of the market can easily out power the market of the backward regions. Again, not only in manufacturing and other non-Agricultural sector, but also the agriculture sector in the underdeveloped region shows a much lower level of productivity than the developed nations. Therefore, trade results in the development of industries in the already developed regions, and may ruin the existing handicrafts of backward regions.

b) Spread Effects

The growth of industrial regions also has some positive effects on other areas too. When a region experience advantage regarding demand, market, technology etc. from developed regions, these favourable or positive effects are called Spread Effects. This will raise the backward regions near to developed. It is natural that the regions around a model center of expansion gain from increasing outlets of agriculture products. The spread effect tries to neutralize the backwash effects. In words of Myrdal, 'the spread effects in underdeveloped country are weak and they are not capable of balancing the backwash effects and regional imbalances'. Therefore, the outmost reason for backwardness of a country is very weak spread effect and a very strong backwash effects. Whereby, in cumulative process poverty becomes its own cause. It is not able to equalize the backwash and spread effects. In this regard Myrdal quotes two broad relations

- a. Regional inequalities are much wider in the poorer country than in the richer country.
- b. The regional inequalities are increasing in poor countries and diminishing in richer countries.

Higher the level of economic development of a country, stronger will be its spread effects. It is because development is always characterized by improved and better transportation and communication, higher level of education and more dynamic communion of ideas and values, which will strengthen the forces for the centrifugal spread of economic expansion of development.

c) Role of State

Government intervention is very necessary for strengthening the spread effects. The government should adopt egalitarian policies to reduce backwash effect and strengthen spread effect in order to reduce regional inequalities and raise the tempo of continuous economic development.

2. International Inequalities

Rich and advanced countries are becoming richer while underdeveloped countries are becoming more backward. There are no equalizing forces operating to correct the inequalities in economic development. Myrdal believes that international trade and capital movement are the ways through which development can be achieved. International trade may have strong backwash effects on underdeveloped countries. The developed countries have a large base of manufacturing industries which in return have a strong spread effect. The developed countries industrial products are exported to underdeveloped countries at a cheaper rate. This results in underdeveloped countries producing primary products for exports. The demand for the primary products in the world market is inelastic and the importers of the primary products will pay cheaper rates since its demand is inelastic. Therefore, the products of the underdeveloped countries suffer from price fluctuations. The underdeveloped countries thus, specialized in production of primary products for exports under free trade system. Thus, international trade with advance countries results in wrong specialization which greatly hampers the growth of specialization in underdeveloped regions and leads to rise in inequalities. Therefore, Myrdal was of the view that new theories of international trade to develop and improve the economies of the underdeveloped countries as the need of the hour and should be given emphasized.

Capital movement has failed to remove international inequalities. Advance countries offer investors goods, profit and security. But capital will stun those underdeveloped countries. The normal flow of capital is not from the developed to backward countries but it tends to be in reverse direction. In the absence of exchange controls, capital will flow from underdeveloped to those countries that are progressive, international migration between underdeveloped and developed countries could not resolve the problem of international inequalities.

Conclusion

Myrdal's thesis marks a departure from other development theories. He has described how combined national and international forces keep the underdeveloped countries in the cumulative process and where poverty becomes its own cause. It is a fact that underdeveloped countries have a dominant backwash effects and weak spread effects.

International and national forces tend to perpetuate them and thus accentuate regional and world inequalities. The export potential of underdeveloped countries is cramped because of free play of market process and trade

2.8 Key Words

Dualism	: Existence of traditional and advance sector
Equilibrium trap	: a situation where in the equilibrium is static
Vicious	: deplorable
Critical Minimum	: a little above the minimum

2.9 Short Questions

- 1) Define vicious circle of poverty?
- 2) What is spread effect according to Myrdal?
- 3) What do you understand by backward sloping supply curve of labour?
- 4) Define shock and stimulants?
- 5) Define social dualism?

2.10 Long Questions

- 1) Discuss Boeke's dualistic theory of underdevelopment.
- 2) Discuss the causes of vicious circle of poverty in details.
- 3) What is Nelson's low level equilibrium trap? Illustrate your answer.
- 4) What are the factors responsible for regional and international inequalities? Support your answers with Myrdal's theory of circular causation.
- 5) Discuss Baran's view on underdevelopment.

2.11 Suggested Readings

Mishra, S.K and V.K Puri (2012). *Economics of Development and Planning*. Mumbai: Himalaya Publishing House.

Thirwall, A.P, (2011) economics of development Palgrave Macmillan, ninth edition.

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UNIT- III

CLASSICAL, SCHUMPETERIAN AND MARXIAN THEORIES OF GROWTH

Structure

- 3.0 Introduction
- 3.1 Objectives
- 3.2 Adam Smith's theory of Growth
- 3.3 Malthus Theory of Growth
- 3.4 Ricardo's Theory of Growth
- 3.5 Schumpeter's Theory of Growth
- 3.6 Marxian theory of Reproduction
- 3.7 Key Words
- 3.8 Sample Short Question
- 3.9 Sample Long Questions
- 3.10 Suggested Readings

3.0 Introduction

The growth theories are as old as economics itself. The great classical economists discussed different factors those leads to the growth and development of the European countries. The most famous early classical economist was Adam Smith. In this chapter, we have discussed the growth theories put forwarded by three famous classical economists Adam Smith, David Ricardo and Malthus. Schumpeter's theory of innovation is also discussed. At the end of this chapter, the Marxian theory of development is analysed.

3.1 Objectives

In this unit the learners are expected to know about the classical growth theories including the Schumpeter's analysis of growth under capitalism along with the Marxian analysis of capitalist society.

3.2 Adam Smith's theory of Growth

Adam Smith is known as father of economics. He gave his ideas about economic development in his well-known book, “An Enquiry into the Nature and Causes of Wealth of Nations” (1976). He advocated the policy of laissez faire, that is, non-intervention of government in economic activities of the individuals. He laid stress on individual freedom in conducting their economic affairs without any obstructions and restrictions by the government. He advocated free trade among nations of the world and urged that all restrictions on foreign trade should be removed to promote international specialization so as to increase the incomes of the nations. The crucial aspects of Adam Smith's development theory are – division of labour and capital accumulation. We explain below these factors in detail.

Division of Labour

A very important contribution made by Adam Smith to the analysis of the factors that bring about expansion of output is the division of labour. Among the benefits of division of labour he refers to increase in dexterity, saving in time, and invention of better machines and appliances.

One of the most significant contributions to economics by Adam Smith was to introduce the idea of increasing returns caused by division of labour. According to him, the gain from division of labour was a basic feature of social economy otherwise everyone, like Robinson Crusoe, would have to produce everything they want for themselves. Given the crucial significance of increasing returns based on division of labour, productivity of labour rises with the increase in the size of market. Along with division of labour it is acceleration of investment or capital accumulation that leads to the increase in growth of output and living standards of people. According to Adam Smith, industries generally have greater scope for division of labour or specialization than agriculture and, therefore, in rich developed countries industrialization had taken place to a greater extent.

Adam Smith points out that the degree of division of labour is limited by the extent of the market. Division of labour is profitable only if there is adequate market for the goods produced. If the extent of market is small, it will not be profitable to produce on a large scale

which requires introducing a higher degree of division of labour or specialization. This is because if size of market for a good (i.e., the magnitude of demand for it) is quite small, it will not be profitable to introduce a higher degree of division of labour along with the use of large capital stock. In the absence of adequate demand, only a little degree of division of labour or specialization can be used and a good deal of capital stock is likely to remain underutilized. It is in this context that he advocated for free international trade which leads to the increase in the extent of market for goods and makes their production on a large scale profitable and induces the capitalist class to accumulate more capital.

Accumulation of Capital

As a means of economic development, Adam Smith gave an important place to saving and accumulation of capital. The greatest obstacle to economic development is the deficiency of capital. In this respect, they are caught up in a vicious circle of poverty. Productivity of people is low because the capital stock is small; capital stock is small because savings of the people are small and savings are low because incomes of the people are small due to their low productivity. The way out of the vicious circle, according to Smith, is if capitalist class that saves most of their profits and invest in capital accumulation for accelerating economic growth. In fact, Adam Smith assumed that capitalist class save a very large proportion of their profits.

Besides, capital accumulation, according to Smith, facilitates a greater degree of division of labour which causes productivity of labour to rise. Without capital accumulation the extent of division of labour cannot be increased much. Increase in capital formation leads to the production of different types of specialized equipment which are operated by different classes of workers who are skilled and specialized in various tasks. Thus, capital accumulation along with division of labour leads to the increase in industrial output and employment.

The Process of Development

Adam Smith points out that the development process once started gathers momentum and becomes cumulative, that is, it feeds upon itself. This happens in the following ways. First, increase in saving causes more accumulation of capital which in turn facilitates a great

degree of division of labour. The division of labour raises labour productivity, which ultimately leads to increase in income. Second, the higher incomes due to the capital accumulation and a higher degree of division of labour lead to the increase in the size of market or demand for goods. This expansion in demand for goods causes increase in national output and income which brings about more saving and further investment and capital accumulation. In this way spiral of economic growth rises higher and higher. Third, the increase in size of market and availability of capital induces improvement in technology.

This cumulative process of development provides a cheerful note for the developing countries. That is, if they start the development process in right earnest they can be sure of further and rapid economic development and can catch up with the presently advanced developed countries. According to him, the natural course of development is first agriculture, then industry and finally commerce. Agriculture creates a surplus and increases the purchasing power of the people which generates demand for industrial products. It also supplies raw materials for industries. Agricultural growth thus provides a base for industrial development.

3.3 Malthus Theory of Growth

Robert Malthus propounded his famous “Theory of Population”. It is well to remember that Malthus had also some important things to say about economic development. The problem of development, according to Malthus, lies in explaining why the actual gross national product differs from the potential gross national product. He thus points out the way in which the potentialities of economic development in a country should be realised. This can be done by larger production and fairer distribution.

Malthus contends that the process of economic development is not automatic. Rather conscious, deliberate efforts are needed to bring it about. For instance, Malthus explains that mere increase in population cannot by itself lead to economic development unless there is increase in effective demand; which is the anticipation of the Keynesian doctrine. He rejected Say’s Law which says “supply creates its own demand”.

Malthus’s important contribution is in showing that savings in the sense of not consuming is a mere negative act and instead of creating more demand it will lead to a decline in effective demand. Only savings which are furnished by increased gains and are

invested create an effective demand. Malthus brings out an important fact that in advanced economy consumption, saving and investment all should expand simultaneously.

Malthus attaches great importance to the accumulation of capital for economic development. He regards capital as indispensable to development. Besides, Malthus underlined the importance of foreign trade for speeding up economic development. Foreign trade provides incentives for investing, since it leads to the extension of the market for the goods produced and for greater division of labour resulting in increased output.

There is another important fact brought out by Malthusian analysis of economic growth, namely, the structured change that takes place in the process of economic development i.e., a decline in the relative importance of agriculture as the economy moves forward. The economic development in developing countries is regarded as synonymous with the development of industries. Naturally, agriculture is eclipsed by the speedier development of industries.

Of far greater importance than what has been pointed out above, is the anticipation by Malthus of the theory of 'dualism' as applied to underdeveloped economies. He envisaged the economy as consisting of the two major sectors, viz., the agricultural sector and the industrial sector. His analysis of the interrelation between these two sectors is quite interesting and enlightening. He brings out an important truth that when one of these sectors lags behind, it retards the development of the other sector. The development of the industrial sector of underdeveloped countries is limited by the poverty of the agricultural sector. This is due to the fact that the lack of purchasing power of the rural masses reduces effective demand in the economy and retards its growth.

Assessment of Malthus's Contributions:

There is no doubt that Malthus made a valuable contribution to the theory of economic development. His emphasising the importance of effective demand and its relation to saving and investment are indeed noteworthy for their modern touch. A great deal of what he wrote on the subject is applicable to an underdeveloped economy.

It has been pointed out by the critics of Malthus's theory of economic development; he concentrates on explaining the factors which hinder growth rather than the factors that promote economic progress. However, some elements of his theory make positive contribution to the growth process. For example, he considers production and distribution as the two grand elements of economic growth. The distribution of production is as important as production itself or sustained economic development. He also gives importance to capital accumulation in bringing about economic development.

At the same time, he emphasises that the capital accumulation will choke off if it is not possible for the additional goods to find consumers. That is, he points to the significance of effective demand for sustained accumulation of capital. Increase in effective demand, according to him, is as important as increase in production. He thinks that excessive parsimony will reduce aggregate demand leading to widespread depression and unemployment. He recommends a more egalitarian system of distribution in order to increase effective demand. He also recognizes the importance of non-economic factors in economic development.

Though Malthus is more well-known for his theory of population than his contribution to growth economics. According to his population theory, population increases so rapidly as to outstrip the food supply due to the operation of law of diminishing returns which has largely been falsified owing to the rapid increase in agricultural productivity. However, it is very helpful in probing the problem facing the labour-surplus developing countries of today. Thus, Malthus's contribution to economic growth contains several elements that are relevant to the developing economies.

Limitations of Malthus Theory of Development

- (a) Capital accumulation leads inherently to secular stagnation is not correct. In reality, capital accumulation does not lead to a reduction in demand for consumer goods and fall in profits. Along with capital accumulation, there is an increase in wages, profits and aggregate national income and so does the demand for consumer goods.

- (b) Malthus believed that it is the only landlords who save. But this is an absurd because the main source of savings in the present day society is the income earners and not profit earners.
- (c) Malthus argues that the process of capital accumulation leads inherently to secular stagnation and this wrong notion that arises from the interpretation of Say's law. For Malthus, there is possibility of permanence under consumption of all commodities. But the fact is that the under consumption is not permanent phenomenon. Therefore, secular stagnation is not inherent process of capital accumulation.
- (e) He suggests that the unproductive consumer tries to overcome under consumption and increase effective demand. This remedy tantamount to giving doles to workers and deliberately supporting idle persons. Such a measure slows down the rate of capital accumulation.

3.4 Ricardo's Theory of Growth

Ricardo was the first economist who presented the classical thought in a consistent body of economic analysis. His ideas were embodied in his book, *The Principles of Political Economy and Taxation* (1817). Although Ricardo is well known for his theory of rent; there are also ideas in his writings which throw light on economic development.

Diminishing Returns to Labour and Economic Growth

According to Ricardo, economic growth depends on capital accumulation. And capital accumulation depends on reinvestment of profits. Profits earned by the capitalists depend on the growth of agricultural output, especially food. Ricardo emphasized on diminishing returns to land, which occur as more doses of labour are used in agriculture.

It is diminishing returns in agriculture that causes food prices to rise and result in rise of wages of workers. It leads to decline in profit and investment, and the economy reaches a stationary state. According to Ricardo, there are three agents of production that participate in the process of growth of output. The capitalist hires labour and land and plays a key role in the process of economic development. Ricardo uses the term capitalist in the sense the modern economists use the term entrepreneur. In the Ricardian model capitalist undertakes

production, pays rent to the landlords and wages to the workers employed, and the residual is his profits. Ricardo stated that wages were determined at the minimum subsistence level of the workers. If wages rise above the subsistence level, population increases and brings them to the level of subsistence. Similarly, wages cannot go below subsistence level; as it is the minimum wage to maintain the lives of the labour.

Let us now explain Ricardian model of growth in detail. Ricardo makes two-sector analysis of the economy. He draws distinction between the agricultural sector and the industrial sector. He assumes that agriculture is subject to law of diminishing returns while industry is subject to constant returns. Further, Ricardo regarded real wages to be fixed. When labour is employed in land, they produce more than its subsistence. The difference between the output and subsistence wage is the surplus. This surplus output is shared between the land lord in the form of rent and the entrepreneurs in the form of profit.

Let us first consider the agricultural sector. As more and more doses of labour and capital are employed, due to diminishing returns to agriculture, marginal product of labour and capital would diminish. The capitalist employer will employ labour to the extent where marginal product of labour is equal to wage. The intra-marginal doses of labour employed would produce surplus over the expenses incurred on them. This surplus production is the source of capital, which will be reinvested in future for further production. The greater the volume of saving out of the surplus, the faster will be the rate of capital accumulation and more rapid the growth of output and employment. Graphically, the growth of agricultural output and employment of labour in Ricardian model is depicted in Fig. 3.1.

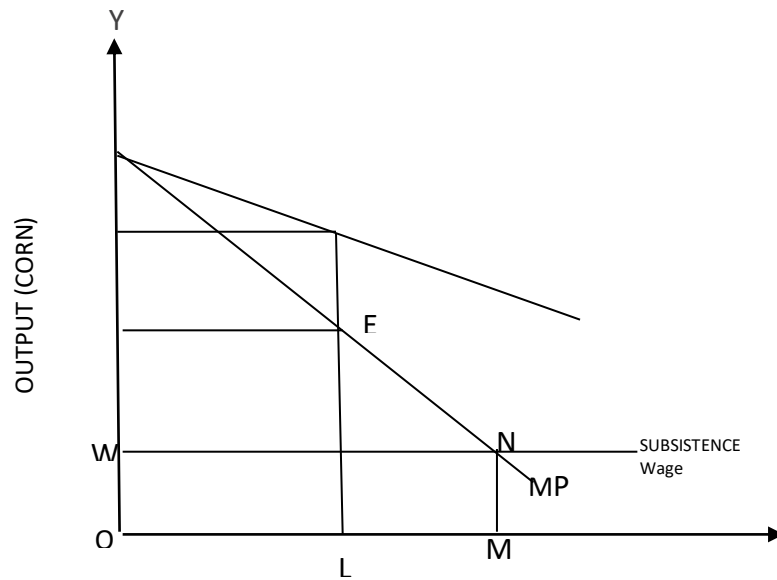


Figure 3.1

In Figure 3.1 output of labour is depicted on the Y-axis and the amount of labour employment on the X-axis. AP and MP are average product and the marginal product curves which will remain fixed as land is assumed to be fixed. If OP is the expenses on a dose of a labour and capital, then OL labour would be employed. It can be seen from the Fig. that the employment of OL labour produces the total output equal to OQHL. The total expenses of production incurred on capital and labour are equal to OPEL. Thus, it is clear that labour produces surplus over costs of cultivation incurred on labour and capital. The surplus is equal to PQHE. This surplus represents the rent which will be obtained by the landlords, the owners of the land. OW represents the minimum level of subsistence wage which is paid to the workers, and OWTL is the share of labour in the agricultural output. The remaining agricultural output WTEP is the profits made by the capitalist farmers.

According to Ricardo, profits earned by the capitalist farmers will be saved and reinvested. It leads to increase in both output and employment. Since the supply of land is fixed, marginal and average product curves of labour will remain unchanged. Due to diminishing returns, with the increase in more and more of employment of labour, its marginal product of labour will go on falling till it becomes equal to minimum subsistence level of wages OW. As a result, profits will disappear and rent of landlords will increase.

Total agricultural output OSM will be distributed between wages and rent, and profits will be fallen to zero. Ricardo thought that the landlords who receive rent do not save anything.

Growth of the Industrial Sector

It should be noted that the food-grain surpluses generated in agriculture are essential to employ labour in the industrial sector. In the industrial sector the stock of fixed capital plays an important role in the growth of output and employment, while in agriculture the amount of land plays such role. In the agricultural sector, land as a whole is fixed and diminishing returns occur when more doses of labour is used. Increase in the stock of fixed capital in the industrial sector is possible since it is made by man. But workers engaged in building up of capital stock must be paid in real terms. As the stock of capital increases in the industrial sector marginal productivity curve of labour in the industry sector will shift upward. It implies that more labour will be employed at the minimum subsistence level of wages through capital accumulation.

In the short run real wages may rise above the minimum subsistence level, but this will lead to the increase in population and labour force. As long as food-grains are available at the same price, the minimum subsistence level of wage in terms of money will remain constant. As a result, supply of labour will be perfectly elastic at the minimum subsistence level of wage. However, if the prices of food-grains rise due to the operation of diminishing returns in agriculture, the wages in the industrial sector will rise. But, the wage rate in terms of corn or wage goods will remain the same and the labour supply will be perfectly elastic at this rate due to the growth in population and labour force.

However, availability of wage-goods surpluses is a constraint on the growth of industrial sector. If sufficient food surpluses are not forthcoming and demand for them increases as a result of the growth in labour employment in the industrial sector, the prices of food-grains will rise. The increased prices of food-grains will raise the subsistence wage rate in terms of money which will reduce the surplus of the capitalists. Since Ricardo and others assumed that agriculture was subject to diminishing returns, the prices of food-grains will rise as cultivation on land is increased.

Therefore, as a result of the rise in the prices of the food-grains and thereby the rise of the wages of labourers will reduce the profits made by the capitalists in the industrial sector. The rate of profit earned on the capital will go on declining till it becomes zero. When the rate of profit becomes zero, further capital accumulation in the industrial sector will cease and in this way a stationary state will be reached. Before the stationary state is reached, the level of output and employment of labour force during any given period in the industrial sector will depend on the stock of fixed capital on the one hand and the wage goods supply forthcoming from the agricultural sector on the other.

From the above, it is thus clear that in Ricardo's model the growth of output and employment depends on capital accumulation on the one hand, and the available supplies of food-grains or wage goods on the other which are constrained by the operation of diminishing returns in agriculture.

Critical Evaluation of Ricardo's Model:

We have seen above that Ricardo, emphasised on the wage goods as determinants of growth of output and employment in an economy. In the growth of output and employment, they ignored the role of aggregate effective demand.

However, in the context of developing countries, his emphasis on wage goods as determinant of income and employment is quite right. In developing countries like India, the cause of mass unemployment and disguised unemployment is to be found in the lack of fixed capital and other cooperating factors and the supplies of the wage goods on the other and not in the lack of aggregate demand. Therefore, a solution to the unemployment problem in labour-surplus developing countries lies in the accumulation of fixed capital as well as the expansion of wage goods supply in the economy. Keynesian remedy of curing unemployment through the increase in aggregate demand by expansionary fiscal policy financed by creating new money will not solve the problem of unemployment and disguised unemployment in developing countries.

However, it may be pointed out that the contention of Ricardo that agriculture is subject to the law of diminishing returns that will ultimately raise the prices of food-grains and reduce the profits in the industrial sector which will ultimately result in the occurrence of

the stationary state, is too pessimistic and unwarranted. Thus, Ricardo underestimated the role of technological progress in raising production which can suspend the operation of the law of diminishing returns. The increase in agricultural productivity due to technological progress can prevent the rise in prices of food-grains and therefore the reaching of the stationary state.

Ricardo's theory of development believes that all increase in the stock of fixed capital leads to an increase labour employment. It ignored the labour-displacing effect of capital equipment in which improved technology is embodied. Actually, much of technological progress made in advanced developed countries has been of labor-saving nature; which ultimately displace labour.

Ricardo was also not right in ignoring the effective demand in determining growth of income and employment. Ricardo thought that development process would not be constrained by lack of effective demand as he believed in Say's Law that supply creates its own demand. His predictions regarding the advent of stationary state have not turned out to be true, nor are about the changes in relative shares of the various agents of production borne out by history. The two fundamental principles in his model of economic development, viz., the principles of population and the law of diminishing returns, are only partially correct. All the same, it has to be admitted that he made a significant contribution to the theory of economic growth.

3.5 Schumpeter's Theory of Growth

Schumpeter's theory of development is also known as the innovation theory of development. This theory assigns paramount role to the entrepreneur and innovations in the process of economic development. According to Schumpeter, the process of production is marked by a combination of material and immaterial productive forces. The material productive forces arise from the traditional factors of production, viz., land and labour, etc., while the immaterial set of productive forces are conditioned by the 'technical facts' and 'facts of social organization'. The Schumpeterian production function can be written as –

$$Q = f [k, r, I, u, v)$$

Where, Q stands for the output, k for capital, r for natural resources, and l for the employed labour force. The symbol u represents the society's fund of technical knowledge

and v represents the facts of social organization, i.e., the socio-cultural environment of the economy.

The above function shows that the rate of growth of the output depends upon the rate of growth of productive factors, the rate of growth of technology and the rate of growth of investment friendly socio-cultural environment. Schumpeter held that the alterations in the supply of productive factors can only bring about gradual, continuous and slow evolution of the economic system. On the other hand, the impact of technological and social change calls for spontaneous, discontinuous change in the channels of output flow.

Schumpeter regarded land to be constant. The growth component will, therefore, include only the effects of changes in population and of increase in the producer goods. But Schumpeter further maintains that there does not exist any a priori relationship between the changes in population and the changes in the flow of goods and services. In other words, Schumpeter considers the population growth to be exogenously determined. The increase in producer goods results from a positive rate of net savings. The major part of savings and accumulations are attributed by Schumpeter to profits. According to him, the profits can arise if innovations are introduced. Hence ultimately it is the change in the technical knowledge (i.e., variable u) which is responsible for any change in the stock of producer goods, i.e., the rate of capital accumulation directly depends on the rate of technical change. In other words, according to Schumpeter, the growth of output is geared by the rate of innovations.

No doubt, Schumpeter holds that the trend of economic growth shall be fixed by the exogenous variable of population growth, yet according to him, the process of economic development is synonymous with discontinuous technical change, i.e., innovations. The agent which brings about innovations is called by Schumpeter as entrepreneur. Thus, entrepreneur becomes the pivot of Schumpeter's model.

According to Schumpeter, the entrepreneurs play a key role in economic development. The credit for innovations and the outburst of economic activity goes entirely to the entrepreneur. According to him innovation may be of five types:

- (i) Introduction of a new good,
- (ii) Introduction of a new method of production,

- (iii) The opening of a new market,
- (iv) The discovery of a new source of supply of raw materials or semi-manufactured goods, and
- (v) Introduction of a new organisation in an industry.

In a world characterised by a high degree of risk and uncertainty, only a few people have the exceptional ability and daring will be able to undertake innovations and launch enterprises and exploit opportunities for profit. But these entrepreneurs are not only lured by profit but are also motivated with a desire to found a dynasty in the business world or a desire for conquests in the competitive world or have the joy of creating. Thus, in the Schumpeterian analysis, the role of the entrepreneur is a determining factor of the rate of economic growth. In his absence the growth rate is bound to be slow.

The supply of entrepreneurs depends not only on the rate of profits (which is obvious) but also on the favourable social climate. They will appear and continue only in a society which honours them, where prestige is attached to them and the social rewards or recognition they are able to earn. Any tendency to squeeze profits, increase taxes, intensify welfare programmes, strengthening of the trade union movement or measures of redistribution of income will deteriorate the climate for investment and so for economic development.

Schumpeter's starting point in the "circular flow" is a stationary equilibrium in which there is no investment, population growth is at a standstill position and there is full employment. But there are numerous opportunities in business which the entrepreneurs are quick to exploit and innovations are undertaken. As the economy is in equilibrium, saving is equal to investment. So, when the innovators make investment, he does it bank loan. The banks provide loans to the innovators through credit creation. Thus, according to Schumpeter credit creating plays an important role in economic development.

The success of the original innovators attracts many others who follow them. Economic activity becomes more and more brisk and the boom gathers momentum with the result that prices and money incomes rise. There is then the secondary economic wave 'imitative investment' superimposed upon the earlier one, i.e., 'innovational investment'. But soon follows the process of creative destruction. The boom gives way to slump or recession. Completion of innovations brings in a large supply of goods which cannot be marketed at profitable price. There are forced bankruptcies since the banks call back loans.

The repayment of bank loans accentuates deflationary forces. Business risks scare away the prospective entrepreneurs. In this unfavourable climate, the innovational activity comes to a halt. After this painful process of adjustment in which weak enterprises are liquidated, the businessmen find conditions again ripe for a further spurt of entrepreneurial activity. The economic activity is resumed at a higher equilibrium. This is how the circle of development process is completed. There is a new wave of innovations and the development cycle repeats itself.

Critical Evaluation of Schumpeter's Theory

Schumpeter has been a great 'theorist' whose writings contain brilliant thoughts and a deep insight into the working of an economy. However, his analysis of the entrepreneurial innovations is not applicable to modern conditions in which the act of invention and innovation is carried on not by individual entrepreneurs but by large corporations as a routine affair. It is not possible to identify entrepreneurs who introduced many actual innovations. Critics point out that what Schumpeter gives is the theory of business cycles and not an analysis of economic development. Even Schumpeter's analysis of business cycles can be accepted only with some modifications to suit modern economic conditions. According to Schumpeter, crisis in capitalism is brought about by maladjustment caused by waves of innovations. But big businesses in modern times can absorb these waves and produce steadier and larger expansion of the total output.

The assumption that innovations are financed by borrowing from credit creation by the banks is also not very realistic. It is a well-known fact that most of the bank loans are short-term loans whereas the implementation of innovations requires long-term finances.

3.6 Marxian theory of Reproduction

Karl Marx, the father of scientific socialism, is considered a great thinker of human history. He is regarded as the father of history who prophesied the decline of capitalism and the advent of socialism. He is also known as the great enemy of capitalism. His famous book 'Das Kapital' is known as the Bible of socialism (1867). He presented the process of growth and collapse of the capitalist economy. Some of his views relating to economic growth are:

Historical stages of growth

Marx has analyzed the main stages which have taken place in human history. According to him, all historical events are the result of a continuous economic struggle between different classes in society. According to Marx, the mode of production which determines the general characteristics of social, political, and spiritual processes of life is the main cause of social change. As methods and techniques of production change the social relations which follow them also change. Against this background Marx describes four stages in history. They are: Primitive Communism, Slavery, Feudalism and Capitalism.

Primitive communism is the first stage. It was characterized by a classless society, where all factors of production were owned by the society and people lived in groups. Gradually a society having a few masters and many slaves remaining under the control of masters came into existence. It is the second stage of development. With the development of productive forces, feudalism replaced slavery. Under feudalism there were two classes namely, feudal lords and serfs. On account of friction between these two classes' namely feudal lords and serfs this system comes to an end. Serfs agitate and get emancipated from feudal lord ultimately feudalism gives way to capitalism. Under capitalism, merchants and entrepreneurs become leaders in the economic field. Industrial revolution and other changes which took place at the same time gave a new phase to the economic system which was taking a definite shape at that time. In a capitalist society, the capitalist controls the means of production and the workers depend on the capitalist for work. The main aim of the capitalist is to maximize their profits. They pay low wages to the labour, and made them to work for a longer hour. As exploitation increases conditions become ripe to overthrow of capitalism by the united proletariat. Thus, increasing antagonism between capitalist and workers creates conditions for the destruction of capitalism, and the emergence of socialism. Thus, class conflict leads to the collapse of capitalism and the rise of socialism. The inherent characteristics of capitalism are responsible for its own destruction. Under socialism, economic condition of the working class is improved according to Marx. Communism emerges as the last stage of socialism. Under communism: poverty is rooted out; class conflict is absent; every individual contributes to national income according to his abilities and receives according to his needs; and the state withers away. Thus, class conflict is the reason behind the social changes. Here, lies the importance of class conflict in the Marxian development model.

The theory of surplus value

The idea of surplus value has important place in Marxian theory of economic development. Under capitalism all the means of production are owned by a small group of people. The workers on the other hand sell their labour to the capitalist. The wage of the labour is equal to the value of subsistence necessary to maintain their life. The price of commodities is higher than the wages paid to the workers. The economy is capable of producing a surplus over and above the subsistence needs of the labourers, and the capital equipment used in production. Thus, according to Marx, the wages paid to workers are less than the market value of the commodity. Marx has identified this difference as surplus value, and the surplus value is appropriated by the capitalist. This surplus value according to Marx should go to the workers who are the real creators of it.

Marx argues that the total value of output produced in a capitalist economy can be divided in to three components:

- (a) Constant capital (C): It represents the value of materials and machinery used up in production.
- (b) Variable capital (v): It represents the amount of labour used in production or the wages paid to the workers.
- (c) Surplus value (S): It represents the profit.

Thus the total value of product is equal to these three components that are $C+V+S$. According to Marx, workers get only a part of the output they produced, and the rest goes to the capitalist. Marx called it exploitation of labour.

The aim of capitalist is to increase the surplus value. The capitalist adopts three methods to increase the surplus value; viz. increase in the working hours of the labourers, reduce the wages below subsistence level and increased productivity of labourers through improved technology. The consequences of such exploitation leads to increasing misery of the workers and intensification of class struggle, increase in unemployment, fall in the rate of profit, and finally decline in the number of capitalist and concentration of capital in the hands of a few capitalists.

Class struggle

According to Karl Marx in the capitalist system, class conflict between the capitalists and the workers is inevitable. The interests of these two classes are opposed to each other. Though workers oppose exploitation they are disunited and hence ineffective. As supply of labour is generally more than the demand for labour, the payment of subsistence wages is enough to attract considerable workers needed by capitalist. The conditions of the workers become more miserable on account of low wages. The labourers who have opportunities to come together and exchange their ideas unite in to a force capable of opposing exploitation by the capitalist.

Increase in the supply of capital

As already discussed above capitalists pay lower wages to the workers and takes the surplus value. However, the wages paid to the workers is not enough to create demand for the products produced by the capitalists. This creates a situation where the supply of capital exceeds demand. Thus, capital formation production is no longer profitable. Demand falls as machines displace workers and industrial reserve army (unemployment) expands. To make matters worse, capitalist dump goods in the market and in the process small capitalist disappear. This results in a capitalist crisis. The ultimate cause of crisis is the poverty and limited purchasing power of the masses. The period of economic crisis is characterized by over production, lack of demand, low prices, unemployment and low wages. However, this does not continue forever. Recovery soon starts, the succession from recovery to boom is followed by crisis indicates that, trade cycles are common in capitalist economies. In each period of crisis big capitalist expropriate small capitalist. By this time the workers become united and get ready to over throw capitalist. Ultimately the new socialist society comes into existence.

Critical Appraisal of Marx Theory

The Marxian theory of economic development can be examined from two angles. Marx's prophecy that the capitalist system will collapse after reaching the advanced stage of development and that socialism will emerge in its place only afterwards has been proved false by history.

Marx has pointed out that the technological progress is helpful to capitalist and increases the misery of workers. But this has not happened in the capitalist countries. On the contrary, workers have been receiving high wages and other facilities in these countries. The introduction of social security measures in the capitalist societies has promoted the welfare of workers. According to Marx, the development of capitalism will bring the capitalist and workers in the opposite camps. However, such a thing is now a matter of the past.

Many capitalist societies have taken many steps to achieve the objective of full employment; therefore, the industrial reserve army (unemployment) is not increasing.

Marx argument that as capitalism progresses wealth, economic power gets concentrated in fewer and fewer hands is also not a sound argument. Because, capitalist have to work with the rules and regulations framed by the governments of these countries.

The doctrine of surplus value is regarded as the weakest point in his theory of economic growth. Critics argue that all factors of production are needed to produce a commodity and workers alone cannot claim the entire volume of the commodity.

Marxian theory of economic growth is applicable indirectly to developing countries. All though Marx did not think of the problem of the developing countries, yet some of the variables of his analysis do exist in such countries.

3.7 Key Words

Increasing return	: when the output is more than proportionate to increase in inputs
Decreasing return	: when the output is less than proportionate to increase in inputs
Innovation	: to bring out a new product or to improve the existing product or the method of production which is more efficient than earlier
Class struggle	: the constant struggle between two classes of people owing to differences in interest

3.8 Sample Short Question

1. What is surplus value?
2. What is innovation?
3. What are the different types of innovation?
4. What is meant by positive and preventive check of population growth?
5. What is division of labour?
6. What is class struggle?

3.9 Sample Long Questions

1. Critically discuss Malthusian theory of development.
2. Explain, the Ricardian theory of growth. What are the drawbacks of this theory?
3. Prepare a note on Adam Smith's view on economic growth.
4. Explain, according to Marx how capitalism leads to the emergence of socialism.
5. Explain, Adam Smith's view on division of labour.

3.10 Suggested Readings

1. Thirlwall, A. P. (2011): Economics of Development, Ninth Edition, Palgrave Macmillan.
2. Todaro, M. P. & S. C. Smith (2003): Economic Development, Pearson Education.

UNIT-IV

NEO-CLASSICAL AND CAMBRIDGE MODELS OF ECONOMICGROWTH

Structure

- 4.0 Introduction
- 4.1 Objectives
- 4.2 Harrods Model of Growth
 - 4.2.1 Introduction to Labour Market
- 4.3 Domars Mode of Growth
- 4.4 Solow Growth Model
- 4.5 Cambridge Model of growth (Joan Robinson)
- 4.6. Questions
- 4.7 Key Words
- 4.8 Suggested Readings

4.0 Introduction

In this unit the learners may acquaint themselves with various models of growth accounting. The models particularly are off shoot of the Kenysian framework in the long run.

4.1. Objectives

Following are the learning objectives of the unit;

- Harrod model
- Damar model
- Neo-classical model of Solow
- Cambridge model (Joan Robinson only).

4.2 Harrods Model of Growth

Harrods model of growth arises out of the requirements of ensuring long run full employment equilibrium. In fact, the model extends the short run Keynesian problem of under-employment equilibrium to attain full employment in the long run. Under the Keynesian model the deficiencies of effective demand renders excess capacity in the system. In other words, if the short run problem of under-employment equilibrium is corrected

through investment in the short run, it creates further excess capacity in the system. Creation of such excess capacity gives rise to long run problem of ensuring a certain rate of growth of capital through continuous investment.

Based on the three basic postulates, Harrod process two theorem which governs his model of growth. First, is the Savings to Harrod communities income or the national output is one important determinant of savings. Second, the rate at which national output increases is another factor that determines the demand for savings. Finally, as in the long run every values tends towards equality, so does the demand and supply.

Based upon the three postulates, the first theorem states that;

There exists a rate of growth of national output or income, called as warranted rate of growth; g_w , such that if this warranted rate of growth holds in a given period, producers will repeat the same rate of growth of output (National income) in the subsequent period if it is physically feasible.

The second theorem states that if in any period if the rate of growth actually realized is different from warranted rate of growth, the difference or divergence between it will compound cumulatively. In other words, if the actual rate of growth (g_a), is higher (or lower) than the warranted rate of growth (g_w), then in the subsequent period, the actual rate of growth will be even more higher (or lower) and this will go on forever.

The razor edge equilibrium comes from the second theorem. It states that the actual rate of growth must be equal to the warranted rate of growth, unless so, the breach of this knife edge equilibrium may lead to even more divergence between both actual and warranted rate of growth.

The model considers two factors of production L & K, which is used in or fixed proportion implying L Shaped production function. Further, no outcome of the competitive economy, constant return to scale applies to it. There is no technical progression taking place for the time horizon set for the analysis. Finally, the population or the labour force grows at a constant rate (n).

The saving function is given as

$$S_t = sY_{t-1}$$

Where S is savings in aggregate, which is function of the proportion of national income. It is determined by the marginal propensity to save (s) times the national output produced in the previous year for the time period (t)

Also, the investment in any time period (t) is a constant proportion (v) of the difference between the income in time period (t) as well as ($t-1$). Hence,

$$I_t = v(Y_t - Y_{t-1})$$

Now, the equilibrium holds when $I = S$, as $Y = C + I$ from demand side and $Y = C + S$ from supply side. At equilibrium both demand and supply must be equal

$$\therefore C + I = Y = C + S$$

$$\text{or } C + I = C + S$$

$$I = S$$

But this condition of equilibrium is a flow concept as both investment and savings are flow items in accounting the national output. The flow condition although necessary is not a sufficient condition, unless backed up by or stock condition. The stock condition requires that the initial capital stock must be optimum capital stock.

Hence,

$$K_o = K_o^*$$

i.e. Actual initial capital is optimum capital stock. As such, the flow condition will imply that desired investment in any time period is realized through saving in that time period

$$\text{i.e. } I_t = S_t$$

From our definition of savings and investments we can substitute

$$V(Y_t - Y_{t-1}) = sY_{t-1}$$

$$\therefore \frac{Y_t - Y_{t-1}}{Y_{t-1}} = \frac{s}{v}$$

Now the LHS of the above equation namely $\therefore \frac{Y_t - Y_{t-1}}{Y_{t-1}}$ is but the growth rate of income in time period (t). The equation implies that the income must grow at the constant rate of s/v (RHS

of the equation) in order to attain equilibrium in the commodity market. The s/v is called the warranted rate of growth i.e. $gw = s/v$. Thus, warranted rate of growth is the ratio of savings ratio as well as the capital output ration (v).

Now, the first theorem above stated that if growth of income (national output) grows at the rate of warranted rate of growth, then this rate of growth, then this rate of growth will be maintained for all the subsequent time period to come.

$$\text{i.e. if } \frac{Y_t - Y_{t-1}}{Y_{t-1}} = \frac{s}{v} = gw,$$

$$\text{then } \frac{Y_{t+1} - Y_t}{Y_t} = \frac{s}{v} = gw_2 \text{ and so on ,}$$

Therefore, $gw_1 = gw_2 = gw_3 = \dots = gw_t$

The account theorem states that if actual growth rate does not correspond to the warranted rate of growth, i.e. if $ga \neq gw$

Then $ga \gtrless gw$

$$ga = \frac{Y_t - Y_{t-1}}{Y_{t-1}} \text{ and } gw = \frac{s}{v}$$

Hence, $ga \gtrless gw$ inverse

$$\frac{Y_t - Y_{t-1}}{Y_{t-1}} \gtrless \frac{s}{v}$$

Or that, $V(Y_t - Y_{t-1}) \gtrless Y_{t-1}$

Or $I_t \gtrless s_t$

Now if $I_t > S_t$, there is excess capacity that has been created and to maintain that excess capacity it requires the continuous flow of investments. As such, more and more of excess capacity is created in the system.

However, if $I_t < S_t$ then there is excess of savings over investment implying underutilization of the capacity, leading to deficiency of investment demand. Hence, the underutilization of capacity will further deteriorate the demand and this will go on for all the subsequent period.

4.2.1 Introduction to Labour Market

As stated earlier, there are two factors of production capital and labour and that labour enters in the system in the long run. In short run labour is assumed to be unlimited in supply, it is not a scarce factor, but in long run growth of labour force depends upon the rate of growth of population. To this long run rate of growth of population Harrod called the natural rate of growth which is constant and is designated as (n).

Since the labour supply grows at a constant rate (n) the labour supply function is given as

$$L_t^s = L_o^s (1+n)^t$$

Where L_t^s is the labour supply in period (t) and L_o^s is the initial or base period's supply of labour.

Also the labour demand is some fraction of the previous years income and is given as

$$L_t^d = \alpha Y_{t-1} \quad \text{Also } L_{t+1}^d = \alpha Y_t$$

Where L_t^d is the labour demand in time (t), α is the labour –output ratio and is constant and the Y_{t-1} is the income in the preceding period of (t).

Now, in the long run when the initial demand for labour is L_{t-1}^d . If the output Y_{t-1} has to be realized at the end of the period (t-1) the demand for labour must be increased from L_{t+1}^d to L_t and so forth

$$\therefore L_{t+1}^d - L_t^d = \alpha (Y_t - Y_{t-1})$$

Similar to the earlier stock and flow conditions, the labour market also requires the following conditions:

Stock condition where $L_o^d = L_o^s$ implying the initial labour supply and demand are equal and optimum. Also, the flow conditions is given as

$$L_{t+1}^d - L_t^d = L_{t+1}^s - L_t^s$$

Thus, both stock and flow condition imply that if the initial stock of labour demand and supply are at optimum, then the change in the demand for labour is equal to change in the supply of labour.

Now the equilibrium in the labour market is given as above equation as

$$L_{t+1}^d - L_t^d = L_{t+1}^s - L_t^s$$

But from our earlier definition we know that

$$L_{t+1}^d - L_t^d = \alpha (Y_t - Y_{t-1})$$

And from the nature of labour supply function we also know that

$$L_t^s - L_o^s(1+n)^t$$

$$\text{Hence, } L_{t+1}^s = L_o^s(1+n)^{t+1}$$

Therefore, $L_{t+1}^s - L_t^s$, the right hand side of the equation representing the equilibrium in labour market becomes

$$\begin{aligned} L_{t+1}^s - L_t^s &= L_o^s(1+n)^{t+1} - L_o^s(1+n)^t \\ &= L_o^s(1+n)^t(1+n) - L_o^s(1+n)^t \end{aligned}$$

Factoring out, we get

$$L_{t+1}^s - L_t^s = L_o^s(1+n)^t[1+n-1]$$

Cancelling 1 and (-1), we get

$$L_{t+1}^s - L_t^s = L_o^s(1+n)^t, n$$

$$\text{Or } L_{t+1}^s - L_t^s = nL_o^s(1+n)^t$$

$$\text{Since } L_o^s(1+n)^t - L_t^s$$

by substitution we get

$$L_{t+1}^s - L_t^s = nL_t^s$$

Now, from the flow condition $L_{t+1}^d = L_t^s$ we know that

$$L_{t+1}^d = L_t^s$$

But we also know that $L_t^d = \propto Y_{t-1}$

Hence, we can say that $L_t^s = \propto Y_{t-1}$ for the above equation.

We know that

$$L_{t+1}^s - L_t^s = nL_t^s$$

and $L_t^s = \propto Y_{t-1}$, therefore, by substitution of $L_t^s = \propto Y_{t-1}$ we get, $L_{t+1}^s - L_t^s = n \propto Y_{t-1}$

Also we know from our previous analysis that

$$L_{t+1}^d - L_t^d = \propto Y_t - Y_{t-1}$$

Now substituting the values of $L_{t+1}^s - L_t^s$ and $L_{t+1}^d - L_t^d$ in our equilibrium flow equation

$$L_{t+1}^d - L_t^d = L_{t+1}^s - L_t^s \text{ we get}$$

$$\propto (Y_t - Y_{t-1})_{t+1} = n \propto Y_{t-1}$$

$$\text{Or } \frac{\propto(Y_t - Y_{t-1})}{Y_{t-1}} = n \propto$$

$$\text{Cancelling } \propto \text{ thoughtfully, we get } \frac{(Y_t - Y_{t-1})}{Y_{t-1}} = n$$

$$\text{Now } \frac{Y_t - Y_{t-1}}{Y_{t-1}} = ga$$

$$\therefore ga = n$$

Thus, the above result shows that, in order to attain the equilibrium in labour market, derived from both the stock and flow conditions, it requires that the natural rate of population growth must be equal to the actual growth rate.

Now for the simultaneous equilibrium in both capital and the labour market requires that the actual rate of growth be in equation to warranted rate of growth, and that actual rate of growth must be equal to the natural rate of growth of population. In other words

$$ga = \frac{s}{V}$$

or $g_a = g_w$

and that $g_a = n$

Hence $g_a = g_w = n$

$$\text{or } ga = \frac{s}{V} = n$$

This condition is called the steady growth.

4.3 Domars Model of Growth

Although Domar brought about the same conclusion, he analysed his growth model from the point of view of productive capacity of the economy. As such, the economy is said to be in equilibrium state when the productive capacity equals the national income i.e. $P_t = Y_t$, in time period (t). The productive capacity is defined as

$$P_t = \beta K_t$$

Where P_t is the productive capacity, β is the constant output capital ratio and K_t is the capital stock in the time period (t). The productive capacity is, therefore, simply the maximum output obtainable when the labour force is fully employed.

Any change in the productive capacity can be obtained only by equivalent change in the capital stock. More specifically, the Supply of output is given as:

$$\Delta P_t = \beta \Delta K_t$$

The saving function is given as $S_t = sY_t$

Where S_t is the saving in time period (t) which is some proportion of the income (Y_t) as determined by the savings ratio.

The required condition for equilibrium as in Harrod's model as

$$I_t = S_t$$

But as $S_t = sY_t$, therefore

$$I_t = sY_t$$

$$\text{Or } Y_t = \frac{1}{s} \times I_t$$

In other words income (Y_t) in time (t) is a function of the inverse of savings ratio times the investment in the time period (t). Hence, any change in income (Y_t) can be brought about only by change in the investment (I_t) given the constancy of the saving ratio (s).

$$\text{i.e. } \Delta Y_t = \frac{1}{s} \Delta I_t$$

This is but the Keynesian multiplier.

Now, an economy will be in equilibrium over a period of time, if the following two conditions are fulfilled.

The flow condition i.e. $\Delta P_t = \Delta Y_t$ for any time period

$$t = 1, 2, 3, \dots$$

Also the required stock condition is given as

$$P_o = Y_o$$

The conditions imply that change in the productive capacity or the supply is in equation with changed demand because the initial stock condition is fulfilled; implying initial productive capacity (supply) equals initial national output (demand).

Now from the flow condition $\Delta P_t = \Delta Y_t$

Since $\Delta P_t = \beta \Delta K_t$ from our earlier definition, and since $\Delta Y_t = \frac{1}{s} \Delta I_t$

$$\text{Hence, } \Delta P_t = \Delta Y_t \Rightarrow \beta \Delta K_t = \frac{1}{s} \Delta I_t$$

Now since change in the capital stock (ΔK_t) in any time (t) is investment in that time period, as there is no leakages in saving and investment by virtue of $I_t = S_t$. Hence,

$$\Delta K_t = I_t$$

Hence by substituting I_t for ΔK_t in the previous equation $\left[\beta \Delta K_t = \frac{1}{s} \times I_t \right]$

We get

$$\beta I_t = \frac{1}{s} \times \Delta I_t$$

$$\text{Hence, } s\beta = \frac{\Delta I_t}{I_t}$$

Now, s is the savings ratio, β is the output-capital ratio and both s and β are constant. Further $\frac{\Delta I_t}{I_t}$ is nothing but the rate of growth of investment.

Thus, $\frac{\Delta I_t}{I_t} = s\beta$ implies that if the productive capacity of the economy is to be fully utilized (full employment) the investment must grow at the rate of $(s\beta)$. Only when the investment increases at the rate of $\left[(s\beta) = \frac{\Delta I_t}{I_t}\right]$, the national output or income grows at the same rate. In other words,

Since, $I_t = S_t$ and as $S_t = sY_t$

Or $I_t = sY_t$

Therefore any change in investment and given the constant savings ratio, the equation will be maintained only when there is some change in National output Y_t . Hence,

$$\Delta I_t = s\Delta Y_t$$

Dividing thoroughly the above equation by I_t we get

$$\frac{\Delta I_t}{I_t} = \frac{s\Delta Y_t}{I_t}$$

But $I_t = S_t$, hence by substitution in the RHS denominator we get

$$\frac{\Delta I_t}{I_t} = \frac{s\Delta Y_t}{S_t}$$

Again $S_t = sY_t$. Hence by substitution

$$\frac{\Delta I_t}{I_t} = \frac{s\Delta Y_t}{sY_t}$$

Cancelling the constant saving ratio in the RHS of the above equation

$$\frac{\Delta I_t}{I_t} = \frac{\Delta Y_t}{Y_t}$$

Now, we know that $\frac{\Delta I_t}{I_t}$ is the rate of growth of investment. Also $\frac{\Delta Y_t}{Y_t}$ is the rate of growth of income. In the other words, the rate of growth of income is exactly equal to the rate of growth of investment. It is only when $\frac{\Delta I_t}{I_t} = s\beta$ that the $\frac{\Delta I_t}{I_t} = \frac{\Delta Y_t}{Y_t}$

Note that Harrods warranted rate of growth $gw = \frac{Y_t - Y_{t-1}}{Y_{t-1}} = \frac{s}{v}$

Whereas, in case of Domar $s\beta = \frac{\Delta I_t}{I_t} = \frac{\Delta Y_t}{Y_t}$ where $s\beta$ is but the required rate of growth.

Now in Harrods model (v) is the capital-output ratio whereas in case of Domar model (β) is output capital ratio or the inverse of Harrods (V) , or

$$\beta = \frac{1}{V}$$

Multiplying thoroughly by (s) to the above equation we get

$$s\beta = s \cdot \frac{1}{V} \text{ or } s\beta = \frac{s}{V}$$

In other words, Domars required rate of growth is exactly the same as the warranted rate of growth of Harrod. The Crux of the model; both Harrod and Domar is that once the warranted or required rate of growth is achieved it will perpetuate for times to come. Any breach of this razor change equilibrium would rather compound the deviation and divergence from the initial equilibrium further and further away.

4.4 Solow Growth Model

The conclusion drawn by both Harrod and Domar was refuted by Solow through his growth model. Solow was of the view that both Harrod and Domar, inspite of their effort to analyse the long run equilibrium rather rested their conclusion upon short turn knife edge equilibrium growth. As such, whatever be the magnitude of slip by any of the parameters (saving ratio, capital-output ratio, and rate of growth of labour force) from the dead centre of the edge, the obvious consequence would be either growing unemployment or prolonged inflation. Hence, Solow gave an alternative treatment.

There is only one commodity, whose rate of production is designated as Y_t . Part of this output is consumed and rest is saved and invested. The fraction of output saved is a constant fraction (s), so that the rate of savings is $S = sY_{(t)}$

The community's stock of capital is $K_{(t)}$

The net investment is then the rate of increase in capital stock overtime i.e. $\frac{dk}{dt}$ or \dot{K} .

Hence, the basic identity is given as $\dot{K} = sY$

The output is produced with the help of two factors of production, labour (L) and Capital (K). The rate of growth of population or labour force is given as $L_{(t)} = L_0 e^{nt}$ implying an exponential growth at rate (n). Unlike Harrod and Domar the technological possibilities are given by the production function

$$Y = F(K, L)$$

The output(Y) is to be understood as net output after eliminating the depreciation. The production function above is for the time being subject to constant Returns to scale, which automatically assures that it is homogenous of first degree.

Now since $\dot{K} = sY$ but $Y = F(K, L)$. Hence by substitution

$$\dot{K} = sF(K, L)$$

The above equation is a single/one equation with two unknowns. Nonetheless, we proceed in the spirit of Harrods Model and assume that the population growth is exogenous and so labour force grows at or constant relative rate of (n). Thus,

$$L(t) = L_0 e^{nt}$$

In the equation $\dot{K} = sF(K, L)$, L stands for available total employment, whereas, in $L(t) = L_0 e^{nt}$, the (L) stands for the available supply of labour. Identifying both the (L) in above two equations, we assume that full employment is perpetually maintained. Hence, inserting $L_0 e^{nt}$ in $\dot{K} = sF(K, L)$ we get

$$\dot{K} = sF(K, l_0 e^{nt})$$

Above equation determines the time path of capital accumulation that must be followed if available labour is to be employed. Also, $L(t) = L_0 e^{nt}$, implies that the labour force which is growing exponentially is employed completely. The equation $\dot{K} = sF(K, l_0 e^{nt})$ is a differential equation in single variable ($K(t)$) and its solution gives the only time profile of community's capital stock which will fully employ the available labour force. Once the time path of capital stock and that of labour force is known, it is possible to compute the time path of the production function corresponding the real output.

In other words, at anytime (t) the available labour supply is given by $L(t) = L_0 e^{nt}$, and the available stock of capital is a datum. Since the real return to factors will adjust to bring about the full employment of labour and capital, the production function $Y=F(K, L)$ can be used to determine the current rate of output(Y). Since, propensity to save times output gives no the total savings we can also determine how much will be saved and invested, thereof. Thus, the net accumulation of capital during the current period and when added to already accumulated stock of capital gives no the capital available for investment in the subsequent period, and this process can be repeated.

Possible Growth Patterns

To examine whether or not there exists a capital accumulation path that is consistent with the growth of labour force we need to check the qualitative nature of equation $\dot{K} = sF(K, L_0 e^{nt})$. It is but difficult to determine an exact solution without specifying the exact shape of the production function. However, we can get broad properties of it, even graphically.

To examine the above, we introduce a new variable $r = \frac{K}{L}$ or the ratio of capital per unit of labour. From above we get,

$$rL = K$$

$$\text{or } K = rL_0 e^{nt}$$

$$\text{Since, } L = L_0 e^{nt}$$

differentiating $K = rL_0 e^{nt}$ with respect to time we get

$$\frac{dk}{dt} = L_0 e^{nt} \cdot \frac{dr}{dt} + r \cdot \frac{d}{dt}(L_0 e^{nt})$$

$$\text{Substituting } \frac{dk}{dt} = \dot{K}, \frac{dr}{dt} = \dot{r}$$

We get

$$\frac{dk}{dt} = \delta L_0 e^{nt} + nr L_0 e^{nt}$$

$$\text{or } \dot{K} = L_0 e^{nt} (\dot{r} + nr)$$

Substituting the above value in the equation $\dot{K} = sF(K, L_0 e^{nt})$

We get

$$L_0 e^{nt} (\dot{r} + nr) = sF(K, L_0 e^{nt})$$

Since the production function is subject to constant Return to scale, we can divide the variables in the function $F(K, L_0 e^{nt})$ by $L = L_0 e^{nt}$, provided we multiply the function by the same factor. Hence, we get

$$L_0 e^{nt} (\dot{r} + nr) = sL_0 e^{nt} F\left(\frac{K}{L_0 e^{nt}}, \frac{L_0 e^{nt}}{L_0 e^{nt}}\right)$$

$$\text{Or } L_0 e^{nt} (\dot{r} + nr) = sL_0 e^{nt} F\left(\frac{K}{L_0 e^{nt}}, 1\right)$$

$$\dot{r} + nr = \frac{sL_0 e^{nt}}{L_0 e^{nt}} F\left(\frac{K}{L}, 1\right)$$

since $L = L_0 e^{nt}$

and hence

$$\dot{r} + nr = sF(r, 1)$$

$$\text{or } \dot{r} = sF(r, 1) - nr$$

the function $F(r, 1)$ is the total product curve or the production function which states varying amount of capital employed per unit of labour. The equation $\dot{r} = sF(r, 1) - nr$ states that the time rate of change of capital labour ratio is the difference of two terms, the $sF(r, 1)$ represents the incremental capital and the second term nr represents the increment of labour. As such, where $\dot{r} = 0$, capital- labour ratio is a constant and the capital stock must be expanding at the same rate as labour force. In other words, unless $sF(r, 1) = nr$, $sF(r, 1) - nr$ cannot be zero i.e. $sF(r, 1) - nr \neq 0$.

It is only when $sF(r, 1) = nr$ that $sF(r, 1) - nr = 0$

In such case,

$$\dot{r} = 0$$

and this would imply that the warranted rate of growth equals the natural rate of growth of population

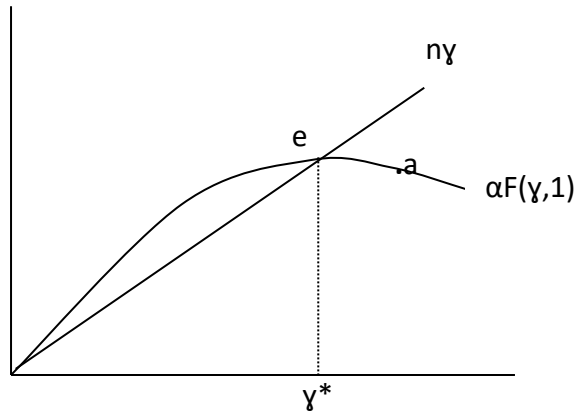


Figure 4.1

In other words, at point (e) as $\dot{r}=0$ and $sF(r, 1) = nr$, in Harrodian sense (e) $= s/V = n = gw = ga$.

If the capital-labour ratio r^* is established, it will be maintained perpetually and therefore, the capital and labour will grow in proportion thereafter.

By virtue of constant return to scale, real output will also grow at the same relative rate (n) and the output per head of labour will remain constant thereafter (L-shaped Production Function).

But in case of Harrod and Domar model, if $r \neq r^*$ such that $r > r^*$, it will imply a point right of (e). It can easily be understood that at any point right of (e), the curve $(nr) > sF(r, 1)$

$$\text{i.e. } nr > sF(r, 1)$$

Under the circumstance, as (n) is constant, the (r) will vary or decrease in the equation $\dot{r} = sF(r, 1) - nr$ thereby ultimately making back to point (e) and conforming to r^* . In other words $r = \frac{K}{L}$ and $\frac{dr}{dt} = \dot{r} = \frac{d}{dt}\left(\frac{K}{L}\right)$ gives no the time rate of change in the capital- labour ratio. Whereas in the Right Hand side of the equation we have, $sF(r, 1) - nr$. Thus (r) decreases, reducing the Right Hand Side of the equation $sF(r, 1) - nr$ to recede back to point (e) ultimately realizing the \dot{r} at r^* .

Hence, Solow model unlike Harrod and Domar model, states the knife edge equilibrium as a myth.

Conversely, for any point left of (e) would imply that $r^* > r$, in other words $sF(r, 1) > nr$. Hence \dot{r} will tend to move towards (e) and ultimately realizing the value (r^*) . Thus, the equilibrium value r^* is a stable one.

Simply, Solow refutes the Harrod and Domars assertion of strict proportionality of $r = \frac{K}{L}$. Instead, his model states that whatever be the value of capital-labour ratio, the system (due to flexibility of $r = \frac{K}{L}$ will always lend towards a state of balanced growth at the natural rate of growth (n) .

The time path of growth of capital and output is not exactly exponential but asymptotic. There is but an exception to it. That is if $K = 0$, then $r=0$ and the system cannot get started; without capital there is no output and hence no accumulation i.e. $sY = sF(r, 1)$, since $Y = 0$, Hence $sF(r, 1) = 0$. But once there is any output; even if windfall, it will start the system towards (r^*) .

If the initial capital stock is below the equilibrium ratio, capital and output will grow faster than the growth in the labour force till it approaches the equilibrium at (e) thereby maintaining the ratio (r^*) perpetually.

If the initial ratio (capital stock) is above the equilibrium value, capital and output will grow more slowly than the labour force. The growth of capital and output always lie around some intermediate value between those of labour and capital.

The strong stability is not inevitable or stand alone configuration. There may be other possibilities too.

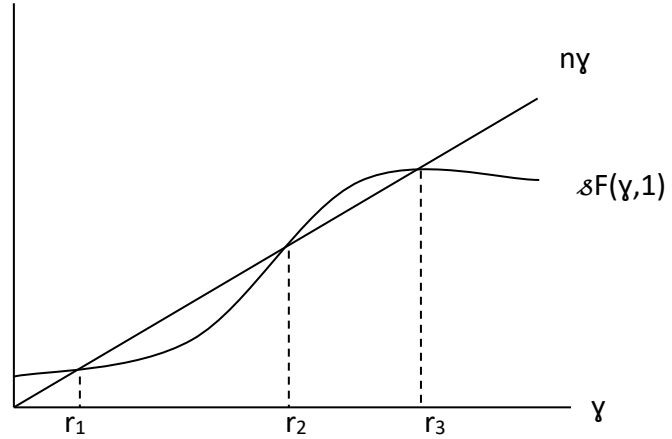


Figure 4.2

In the above diagram, there are three points of intersections r_1, r_2, r_3 . amongst it r_1 and r_3 are stable as the $sF(r, 1)$ intersect the (nr) from above. In case of (r_2) , the $sF(r, 1)$ intersects (nr) from below. Hence any disturbance at (r_2) may either push up or push below the system further and further away from (r_2) . It is only in case of (r_1) and (r_3) that the system necessarily rest at r_1 or r_3 . In either r_1 or r_3 the real output will asymptotically expand at the rate of natural growth (n) .

However, at (r_1) there is less capital than that at (r_3) , thereby rendering the output at (r_1) as less than at (r_3) . The relevant balanced growth equilibrium is at (r_1) for any initial ratio of Capital-output (r) ranging in between $(0 \text{ to } r_1)$. With respect to the value of (r) any where above (r_2) is at (r_3) .

Even this does not exhaust the possibilities of configurations. It may so happen that there exists no balanced growth path. Since a non-decreasing function $F(r,1)$ can be converted to yield constant return to scale production function by multiplying the function by L , there can be many possibilities and configurations. The diagram below, for instance, gives us two possibilities.

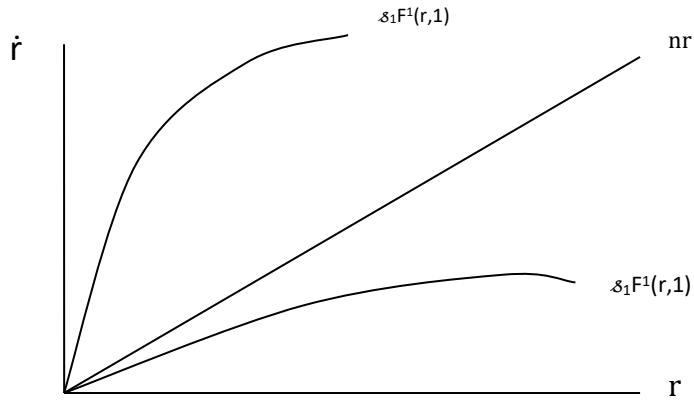


Figure 4.3

In other words, since $F(K,L)$ is divided by (L) reducing the function into a $F\left(\frac{K}{L}, 1\right)$ implying capital per unit of labour (Labour given), Ultimately realizing a diminishing marginal productivity, but not interesting (nr) curve.

For the system representing $s_1 F^1(r, 1)$, it is so productive that accumulation is too high rendering the capital-labour ratio (r) too high, realizing increasing output per head, further leading to greater quantum of accumulation and so forth the output beyond limits. Hence capital and income both increase more rapidly than the supply of labour.

The second system $s_2 F^2(r, 1)$, is so unproductive that the full employment path leads to diminishing per capita perpetually. Hence, net income can only rise because of the net investment which is always positive and so forth will be the labour supply.

The basic conclusion of Solow's analysis consequently yields that when production takes place under the usual neoclassical conditions of variable proportion and constant return to scale, no strict equality between natural and warranted growth rate is a necessary outcome. The system can adjust to any given rate of growth of labour force and eventually realize steady state of proportional expansion or growth. At most, there

can be a case of Cobb-Donglas production function but can never be any razor or knife edge.

4.5 Cambridge Model of growth (Joan Robinson)

The essence of Robinson's growth theorization can be summarized in her proposition: "If they have no profit, the entrepreneurs cannot accumulate, and if they do not accumulate they have no profit." Infact, the model explains the fundamental nature of economic growth in a capitalist system.

The basic equation gives the distribution of total output into two categories as between workers and entrepreneurs. Hence,

$$\rho Y = wN + \pi K$$

Where (Y) is total output of the economy, (N) is the quotient of labour employed, (K) is the amount of capital, ρ is the averaged price of both output and capital, (w) is the wage rate and (π) the gross profit rate.

Dividing the above equation thoroughly by ρ we get,

$$\frac{\rho Y}{\rho} = \frac{wN}{\rho} + \frac{\pi K}{\rho}$$

$$\text{or } Y = \frac{w}{\rho} N + \pi K$$

From the last equation $Y = \frac{w}{\rho} N + \pi K$ we can determine the gross profit rate as

$$\text{or } Y = \frac{w}{\rho} N + \pi K$$

$$\text{or } \pi = \frac{Y - \frac{w}{\rho} N}{K}$$

Dividing both numerator and the denominator by (N), we get

$$\pi = \frac{\frac{Y}{N} - \frac{w}{\rho} \frac{N}{N}}{\frac{K}{N}}$$

$$\text{or } \pi = \frac{\frac{Y}{N} - \frac{w}{\rho}}{\frac{K}{N}}$$

Substituting $\sigma = \frac{Y}{N}$ and $\theta = \frac{K}{N}$ We get

$$\pi = \frac{\sigma - \frac{w}{\rho}}{\theta}$$

The above equation shows that gross profit rate depends on three factors, namely; average productivity of labour ($\sigma = \frac{Y}{N}$), the real wage rate $\frac{W}{\rho}$ and the capital-labour ratio $\theta = \frac{K}{N}$. The expression $\sigma = W/\rho$ is the net output obtained from one unit of labour minus the real wage paid to one unit of labour.

Thus, gross profit rate depends directly upon the magnitude of net return ($\sigma = W/\rho$) and inversely with the capital-labour ratio (θ).

The production function is given by $Y = F(K, N)$ and is assumed to be homogenous of degree one. Also, it is subject to constant Return to scale. In fact, the production function is the production counterpart of the distribution equation given above as $\rho Y = wN + \pi pK$

Considering the Keynesian GNP identity $Y = C + I + G$; demand side and $Y = C + S + G$; supply side, the equilibrium holds when demand is equal to supply. Hence,

$$C + I + G = Y = C + S + G$$

Cancelling the common terms, the equilibrium situation is best described as

$$I = Y = S$$

or simply as,

$$I = S$$

We can assume that the workers do not save in any significant proportion out of their income, instead, consumes their entire incomes (wage). This in macro aggregate means that the entire wage bill of the economy is consumed. As an off shoot to this assumption, we can intuitively derive that the capitalist consumption do not constitute any significant proportion to the total consumption of the economy, instead, they save. In other words they save for investments.

Hence we can write the consumption of the economy as

$$C = \frac{W}{\rho} * N$$

In other words, consumption expenditure in real terms is equal to the total wage bill of the economy. Where, $\frac{W}{\rho}$ is the real wage and N is the amount of labour. Also, for the total savings in the economy,

$$S = \pi K$$

Implying that total savings is equal to total profit in real terms. Where, π is the real rate of profit and (K) is the amount of capital employed. Also, the amount of change in the stock (K) is but the investment. Hence, we have

$$I = \Delta K$$

Hence by substituting ΔK for I and πK for S in the equilibrium equation $I = S$, we get

$$\Delta K = \pi K$$

By transposing the (K) in the above equation to the left hand side of the equation we get,

$$\Delta K / K = \pi$$

But we already know the value of π from our previous analysis $\pi = \frac{\sigma - \frac{W}{\rho}}{\theta}$

Hence,

$$\Delta K / K = \pi$$

Also implies

$$\Delta K / K = \pi = \frac{\sigma - \frac{W}{\rho}}{\theta}$$

or
$$\Delta K / K = \frac{\sigma - \frac{W}{\rho}}{\theta}$$

In other words, the rate of growth of capital (given by $\Delta K / K$) is given by profit rate as determined freely in the market by the market forces in the capitalist system. The rate of growth of capital is determined by the relative strength of the numerator and the denominator. In other words, if the net return per unit of the labour (given as $\sigma - \frac{W}{\rho}$) rises in greater proportion than the capital labour ratio (given as θ), then the rate of growth of capital increases and *vice-versa*. On the other hand, for a given level or constant σ ($\equiv \frac{Y}{N}$ i.e. outputlabourratio) and θ ($\equiv \frac{K}{N}$ i.e. the capital labour ratio), then the rate of growth of capital ($\Delta K / K$) increase (or decreases) as and when the real wage rate falls (or increases). In other words, the fall in the real wage increases the rate of growth of capital and *vice-versa*.

The Golden Age

The golden age is a situation where in all the capital and all the labour are fully employed. This can be derived as below:

By definition, $\theta = \frac{K}{N}$

which can be also be rewritten as

$$N = \frac{K}{\theta}$$

At the equilibrium as $\theta = \frac{K}{N}$ is constant and optimal, any change in the labour force can be brought only by change in the amount of the capital employed. Hence,

$$\Delta N = \frac{\Delta K}{\theta}$$

The rate of growth of labour force which can be fully be employed is then given as $\frac{\Delta N}{N}$. In other words,

$$\text{as } \frac{\Delta N}{N} = \frac{\frac{\Delta K}{\theta}}{N}$$

But from our previous derivation we know that $N = \frac{K}{\theta}$. Hence by substitution in the denominator, we get;

$$\frac{\Delta N}{N} = \frac{\frac{\Delta K}{\theta}}{\frac{K}{\theta}}$$

or,

$$\frac{\Delta N}{N} = \frac{\Delta K}{\theta} * \frac{\theta}{K}$$

Or,

$$\frac{\Delta N}{N} = \frac{\Delta K}{K}$$

Thus, fully employed labour force grows at the same rate as the fully employed growth rate of capital. This is the golden age.

4.6. Questions

1. Discuss the Harrods model of growth.
2. Show how Harrods warranted rate of growth is equivalent to Domars required rate of growth.
3. In the backdrop of Solows Neo-classical growth model criticize both Harrod and Domar model.
4. Discuss critically the golden rule of accumulation.

4.7 Key Words

Warranted Rate of growth	:	Rate of growth that is required to be maintained for a given level of saving ratio and capital output ratio.
Optimal Stock	:	The optimum amount of capital that is given at equilibrium when all the resources are fully employed
Natural rate of growth	:	The long run rate of growth or the relative rate of growth of population

4.8 Suggested Readings

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UNIT - V

TECHNICAL CHANGE

Structure

- 5.1 Introduction
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5.1 Introduction

Technical progress is important for economic growth. It implies an increase in total output which is obtained without any increase in the factors of production employed. In other words, when a higher output is achieved with the given amount of factors of production then it is called technical progress of change. This means that the technical progress shifts the production function upward showing higher output with the same inputs or factors. Thus, technical progress is important and perhaps the main factor for economic growth. The

technical progress may take different forms. This unit covers the discussion on different types of technical progress endogenous growth theory and vintage capital model.

5.2 Objective

The objective of this unit to discuss the importance of technical change in economic growth and also to understand the different types of technical changes.

5.3 Hicksian and Harrodian Versions of Neutral Technical Progress

5.3.1 Hicks-neutral technical changes

The technical progress can be neutral or non-neutral. A technical progress is neutral when the relative share of labour and capital remains constant under certain conditions. On the other hand a technical change in non-neutral if it increases either the share of labour or capital.

The concept of Hicks neutrality was first put forth in 1932 by John Hicks in his book *The Theory of Wages*. A technical change is considered to be Hicks neutral if the change does not affect the balance of labour and capital in the production function. More formally given the Solow model production function.

$$Y = A(t) f(K, L)$$

Where A is technical progress parameter and is also referred to as the total factor productivity. A technical progress is Hicks-neutral change if it raises the total factor productivity (A).

The technical progress is said to be neutral if the ratio of the marginal productivity of labour to the marginal productivity of capital remains unchanged when the capital labour ratio remains unchanged. Mathematically, technical progress is Hicks neutral if the proportionate change in relative share i.e. $I=0$, along the path where the capital – labour ratio is constant. The Hicks neutral technical progress can be analysed with the help of diagram as follows.

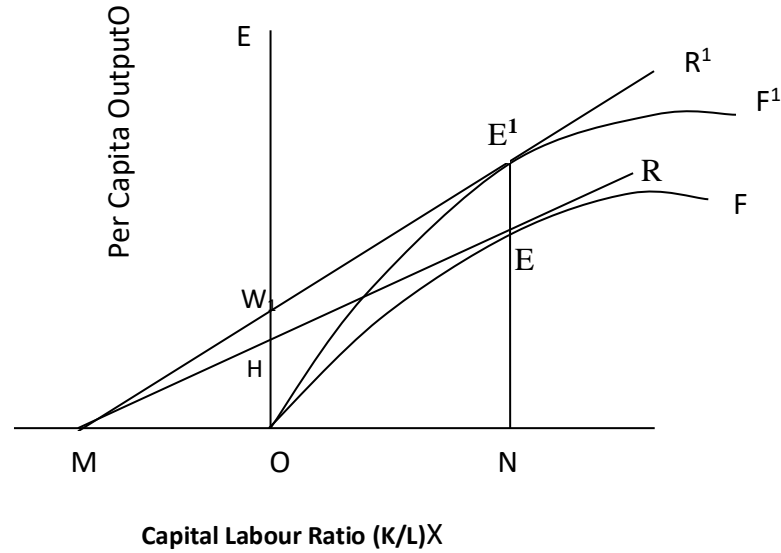


Figure 5.1

The capital-labour ratio is plotted along the horizontal axis and per capita output is measured along the vertical axis. There are two production functions which have been drawn to show the technical progress. The production functions before and after the technical progresses are OF and OF^1 . The production function OF^1 is drawn in such a way that at an unchanged capital-labour ratio ON , the tangents to the two productions have the same intercepts OM from the horizontal axis. At point E , $MP_L/MP_K = OM$. At point E^1 also $MP_L/MP_K = OM$. Therefore, MP_L/MP_K is the same at points E and E^1 and capital-labour ratio remains the same. The technical progress is therefore neutral in the Hicksian sense. In the Hicksian neutral technical progress the marginal productivities of labour and capital change in the same proportion so that their ratio remains the same. The increase in output is obtained by raising output per head for all values of capital-labour ratio in a certain proportion. In the figure, EE'/EN is the proportion increase in output with unchanged capital-labour ratio. This proportionate increase in output is called the rate of technical progress.

5.3.2 Harrod Neutral Technical Progress

The technical progress is Harrod neutral if the rate of profit remains the same at the unchanged capital-output ratio. In case of Hicks neutrality the two points on the two production functions have the same value of capital – labour ratio. But in the case of Harrod neutrality the two points on the two production functions have the constant output-capital ratio. Under the competitive the rate of profit is equal to the marginal productivity of capital.

Therefore, it can be said that in the case of Harrod neutral technical change, the marginal productivity of capital will remain the same when the average productivity remains the same. Thus, the technical change is Harrod neutral, if the proportionate change in relative share (I) is zero along the path where capital-output ratio (K/Y) is constant. If capital –output remains constant, it implies that marginal productivity of capital (MP_k) is constant and the technical progress is said to be Harrod-neutral.

If the marginal productivity of capital is not constant when the capital-output ratio is constant, then the technical progress is non-neutral. If the change in marginal productivity of capital is positive when capital-output remains constant, the technical progress is capital using or labour saving. Harrod neutral technical progress can be represented with the help of diagram as below:

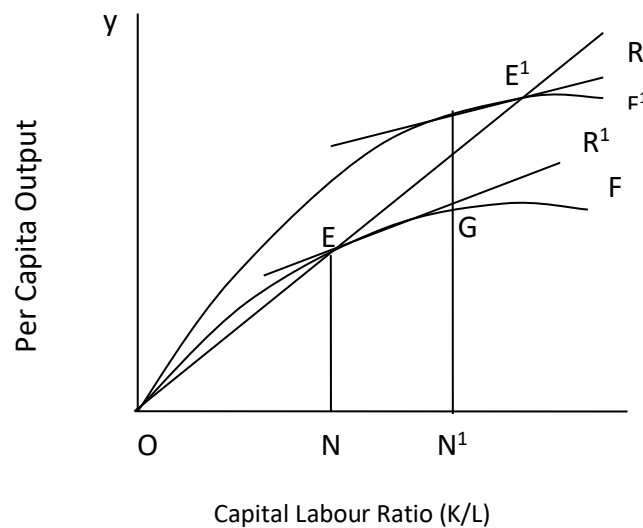


Figure 5.2

In the figure the capital-labour ratio is measured along the horizontal axis and per capita output is measured along the vertical axis. OF is the production before the technical progress and when the technical progress takes place the function shifts to OF' . The ray through the origin OR intersects the production functions at E and E' respectively. The slope of OE gives the output-capital ratio. Thus, the output-capital ratio is the same at points E and E' . The slope of the tangents at E represents the marginal productivity of capital or the rate of profit. If the slope of the tangents at E and E' are the same, then the marginal productivity of capital at E

and E^1 are also the same. If that is so, then the technical progress is neutral in Harrod's sense. The ratio EG/EN or E^1G/GN^1 gives the rate of technical progress.

5.4 Labour and capital Augmenting Technical progress (Harrod and Solow versions)

Technical progress may be neutral or non-neutral. A technical progress is considered neutral if it raises the productivity of both labour and capital equally. On the other, hand, a non-neutral technical is one which raises the productivity of one factor more than that of the other factor.

5.4.1 Harrod Version

According to Harrod, a technical progress is neutral the rate of profit remains the same at unchanged capital output ratio. In other word, a technical progress is neutral if the marginal productivity of capital will remain the saving. But, the marginal productivity of capital is not constant, then, the technical progress is said to be non-neutral. But is the change in marginal productivity of capital is positive when capital-output ratio is constant, the technical progress is capital augmenting or labour savings. On the other hand, if the rate of profit is constant when the output-capital ratio is rising, the technical progress is said to be labour augmenting or capital savings.

Given the production function

$Y = F(K, L, t)$ where t represent time. It is assumed that the technical progress increases the output with passage of time even if L and K remain the same. Technical progress shows the increase in efficiency of at least one input which causes the total output to increase with the same inputs. The efficiencies increase with the passage of time so that they can be regarded as functions of time.

Let $A(t)$ be the efficiency function associated with capital and $B(t)$ be the efficiency functions associated with the labour. Now, incorporating these efficiency functions in the production function we get,

$$Y = F[A(t) K, B(t) L]$$

This is called factor augmenting production function. The expression $A(t)K$ is called capital efficiency units and the expression $B(t)L$ is the labour efficiency units. K and L are factors in physical units. Although factor quantities remain unchanged in physical units their supply increases in efficiency units.

Thus, given the production function in factor augmenting form as above, it can be stated that:

A Technical progress is Harrod neutral or labour augmenting if $B(t) > 1$ and $A(t) = 1$.

On the other hand, the technical progress is capital augmenting, if $A(t) > 1$ and $B(t) = 1$.

5.4.2 Solow Version

Solow-neutral technical progress is just the opposite of Harrod-neutral technical progress. According to Solow, technical progress is neutral if the marginal productivity of labour remains at constant labour output ratio (L/Y). The technical progress is said to be Solow neutral if the proportionate change in relative share of factors (I) is zero i.e. $I = 0$, along the path where Y/L is constant. Thus, if the output-labour ratio (Y/L) is constant and the marginal productivity of labour is also constant, then the technical progress is Solow – neutral.

However, if the marginal productivity of labour is not constant along a path when Y/L is constant, the technical progress is non-neutral. If the change in marginal productivity of labour is positive, the technical progress is labour augmenting. On the other hand, if the change in marginal productivity of labour is negative, then the technical progress is capital augmenting.

Given the production function;

$Y = F(K, L, t)$ where t represents time. If the technical progress takes place, the output will increase without any increase in inputs. This is because the technical progress increases the efficiency of factors. Let $A(t)$ and $B(t)$ be the efficiency function associated with capital and labour respectively.

Now, by incorporating these efficiency functions in the production function, we get,

$$Y = F[A(t) K, B(t) L]$$

This is called factor augmenting production function. Given the production function, if $A(t) > 1$ and $B(t) = 1$, then the technical progress is called Solow neutral. Thus, Solow neutral technical progress is capital augmenting. This means that efficiency of labour has remained constant and that of Capital has increased. This encourages the use of more capital and discourages the use of labour. So, it is called capital augmenting or labour- saving technical progress.

Thus, we find that a technical progress is Harrod neutral, if the rate of profit or the marginal productivity of capital remains constant, along the path where capital-output ratio is constant. The increase in output is achieved due to increase in productivity of labour so, Harrod neutral technical progress is labour augmenting.

In the case of Solow neutral technical progress, the marginal productivity of labour remains constant along the path where output-labour ratio is constant. The increase in output is achieved due to increase in productivity of capital. So, Solow neutral technical progress is capital augmenting.

5.5 Disembodied and embodied Technical Progress

The technical progress can be embodied or disembodied. The attempt to measure the contribution of technical progress was made by Abramovitz in 1956 followed by Kendrick and Solow. They considered the technical progress to be disembodied.

5.5.1 Disembodied Technical Progress

Disembodied technical progress is one which allows more output to be produced from the same inputs. Disembodied technical progress is based on the assumption that all labour and capital are homogenous. Disembodied technical progress affects all factors of production which are in current use equally and alike. It improves the productivity of all factors of production and of those already in existence. In case of disembodied technical progress,

technical knowledge is assumed to come from outside the system like the falling of manna from the heaven. If the rate of technical progress depends on non-economic factors it can be regarded as exogenous. But if it depends on the economic factors like rate of capital formation or the rate of profit then the technical progress can be regarded as endogenous.

Disembodied technical progress shifts the production function in such a way that leaves the balance between capital and labour undisturbed in the long-run. The production function for such technical change is:

$$Y = F(K, L; t)$$

Where, Y is the output and K and L are capital and labour and t represents the technical change. Taking Hicks-neutral technical change as the basis, the production function in the special form can be written as;

$$Y = A(t) F(K, L)$$

Where A (t) is the index of technical progress which shifts the production function. It implies that the technical progress is organizational in the sense that its effects on productivity do not require any change in the quantity of the factors. It just shifts the production function upward through time.

Criticism

The disembodied technical progress suffers from the following drawbacks;

- a) It emphasizes only on the technical progress and undermines the role of investment in the growth process.
- b) It is based on unrealistic assumption of perfect competition, constant returns to scale and homogeneity of the capital stock.
- c) It assumes that the output changes only due to technical progress. But output may also change due to change in quality of inputs, economies of scale and advances in knowledge.

5.5.2 Embodied Technical Progress

On the other hand, embodied technical progress is one in which the technical progress comes from within the system. In case of embodied technical progress all factors of production are not equally affected. It considers new capital formation as the vehicle of technical progress. The technical progress increases the productivity of only some factors. Embodied technical progress increases the productivity of only those machines which are built in the current period compared to the machines built in the previous periods. Technical progress does not increase the productivity of machines already in existence. In this case, the technical progress is said to be ‘embodied’ in new machines or the currently employed labour. Machines built in different dates are called machines of different vintages. Embodied technical progress is based on the assumption that machines built in different vintages are not similar and hence capital is not homogeneous. Similarly labour of one vintage is different from the labour of other vintages. However, each vintage consists of homogeneous capital and labour. Therefore, a separate production function is needed to analyse the each vintage. Accordingly labour may also be treated in a similar way. Men of different vintages can be distinguished by age and training. Men of current vintage may be more productive than those of early vintages due to provision of better education and training.

Thus, the main point of difference between the disembodied and embodied technical progress is that while the former assumes that labour and capital are homogeneous, the later holds that labour and capital of different vintages are not homogeneous.

5.6 Overview of Endogenous growth theory

The endogenous growth theory explains that the long-run growth rate of an economy is determined by the exogenous factors. Since the growth is taken to be endogenously determined, the theory did matters the role of government. The endogenous growth theory criticized the neoclassical growth theory and extended the theory by introducing endogenous technical change.

The endogenous growth models have been developed by Arrow, Romer and Lucas. The endogenous growth models emphasis on technical progress which comes from the rate of investment, capital stock, the stock of human capital and serving rate.

Assumption

The endogenous growth models are based on the following assumptions;

- 1) There are a number of firms in the market.
- 2) Technological advance is a non-rival good.
- 3) There are increasing returns to scale to all factors taken together and constant returns to a single factor.
- 4) Technological advance is based on innovative ideas of people.
- 5) The individuals and firms earn profits from their innovations.

Given these assumptions, the three models of endogenous growth can be briefly explained as follows;

5.6.1 Arrow's learning by doing model

Arrow in his famous article "The Economic Implications of learning by Doing" in 1962 introduced the concept of learning by doing for the firm. In this model technical progress is regarded as an increase in some kind of knowledge and skill which come from the learning process. Learning is the product of experience. More is the experiences greater will be the learning and the faster will be the rate of technical change. According to Arrow, it is the cumulative gross investment in the economy which is used as an index of experience and not the cumulative output. Arrow uses a vintage approach in which technical progress is embodied in new machines. Labour requirement per unit of output on new machines decline over time as experience increases.

Arrow uses the following function expressing the labour requirement of the latest machine in a specific form as G^{-M} , where G is the total number of machines ever produced and M is a parameter, $0 < M < 1$. The technical progress is assumed to be embodied in new machines. So are act of investment does not raise the productivity of labour working on existing machines, but it raises the productivity of labour working on any machines that are built subsequently as it raises G .

Arrow shows that output in this model is capable any steady growth at the rate $\frac{n}{1-M}$. Where n is the rate of growth of population. The steady growth requires an equal rate of increase of G and output. The population growth provides a source of increase in output and experience which comes from the investment in learning process provides additional impetus to the growth. Growth could be maintained at a steady rate if there are some exogenous technical progress going on as well as learning.

5.6.2 The Romer's Model

Paul M. Romer in his paper 'Increasing returns and long-run Growth' in 1986 presented a variant of Arrow's model which is known as learning by investment. According to Romer knowledge which is the product of investment has two components. The first component is the human capital which specific to person and can be regarded as a rival good. The second component is the technology which is available to the public and is a non-rival good. It is non-rival in the sense that its use by one firm does not limit its use by others. But human capital is a rival good because the person who invests in its accumulation solely receives the rewards from it. Technology is non-rival as the benefits of new technology come to the others as well. That is the benefits do not come only to the discoverer. The knowledge spillovers and will also use the new technology. Hence, there is a positive externality of investment which leads to creation of knowledge.

Romer assumes human capital to be fixed. A part of it is used for the production of the final good and a part is used for improvement of technology.

Suppose S_o is the fixed supply of human capital, S_y is the amount of human capital used in production of final goods (Y) and S_A is the supply of human capital for the improvement of technology (A), then,

$$S_y + S_A = S_o$$

The technology A is not fixed as it can be created by using a part of human capital (S_A) in research and applying the existing technology A as follows:

$$\dot{A} = \sigma S_A A$$

$$\dot{A}/A = \sigma S_A$$

Where; σ is the research success parameter. \dot{A}/A is the rate of growth of technology. \dot{A}/A will be positive so long as both σ and S_A are positive. Thus, research is assumed to be human capital intensive and technology intensive with no capital (K) and ordinary unskilled labour (L) engaged in that activity.

Romer takes knowledge as an input in the production function which is specified as follows:

$$Y = A (R) F (R_i K_i, L_i)$$

Where Y is the output, A is the stock of knowledge from R research and development, R_i is the stock of results from expenditure on research and development by firm i, and K_i and L_i are capital and labour of firm i respectively.

He assumes the function to be homogeneous of degree one in all inputs.

The three key elements of the model are: internalities, increasing returns in the production of output and diminishing returns in the production of new knowledge. According to Romer, it is the research efforts by a firm which leads to creation of new knowledge or technology. The new technology spills over to the other firms and across the entire economy. To Romer, new knowledge is the ultimate determinant of long-run growth and knowledge is determined by investment in research. But research technology exhibits diminishing returns. Moreover, the technology created by a firm spills over to other firms due to inadequacy of patent protection. The other firms also use the new technology and increase their production. Thus, the production of goods from increased knowledge exhibits increasing returns. Romer takes investment in research technology as an endogenous factor in terms of the acquisition of new knowledge by profit maximizing firms.

5.6.3 The Lucas Model

Robert Lucas in his article on the Mechanics of Economic Development in 1988 regarded investment in human capital as endogenous factors. He assumes that investment on education leads to creation of human capital which is the key determinant of growth. He distinguishes between the internal and external effects of human capital. Internal effects of human capital makes the workers undergoing training more production. The external effects of human capital refer to the spillover which increases the productivity of capital and other workers in the economy. Thus, it is the investment in human capital which has spillover effects and increases the level of technology.

The production function of firm i can be written as ;

$$Y_i = A (K_i) \cdot (H_i)^e$$

Where A is the technical coefficient, K_i and H_i are the physical capital and human capital used by the firm i .

Y_i is the output produced by firm i , the variable H is the average level of human capital of the economy, e shows the strength of the external effects from human capital to each firm productivity.

In this model each firm experience constant returns to Scale, while the economy as a whole experiences increasing returns to scale. Each firm benefits from the average level of human capital in the economy. Thus, it is the average level of skills and knowledge in the economy which is vital for growth.

The endogenous growth models showed that it is the endogenous factor which determines long-run growth. However, the theory suffers from certain problems such as too much emphasis on the role of human capital and neglects the role of institutions, no clear distinction between physical and human capital.

5.7 Growth under vintage capital model

The vintage capital approach is based on the embodied technical progress. The model considers capital accumulation as the vehicle to technical progress. In this model, the technical progress which is the source of growth in output is embodied in machines built in any particular period compared with machines built in the previous period. The technical progress increases the productivity of new machines but it does not increase the productivity of old machines. This is because the technical progress is embodied in the new machines. The machines built in different dates are called the machines of different vintages. They are not similar in quality and they are not similar in quantity and they cannot be aggregated into single measures of capital so a separate production function is required to measure the contribution each vintage.

The total output can be obtained by aggregating the outputs from all the vintage in use.

Assumptions: The model is based on the following assumptions:

- 1) The machines of different vintages constitute capital stock.
- 2) the machines of different vintages are not homogeneous.
- 3) New machines are more productive than the older ones.
- 4) the technical changes takes place at some proportion rate.
- 5) The technical changes are embodied in new machines.
- 6) Machines embody all the latest knowledge at the time of construction.
- 7) It considers only gross investment in new machines.
- 8) All technical change is uniform.
- 9) The production functions is linear homogeneous of Cobb-Douglas type.

Given these assumption, the model can be explained as follows;

In this model we need two time variable; one for the time in usual sense, say t , and the other, say V , for date of vintages of machines in use at time t .

Machines may be subjected to depreciation so as machines get older, their quasi-rent falls and eventually becomes zero when the machines are scrapped. For Simplicity it is

assumed that there is no depreciation. Hence, it is important to find out the economic life (J) of machine of a particular vintage as a variable in the model. Generally, the machines in use at time t are of vintages V , where, $t - T \leq V \leq t$.

The model assumes that technical progress falls from the outside only on new machines. At time t , machines of vintages V are benefited from the technical progress. It is important to consider the substitutability between machines and labour before and after the installation of new machines. The substitutability between machines and labour can be assumed according to a smooth production. In general, the function will vary from one vintage to another.

Now, the production function for machines of vintage V , at time t , may be written as;

$$Q_v = F_v(K_v, L_v) \quad \text{---- (1)}$$

Where, K_v is the number of machines L_v is the number of labour inputs and Q_v is the output. For simplicity, let us assume that the same function is applicable for all vintages. In Cobb-Douglas form, the above function may be written as –

$$Q_v = \alpha^{\partial v} K_v^\alpha L_v^{1-\alpha} \quad \text{--- (2)}$$

Where ∂ is the rate of technical progress, $\partial > 0$ and $0 < \alpha < 1$

If the production function is of the Cobb-Douglas form

$$Q_t = e^{\partial t} K_t^\alpha L_t^{1-\alpha}$$

$$\partial > 0 \text{ and } 0 < \alpha < 1$$

In Harrod-neutral technical change, it can be written as

$$\begin{aligned} Q_t &= K_t^\alpha (e^{\frac{\partial t}{1-\alpha}} L_t)^{1-\alpha} \\ &= K_t^\alpha (\bar{L}_t)^{1-\alpha} \end{aligned}$$

Where,

$$\begin{aligned} \bar{L}_t &= e^{\frac{\partial t}{1-\alpha}} L_t^{1-\alpha} \\ &= e^{mt} L_t \end{aligned}$$

$$\text{Here, } m = \frac{\partial}{1-\alpha}$$

or, $\partial = m(1 - \alpha)$

It is the efficiency units of labour m represent the Harrod-neutral technical progress.

In Solow-neutral technical progress, the production function may be written as,

$$Q_t = (e^{\frac{\partial}{\alpha}t} K_t)^\alpha \cdot L_t^{1-\alpha}$$

$$(\bar{K}_t)^\alpha \cdot L_t^{1-\alpha}$$

Where, $\bar{K}_t = e^{\frac{\partial}{\alpha}t} K_t$ is the efficiency units of machines $= e^{m't} K_t$

Where $m' = \frac{\partial}{\alpha}$ is the rate of Solow-neutral technical progress.

$$m' = \frac{\partial}{\alpha} = \frac{m(1-\alpha)}{\alpha}$$

Thus, the Cobb Douglas production function represents both Harrod-neutral and Solow – neutral technical progress.

The question that arises in this model relates to the substitution between machines and labour at any time after the installation of the machines of Vintage V in time t . There are two alternative cases which are possible:

Case I – The substitution between labour and capital countries.

Case II- After the installation of new machines, labour and capital are used in fixed proportion.

Let us consider the first case, which has smooth substitution between labour and capital both before and after the installation of new machines. This case is called Putty-Putty case following Phelps. Machines are installed in a continuous of vintages. The number of machines of vintage V is K_V which varies with V . K_V is the rate of installation per unit of time and $K_V dv$. The machines are assumed to of infinite life and the number of machines of vintage v in use at time t remains as K_v for all t, v .

The production function is assumed to be Cobb-Douglas form for all vintages. It can be written as ;

$$Q_v(t) = e^{m(I-\alpha)v} K_v^\alpha \{L_v(t)\}^{I-\alpha} - - - - - (3)$$

It shows that technical progress at Harrod neutral rate m is operative up to the time v at which the machines are brought in, but not thereafter. The number of machines of vintage V in use remains constant at K_v . So, $L_v(t)$ and $Q_v(t)$ are only the time variable in the equation ---(3)

Regarding the contribution of labour to the total output, it is assumed that under perfect competition in the labour market all homogeneous units of labour must receive the same wage. Hence, the wage rate $W(t)$ equals the marginal product of labour for machines of each vintages at time t

$$W(t) = \frac{\partial Q_v(t)}{\partial L_v(t)} \text{ for each } v \text{ } \alpha + > v.$$

From equation (3) we get

$$\frac{\partial Q_v(t)}{\partial L_v(t)} = w(t) \text{ for each } V \text{ and } t \geq v \text{ ---- (4)}$$

The allocation of labour follows from (3) and (4) which determines $Q_v(t)$ and $L_v(t)$ at ruling wage rate $W(t)$.

From (3) we have –

$$Q_v(t) = e^{m(1-\alpha)v} K_v^\alpha \{L_v(t)\}^{1-\alpha}$$

But from equation (4) we get

$$L_v(t) = \frac{(1-\alpha)Q_v(t)}{W(t)}$$

Thus, we have,

$$Q_v(t) = e^{m(1-\alpha)v} K_v^\alpha \left\{ \frac{(1-\alpha)Q_v(t)}{W(t)} \right\}^{1-\alpha}$$

$$\text{Or, } \{Q_v(t)\}^\alpha e^{m(1-\alpha)v} K_v^\alpha (1-\alpha)^{1-\alpha} \{W(t)\}^{-(1-\alpha)}$$

$$\therefore Q_v(t) = e^{\frac{m(1-\alpha)}{\alpha}v} \cdot K_v \cdot (1-\alpha)^{\frac{1-\alpha}{\alpha}} \cdot \{W(t)\}^{\frac{-(1-\alpha)}{\alpha}}$$

$$\text{Or, } Q_v(t) = e^{m'v} \cdot (1 - \alpha)^{\frac{1-\alpha}{\alpha}} \cdot \{W(t)^{\frac{-(1-\alpha)}{\alpha}} \cdot K_v - - - - - (5)$$

$$\text{Where } m' = \frac{m(1-\alpha)}{\alpha}$$

$$\text{Again } L_v(t) = \frac{(1-\alpha)Q_v(t)}{W(t)}$$

$$\frac{(1-\alpha)}{w(t)} \cdot e^{m(1-\alpha)v} K_v^\alpha \{L_v(t)\}^{1-\alpha}$$

$$\text{Or, } \{L_v(t)\}^\alpha \cdot e^{m(1-\alpha)v} K_v^\alpha$$

$$\therefore L_v(t) = (1 - \alpha)^{\frac{1}{2}} \cdot e^{\frac{m(1-\alpha)}{\alpha}v} \cdot K_v$$

$$\text{Or, } L_v(t) = e^{m'v} \cdot (1 - \alpha)^{\frac{1}{2}} \cdot W(t)^{\frac{1}{2}} \cdot K_v$$

The equation, (5) and (6) shows that labour and output per machine for any vintage V depend only on the changing wage rate overtime. If $W(t)$ increases then the allocation of labour to a machine of a given vintage will decline and output from the machine will also decline.

If $Q(t)$ is the output obtained from all machines and $L(t)$ is the labour employed, at time t , then the total output is given by the integration over all layers of capital stock. Thus, we have –

$$Q_t = (1 - \alpha)^{\frac{1-\alpha}{\alpha}} \{w(t)^{\frac{-(1-\alpha)}{\alpha}} \int_{-\infty}^t e^{m'v} K_v \cdot d_v$$

$$\text{and } L(t) = (1 - \alpha)^{\frac{1}{2}} \{w(t)^{\frac{1}{2}} \int_{-\infty}^t e^{m'v} K_v \cdot d_v$$

$$\therefore \frac{Q(t)}{L(t)} = \frac{1}{1-\alpha} w(t)$$

Here, $Q(t)$, $L(t)$ and $W(t)$ are time variables.

$$w(t) = (1 - \alpha) \frac{Q(t)}{L(t)} - - - - - (7)$$

And,

$$Q(t) = (1 - \alpha)^{\frac{1-\alpha}{\alpha}} \cdot \left\{ W(t)^{\frac{-(1-\alpha)}{\alpha}} \cdot J9t \right\} - - - - - (8)$$

$$L(t) = (1 - \alpha) \frac{1}{2} \cdot \{W(t)\}^{\frac{-1}{2}} \cdot J(t) - - - (9)$$

Where,

$$J(t) = \int_{-\infty}^t e^{m'v} \cdot K_v d_v$$

$J(t)$ represents the aggregate capital stock which is obtained by integrating the numbers of machines of various vintages. Solow calls the ‘J’ variable as the effective stock of capital which is productivity weighted sum of all the existing machines. Solow sound that the higher is the rate of embodied technical progress, the more productive will be the new capital than the older ones and the greater the scope for raising economic growth by increasing investment.

5.7.1 Limitations

The model suffers from certain limitations which are as follows:

1. It does not take into account the influence of wage expectations on machine construction.
2. The model does not consider the factor market imperfections as it is based on perfect competition which is unrealistic.
3. It assumes that machines depreciate exponentially which is not true for most machines.
4. The model assumes that machines are of different vintages and new machines are better than old ones. But it does not consider capital in general which is known as the aggregation of capital stock.
5. The model assumes that technical progress is embodied in new machines and ignores the innovations which come through the learning process and investment in research.

Despite, this limitation, the model has very interestingly explained the role of embodied technical progress in economic growth.

5.8 Let's Sum UP

The technical progress plays an important role in economic growth. Technical progress can neutral and non-neutral. In case of neutral technical progress, the productivity of

both labour and capital equally and encourages their use. It is neither labour saving nor capital saving. But in case of non-neutral technical progress, the productivity of one of the factors raises more than that of others so the non-neutral technical progress can be either labour saving or capital saving. In Harrod neutral technical progress the productivity of capital or the rate of profit remains constant at unchanged capital output ratio. But in case of Solow-neutral or Solow-neutral technical change the marginal productivity of labour remains constant at unchanged output-labour ratio.

On the basis of source of origin, the technical progress can be disembodied and embodied. Disembodied technical progress is one which came from outside and is exogenously determined. On the other hand, embodied technical progress is one which comes from within the system and is determined by endogenous factors like rate investment. The technical progress is considered to be embodied in new machines which increases the productivity of only some factors.

The endogenous growth theory which was developed against the neo-classical growth theory showed that the growth is determined by the endogenous factors. These endogenous factors are the investment in education and research and development which creates knowledge, human capital and technology. The vintage capital model shows that the growth is determined by the technical progress which embodied in the new machines. the model assumes that capital goods or machines of different vintages are not homogenous. The new machines are more productive than the older ones as technical progress is embodied in new machines. The total output is obtained by integrating over all layers of capital stock.

5.9 Key Words

Capital-Output ratio:	It is the amount of capital required to produce one unit of output of a given commodity.
Capital-labour ratio:	It the amount of capital needed to employ one unit of labour.
Homogenous:	It is used to denote identical or similar products or factors.
Human capital:	It refers to the skills, knowledge and experience possessed by an individual.

Vintage capital:

It refers to the machines or capital built in a particular period.

5.10 Questions

1. Distinguish between neutral and non-neutral technical change. Explain the Harrod neutral technical change.
2. Explain the Hicks-neutral technical change.
3. Analyse Harrod and Solow versions of labour and capital augmenting technical change.
4. Differentiate between disembodied and embodied technical change.
5. Outline the overview of the endogenous growth theory.
6. Evaluate the growth under vintage capital model.

5.11 Further/Suggested Readings

Sarkhel, J., *Growth Economics*, Book Syndicate Pvt. Ltd.

Thirwal, A.P., *Growth and Development*, MacMillan, London.

Solow, R.M., *Growth Theory-An Exposition*, Oxford University Press.

Sen, A., (Ed.), *Growth Economics*, Penguin

UNIT-VI

APPROACHES TO ECONOMIC DEVELOPMENT

Structure

- 6.1 Introduction
- 6.4 Objectives
- 6.3 Traditional approaches to Development
- 6.4 Rodan's Theory of big push
- 6.5 Nurkse's Model of Balanced Growth
 - 6.5.1 Size of market and incentive to invest
 - 6.5.2 Determinants of the size of market
 - 6.5.3 Productivity and economic development
- 6.6 Unbalanced Growth –Hirschman's Strategy
 - 6.6.1 Criticism of unbalanced growth theory
- 6.7 Ranis –Fei Model
- 6.8 Let us sum up
- 6.9 Key Terms:
- 6.10 Long Questions
- 6.11 Further/Suggested Readings.

6.1 Introduction

This unit deals with the various approaches to economic development. Broadly, there are two approaches to economic development, namely balanced growth and unbalanced growth. Most of theories of balanced and unbalanced growth were developed during 1940s and 1950s. During those periods many newly independent countries were struggling to promote their economic development. The development missions were aimed to guide those countries to adopt the best strategy to achieve faster rate of development.

6.5 Objectives

The objectives of these units are to discuss the important theories and approaches to development of underdeveloped countries.

6.3 Traditional approaches to Development: Balanced versus unbalanced growth

The doctrine of balanced growth states that there should be balanced growth of all sectors of the economy simultaneously. It calls for a big push or a large scale planned investment in a wide range of activities in order to overcome the low level equilibrium trap. It implies that simultaneous investment in all sectors such as agriculture industry, manufacturing and services etc. It needed to promote development: Balanced growth requires a balance between different consumers' goods industries and between consumer goods and capital goods industries. It also requires a balance between agriculture and industry, balance between export and import sector. Further, it requires balance between social and economic overheads and directly productive activities.

The theory of balanced growth implies that there should be simultaneous and harmonious development of different sectors of the economy. The theory of balanced growth was supported by economists like Ragnar Nurkse, Arthur Lewis, Rosenstein Rodan and Allyn Young.

On the other hand the doctrine of unbalanced growth states that investment should be made in certain selected sectors or industries rather than simultaneously in all sectors of the economy. The theory argues that underdeveloped countries do not possess sufficient capital and other resources to invest simultaneously in all the sectors of the economy. The theory of unbalanced growth was supported by economists Albert O. Hirschman, Hans Singer, Paul Streeten.

According to the proponents of unbalanced growth, deliberate unbalancing of the economy is the best way to achieve development in underdeveloped countries. The theory states that investment in strategically selected industries or sectors of the economy will generate external economies and create new investment opportunities. This will pave the way for further economic development.

6.4 Rodan's Theory of Big Push

Paul N. Rosenstein Rodan is one of the proponents of balanced growth. He developed the theory of big push in 1943. The theory of big push states that a big push in the form of a

high minimum quantum of investment is needed in an underdeveloped country to overcome the obstacles to development and to launch it on the path of progress. The theory states that proceeding bit by bit will not make sufficient effects to launch the economy successfully on the development path. A minimum quantum of investment is necessary conditions of success.

In his theory, Rodan Stressed on the limitations imposed by the size of the market in an underdeveloped economy. He has restated his theory in terms of “three indivisibilities”. He stressed upon the necessity of obtaining external economies for development. These indivisibilities and external economies require a high minimum quantum of investment.

The three different kinds of indivisibilities are as follows;

1. Indivisibilities in the production function (supply of social overhead capital)
2. Indivisibility of demand. (Complimentarily of demand)
3. Indivisibility in the supply of savings.

Rodan argued that because of these indivisibilities proceeding ‘bit by bit’ will not be sufficient to overcome the problems of underdeveloped countries. Therefore, he calls for a big push in the form of a high minimum quantum of investment. According to him a big push is a necessary condition of success.

Rodan’s three indivisibilities which necessitate big push are discussed as follows;

Indivisibilities in the production function

The most important indivisibility and external economies on the supply side is the supply of social overhead capital such as power, transport, communications, housing etc. their production requires large investment and has long gestation period. Social overhead capital is irreversible in time. It must be supplied prior to directly productive investment. It is important for development because it creates investment opportunities in other industries.

Indivisibility of Demand

Rodan also stressed on the indivisibility of demand. It refers to the complementarities of demand. Different industries catering to consumer goods are interdependent in the sense

that they provide market for each other and thus help each other and flourish. Therefore, he calls for large scale investment in setting up a number of interdependent and complementary industries. To him, individual investment projects have a high risk as there is always an uncertainty of demand.

Rodan uses an example of shoe making industry to explain the complementarity of demand. Suppose, in a closed economy if 100 workers who were undisguised employment were put into a shoe making factory, their wage would constitute additional income. If the newly employed workers spend all of their income on shoe they produce, the shoe factory would find a market and would probably succeed. However, the fact is that they would not spend their entire income on shoes. Hence, the risk of not finding market reduces incentives to invest. The shoe factory investment will probably be abandoned.

Now, let us change the example and instead put ten thousand workers in one hundred factories which produce different consumer goods. The workers will spend their income in purchasing goods produce in each other's industries and complement each other. The complementarity of demand would reduce risk and encourage investment and promote development.

Indivisibility in the Supply of Savings

A high income elasticity of savings is the Rodan's third indivisibility. To him a high minimum size of investment requires a high volume of savings which is not easy to achieve in underdeveloped countries. To overcome this problem, he suggests that when income increases due to an increase in investment, the marginal rate of saving should be higher than the average rate of savings.

Given these indivisibilities and external economies to which they give rise, Rodan Stressed that a big push or a large quantum of investment is needed to launch an underdeveloped country on the path of development.

Criticism

The big push theory has criticized on the following grounds:

1. **Big push beyond the capacity of underdeveloped countries:** Underdeveloped countries are poor and suffer from scarcity of resources. So, it is very difficult for them to give a big push or large scale investment in all sectors or industries. Big push is desirable but not feasible in underdeveloped countries.
2. **Neglects investment in agriculture:** The theory emphasizes the importance of a high level of investment in all types of industries except agriculture and other primary industries. But an underdeveloped country needs a big push in agriculture sector for irrigation facilities, transport facilities, supply of improved seeds, inputs and tools and implements.
3. **Ignores export and import substitutes:** The theory calls for a big push or large scale investment in social overhead capital for realization of extensive external economies. But Viner pointed out that underdeveloped economies realize greater external economies through international trade.
4. **Big Push generates inflationary pressure:** Big push on social overhead capital may lead to inflationary pressure in the economy as social overhead capital has a high capital-output ratio and a very long gestation period. The inflationary pressure may adversely affect the development process underdeveloped countries.
5. **Administrative and Institutional problems:** The theory emphasizes on the role of state or government in undertaking large scale investment. But the administrative and institutional machineries in underdeveloped economies are weak and insufficient.
6. **Big push not a historical fact:** Big push or balanced growth is not a historical fact. According to Prof. Hagen, historically, the presence or absence of a big push has not been a distinguishing feature of growth anywhere. Many things have grown but everything has not grown simultaneously.

Despite these criticisms, it can be concluded that Rodan's big theory has shown the path of development to underdeveloped countries.

6.5 Nurkse's Model of Balanced Growth

Ragnar Nurkse was one of pioneers of balanced growth theory. The theory states that an underdeveloped country needs to make large investments in a number of industries simultaneously to overcome the obstacles to development. This will enlarge the market size, increase productivity, and provide an incentive for the private sector to invest. His argument resembles Rodan's idea and indeed he cites Rodan's famous example of shoe making industries to support his statement.

According to Nurkse balanced growth in both the industrial and agricultural sectors of the economy is required to promote growth. He recognized that the expansion and inter-sectoral balance between agriculture and manufacturing is necessary so that each of these sectors provides a market for the products of the other and in turn, supplies the necessary raw materials for the development and growth of the other.

Nurkse's argues that the main problems of an underdeveloped country are; small size of market and vicious circles of poverty. The small size of market leads to low inducement to invest and capital deficiency. He also discusses the various determinants of the market size and puts primary focus on productivity. There are vicious circles of poverty in underdeveloped countries which work on both demand and supply sides. On the demand side, an underdeveloped country has low productivity, low income which leads to low demand, low investment. Capital deficiency and again to low productivity. On the supply side, low productivity leads to low income, low savings, low investment, capital deficiency and again to low productivity.

According to Nurkse, development can place in such country only when the vicious circles are broken and the size of market is enlarged. Therefore, he calls for balanced growth in the form of large scale investment in a wide range of industries. To him most of the industries catering for mass consumption are complementary in the sense that they provide market for each other and thus support each other. The establishment of a number of interdependent industries will expand the size of market and increases incentive to invest. This will lead to capital formation and increases productivity. According to him, if the productivity levels rise in a less developed country, its market size will expand and thus it can eventually become a developed economy.

According to him substantial use of capital by an individual entrepreneur in an industry may not be profitable due to small size of market. On the other hand, a synchronized application of capital in a wide range of projects in different industries may raise the general level of economic efficiency and enlarge the market size, promote investment and accelerate economic growth. In underdeveloped countries people lack adequate purchasing power. Low purchasing power means that the real income of the people is low. It is to be noted that a low purchasing power means that domestic demand for commodities is low.

6.5.1 Size of market and incentive to invest

The size of the market determines the incentive to invest. This is because entrepreneurs invariably take their production decisions by taking into consideration the demand for the concerned product. For example, if an automobile manufacturer is trying to decide which countries to set up plants in, he will naturally only invest in those countries where the demand is high. Therefore, he favours large scale investment in many industries and sector simultaneously as there is complementarities of demand between different sectors. This will expand the size of market and promote economic growth.

6.5.2 Determinants of the size of market

According to Nurkse, expanding the size of the market is crucial to increase the inducement to invest. The vicious circle of poverty can be broken only by expanding the size of market. The size of the market is determined by the following factors:

Money supply: According to Nurkse the problem of underdeveloped countries is the lack of real purchasing power which is due to low productivity levels. Thus, merely increasing the supply of money will not expand the market but will in fact cause inflationary pressure.

Population: Nurkse argued against the notion that a large population implies a large market. Though underdeveloped countries have a large population, their levels of productivity are low. This results in low levels of per capita real income. Thus, consumption expenditure is low and savings are either very low or completely absent. On the other hand,

developed countries have smaller populations than underdeveloped countries but by virtue of high levels of productivity. Their per capita real incomes are higher and thus they create a large market for goods and services.

Geographical area: Nurkse rejected the view that country's geographical area is large. The size of its market also ought to be large. A country may be extremely small in area but still have a large effective demand. For example, Japan. In contrast, a country may cover a huge geographical area but its market may still be small. This may occur if a large part of the country is uninhabitable or if the country suffers from low productivity levels and thus has a low National Income.

Export promotion: The size of market can also be expanded through promotion of export. Nurkse emphasized that tariff duties, exchange controls, import quotas and other non-tariff barriers to trade are major obstacles to promoting international cooperation in exporting and importing. As a result, the amount of capital accumulation remains small. To overcome this problem customs unions have been formed to promote trade by removing customs duties. However, Nurkse did not agree with this view. He view that underdeveloped countries produced mainly primary products which of low elasticity of demand. So he is regarded as export pessimist.

Sales promotion: It argued that demand for products can be increased through extensive use of advertisement and other sales promotion technique. However, Nurkse argues that such activities cannot succeed at the macro level to increase a country's aggregate demand level. He calls this the "macroeconomic paradox".

According to Nurkse increase in productivity is the best way to expand the size of market. To him productivity is the primary determinant of the size of the market. An increase in productivity increases the flow of goods and services in the economy. As a response, consumption also rises. Hence, underdeveloped economies should aim to raise their productivity levels in all sectors of the economy, in particular agriculture and industry. This requires large investment in all the sectors. So he calls for balanced growth.

6.5.3 Productivity and economic development

Nurkse also discusses the relationship between productivity and economic development. In most underdeveloped economies, the technology used to carry out agricultural activities is

backward. There is a low degree of mechanization coupled with rain dependence. So while a large proportion of the population around 80 per cent is actively employed in the agriculture sector, the contribution to the Gross Domestic Product is usually low. Hence, there is a need to increase productivity. For this the government should invest in providing facilities such as irrigation facilities. High-yielding variety seeds, pesticides, fertilisers, tractors etc. This will lead to an increase in farmers' income and purchasing power. Their demand for other products in the economy will rise and this will provide industrialists an incentive to invest in that country. Thus, the size of the market expands and improves the condition of the underdeveloped country.

Nurkse is of the opinion that in underdeveloped countries, if the money incomes of the people rise while the price level in the economy stays the same, the size of the market will still not expand till the real income and productivity levels rise. Nurkse approves Say's law and states that "In underdeveloped areas there is generally no 'deflationary gap' through excessive savings. Production creates its own demand, and the size of the market depends on the volume of production. In the last analysis, the market can be enlarged only through all-round increase in productivity. Capacity to buy means capacity to produce.

Finally, Nurkse calls for a large amount of investment in the economy which expands the market size and leads to higher productivity levels, increasing returns to scale and eventually the development of the country in question. However, most economists who favoured the balanced growth hypothesis believed that only the state has the capacity to take on the kind of heavy investments the theory propagates. Further, the gestation period of such lumpy investments is usually long and private sector entrepreneurs do not normally undertake such high risks. Nurkse contends that the choice between public and private enterprises for achieving the required.

6.5.4 Criticisms

Nurkse's balanced growth theory has been criticised by Hirschman and Hans Singer on the following grounds.

- (a) **Balanced growth beyond the capacity of underdeveloped countries:** Hirschman argued that underdeveloped economies lack of resources both financial and human. They do not have resources such as skilled labour and technology. Thus, to assume that

an underdeveloped nation can undertake large scale investment in many industries of its economy simultaneously is unrealistic due to the paucity of resources.

- (b) **Balanced growth applicable to developed economy:** Hans Singer asserted that the balanced growth theory is more applicable to cure an economy facing a cyclical downswing which is a feature of advanced countries rather than of underdeveloped countries.
- (c) **Say's Law of market does not operate:** Nurkse states that Say's Law of market operates in underdeveloped countries and Supply creates a matching demand for the output. However, Keynes stated that Say's Law is not operational in any country because people do not spend their entire income; a part of it is saved for future consumption.
- (d) **Focuses only on complementary industries:** Nurkse states that if demand for the output of one sector rises, due to the complementary nature of demand, the demand for the output of other industries will also experience a rise. Thus, if large investments are made in a large number of industries simultaneously, an underdeveloped economy can become developed due to the phenomenon of complementary demand. However, the theory ignores substitute goods which are in competition with each other.
- (e) **Wrong assumption about underdeveloped countries:** Nurkse assumes that an underdeveloped economy starts with nothing at hand. Hans Singer did not agree with it. To him, an economy usually starts at a position which reflects the previous investment decisions undertaken in the country.
- (f) **Balanced growth not a theory of growth:** Hirschman believed that Nurkse's balanced growth theory was not in fact a theory of growth. Growth implies the gradual transformation of an economy from one stage to the next stage. However, the balanced growth theory involves the creation of a brand new, self-sufficient modern industrial economy being laid over a stagnant self-sufficient traditional economy. Thus, there is no transformation.

6.6 Unbalanced Growth –Hirschman's Strategy

The theory of unbalanced growth was advanced by Albert Hirschman-1958 as against the doctrine of balanced growth. Hirschman carries Singer's idea further and contends that deliberate unbalancing of the economy, in accordance with a predesigned strategy, is the best way to achieve economic growth.

He agrees with both Nurkse and Singer. He does not deny the need for a big push. On the contrary, he argues that ability to invest is one of the serious bottle-necks in underdeveloped countries. The ability to invest depends mainly on how much investment has already been made.

An underdeveloped country need a big push to get off dead center at the same time such a country cannot manage simultaneously a balanced investment package in industry and in agricultural improvement. What to do?

Hirschman suggests undertaking big push in strategically selected industries or sectors of the economy. [A Hirschman, the Strategy of Economic Development 1958].

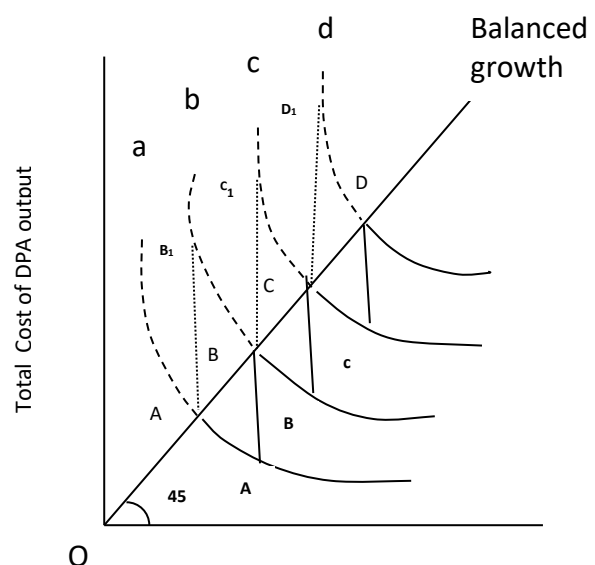
He points out the industrialized countries did not get where they are through “balanced growth”. Everything has not grown at the same rate throughout the century. Development has proceeded with growth being communicated from the leading sectors of the economy to the followers, from one industry to another, from one firm to another.

According to him development can take only by unbalancing the economy.

The economy can be unbalanced by two methods –a) Investing in SOC; b) Investing in direct production activities (DPA). The farmer creates external economies while the latter appropriates external economies. Costs of new investment in SOC are measured

on the horizontal axis, and costs of related output of PDA on the vertical axis. At the far right SOC is plentiful and costs of DPA are low. As we move left, costs for my given output of DPA rise, firstly slowly then more rapidly. The 45° line expresses the idea of balanced growth of DPA & SOC.

The real scarcity, in Hirschman’s view is not the resources themselves, but the ability to



Soc availability & Cost
Figure 6.1

bring them into play. To illustrate this principle, he makes the simplifying assumption that SOC and DPA cannot be expanded simultaneously, because of limited ability to utilize resources.

Thus, the planning problems are to determine the sequence of expansion that will maximize in induced decision making.

If we adopt the first course i.e. by expanding Soc, the economy will follow the heavy line $AA_1 BB_2C$. The increase in Soc from A to A_1 , induces DPA to increase until balance is respond at B, and so on. Hirschman calls this process “development via excess capacity of (SOC).

If we take the other route we follow the dotted line AB, BC_1C . When we increase DPA to B_1 , balance requires increasing SOC to B, and so on. He calls this route “development via shortages of SOC.

According to him that sequence of expansion should be adopted which maximizes ‘induced decision making’? He prefers that sequence which is vigorously self-propelling, to him, development via excess SOC is more continuous and smooth than the second path with is compulsive. The first path is permissive [divergent series – create more external economies].

The balanced growth of SOC & DPA is not only unattainable in most underdeveloped countries; it may not even be desirable. The rate of growth is likely to be faster with chronic imbalance, preciously because of the ‘pressures’ it sets up.

Linkages: Some projects have both backward and forward linkages. The task is to find the project with greatest total linkage. A backward linkage effect is produced when the cost is reduced in the first industries. By the increased in demand, the primary production activities mostly of enclave type leading to exports have little development effects on the economy, Hirschman, therefore advocates the setting up of last stage industries first as they have high backward linkage effects. According to Hirschman, Iron & steel industries and import replacing industries have the highest linkage effects. In making products, a developing country need not undertake all the stages of production simultaneously. It can begin with manufacture of durable consumer goods at the final stage of production. It can import many converting, assembling and mining plants for final touches to almost finished products. For

this way the country can turn out finished product that it was previously importing and then move to the higher stages of production – to intermediate goods and machines through backward linkage effects.

When the demand for import-replacing commodities increases and reaches a certain threshold, it is advantageous to manufacture the product at home when threshold is reached, Hirschman suggests subsidies and protection to import replacing industries.

LDCs do not give due important to part played by exports in economic development. He therefore, suggests exports promotion which is the only practical way of achieving industrialization via import substitution.

6.6.1 Criticism of unbalanced growth theory

The unbalanced growth theory propounded by Hirschman has realistically taken into account most of the aspects of development planning. The theory shows how a resource search underdeveloped country can accelerate its economic development by prioritizing the allocation of resources to the most strategic sectors or industries. However, the theory suggest from certain limitation which are as follows.

1. **No attention to optimum degree of imbalance** – The theory states that there is a need to unbalance the economy by investing the limited resources in the strategically important sector. But it does not say anything about the optimum degree of imbalance.
2. **Neglects Resistance** –The theory focuses only on the stimuli to expansion from unbalanced investment. But it neglects the resistance caused by the unbalanced growth.
3. **Inflationary pressure**– The theory calls for large investment in certain strategic sectors. Such investments are likely to result in rise in money income which tend to increase demand for consumer goods relative to their supply. They may lead to inflationary pressure in the economy.

4. **Factor immobility** – The inducement mechanism described by the theory is possible in countries where there is internal mobility of resources. But in underdeveloped countries mobility of factors is limited. It is very difficult to move resources and factors from one sector to another.
5. **Ignores institutional factors** – The theory lays emphasis only on investment decisions. It ignores institutional factors like administration, management and policy decision which also play important role in the development process.

Despite, the above limitation, the unbalanced growth strategy has been accepted as a novel strategy for development.

6.7 Ranis –Fei Model

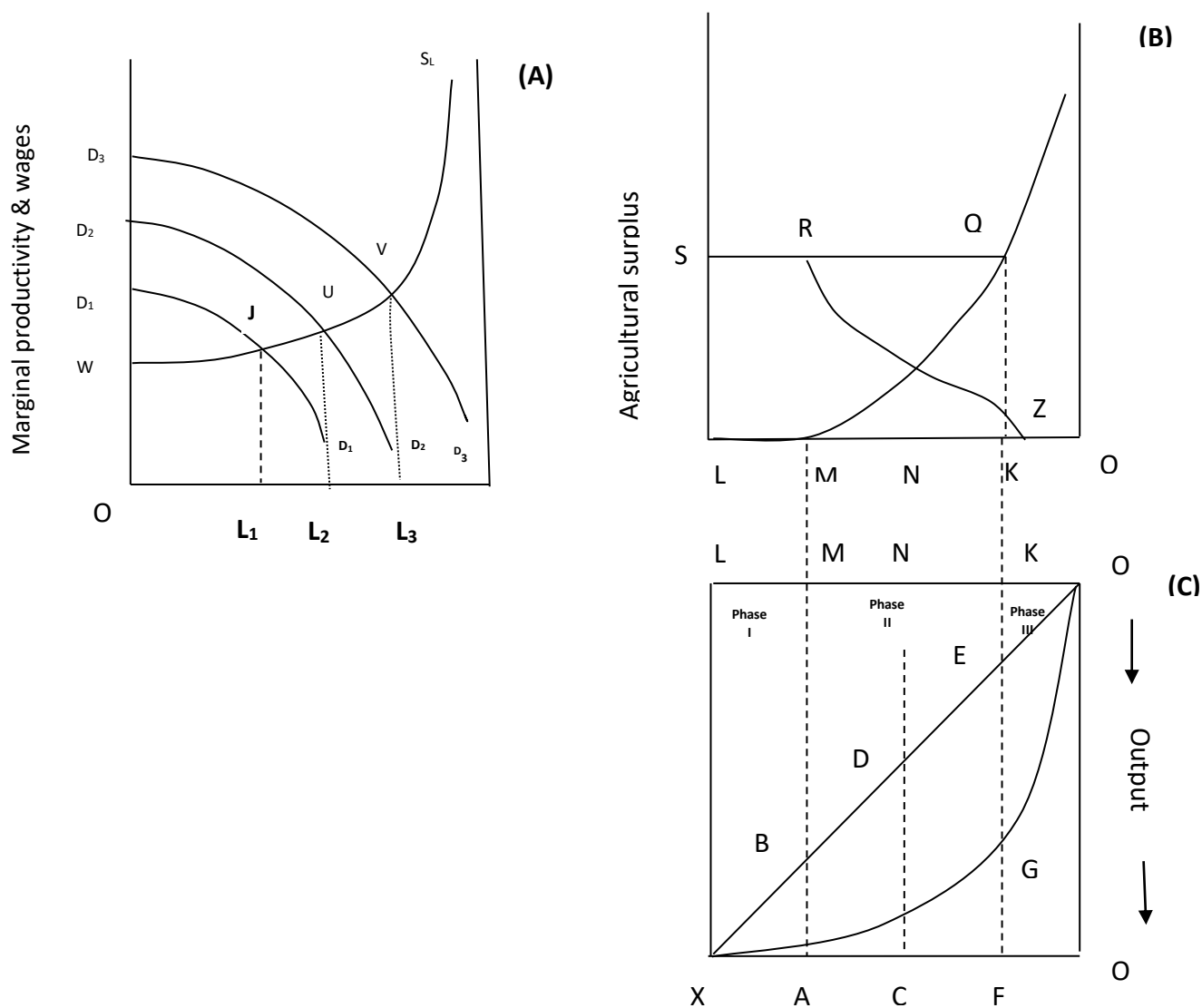
John Fei and Gustar Ranis developed of model for development of underdeveloped countries in their article entitled, “A Theory of Economic Development”, which was published in 1961. In their model, they try to analyse the process of development of an underdeveloped country. The model shows how an underdeveloped economy can move from a situation of stagnation to self-sustained growth through transfer of surplus labour from agriculture to industrial sector. The model is similar to Lewis model. However, it takes into both agriculture and industrial sectors. So it is an improvement over the Lewis model.

The model is based on the following assumptions;

1. The economy is a closed one.
2. The supply of land is fixed.
3. The economy consists of two sectors – agricultural and industrial sectors.
4. There exists surplus labour in the agriculture sector.
5. The output of agriculture sector is a function of land and labour.
6. The output of industrial sectors is a function labour and capital

Given their assumptions, Ranis and Fei discusses the process of development in three phases. These phases are discussed and depicted in the figure as follows;

Phase I: In the first phase the labour with zero marginal productivity are transferred to the industrial sector at constant industrial wage rate. In this phase, the transfer of labour from agriculture to industrial does not lead to decline in agricultural output as the marginal productivity of those labour are zero. This phase ends with the transfer of all zero value labour. In the figure, the marginal productivity of LM Labour is zero. This amount of labour gets transferred in the first. In this phase agriculture surplus remains constant as total agricultural output remains the same. This is shown by S R Portion of the SZ curve in figure B. The amount of labour i.e. LM transferred is indicates by OL_1 in industrial sector in figure A



In the figure OX is the total product curve and LMQP is the marginal product curve of labour. The figure B and C relates to the agricultural sector. The figure B shows how much agricultural surplus per labour can be released by agricultural sector to industrial sector at different points of time when labour is moving out from agricultural sector. The figure A shows the expansion process of industrial sector.

Phase II: In the second phase, those agricultural labourers whose marginal productivity is positive but less than institutional wage are transferred to the industrial sector. In these stage MN units of labour is transferred. This leads to fall in total agricultural output as their marginal productivity was positive. As a result agricultural surplus will fall as shown by RZ position of the SZ curve, this will change the terms of trade in favour of agriculture sector. Hence, more industrial goods are paid for the given amount of agricultural products. This will cause an upward shift on labour supply curve WS_L for industrial sector from the point J onwards in figure A.

Phase III – In the Phase III, the marginal productivity of labour in the agriculture sector becomes more than the institutional wage. So, in this phase, labour can be transferred to industrial sector only at higher wage rate. It marks the beginning of commercialization of agriculture as the wages in the agriculture sector are guided by the market forces.

Further, transfer of labour from agriculture sector to industrial sector causes a greater loss in production. As a result average agricultural surplus declines at greater rate. So, in this phase labour curve to industrial sector becomes still steeper as shown in figure A.

The transfer of labour and reinvestment of profit by the capitalist in industrial expansion results in increase in income of workers in both the sector. However for balanced growth there must be harmonious growth of both the sectors.

6.7.1 Criticisms

The model has very elaborately explained the process of development underdeveloped countries. It has considered the process of development of both the sectors. However, the model has certain limitations which are as follows.

1. The model assumes that labour from agricultural sector can be easily transferred to industrial sector at the institutional wage. However, it is not easy to shift the labourers as they may hesitate to move to industrial sector due to their long association with family, farming and customs.
2. The model also assumes that the per capita consumption of the workers remains unchanged even after the transfer of labour to industrial sector. This may not be correct especially in phase-I when agricultural output does not fall. Even in other phases, the workers who are still left in agricultural sector have more output. Hence, per capita consumption of food may go up.
3. The model considers increase in agricultural labour productivity to be independent of labour transfer. But labour transfer itself can result in better organization of agriculture leading to a higher productivity of labour.
4. the model is based on a closed economy. However, in the present day even underdeveloped countries are open and are involved in exporting and importing of commodities.
5. The model assumes that there exists zero value labour in underdeveloped countries. But Schultz and few other economists did not agree. They argued that zero value labour does not exist in agriculture.
6. The model assumes that the level of institutional wages in the agriculture sector will remain unchanged even after the rise in agricultural productivity. This is wrong because with in productivity wage rate may also increase.

Despite the above limitations, the model chase very clearly illustrated the process of development of both agriculture and industrial sectors of underdeveloped countries. The model shows how an underdeveloped country can transform it economy into a self-sustained growth through the transfer of labour from the traditional agriculture sector to industrial sectors. It has incorporated the process of commercialization of agriculture as well as expansion process of industrial sector.

6.8 Let us sum up

In this unit, we discussed the various theories of development of underdeveloped countries. Most of the theories of development were developed during 1940s and 1950s as during those times many newly independent underdeveloped countries were struggling to promote economic development. The approaches to development have been grouped into two

broad groups-Balanced growth and unbalanced growth, while the balanced growth calls for simultaneous investment in all the sectors or industries of the economy, the unbalanced growth advocated for investment in certain strategically important sector of the economy to promote economic development of underdeveloped countries.

6.9 Key Terms:

External Economies:	It refers to the investment opportunities created in new projects through reduction in costs.
Social and Economic Overheads:	It denotes infrastructure facilities such as power, transport, communications etc.
Deflationary gap:	It refers to shortfall in aggregate demand from the level required to maintain full employment in an economy.
Agricultural surplus:	It is the quantity of output which can be released by the agricultural sector for other sectors.

6.10 Long Questions

1. Distinguish between balance growth and unbalance growth.
2. Examine the Rodan's theory of big push.
3. Explain the Nurkse's model of balanced growth.
4. Illustrate the Hirschman's strategy of unbalanced growth.
5. Discuss the Ranis-Fei model of development.

6.11 Further/Suggested Readings.

Higgins, B., Economic Development Norton and Co. publisher.
 Thirlwall, A. P., Growth and Development, Palgrave Macmillan.
 Soni, R.N., Agricultural Economics, Vishal Publishing Co.

UNIT –VII

HUMAN CAPITAL AND SOCIAL CAPITAL

Structure

- 7.0 Objectives
- 7.1 Human Capital
- 7.2 Process of Human Capital Formation
- 7.3 Human Capital and Unemployment:
- 7.4 Role of Market in an Economy:
 - 7.4.1 Market Efficiency:
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- 7.6 Role of Community in Economic Development
 - 7.6.1 Trust as an Economic Variable and Prisoner's Dilemma:
 - 7.6.2 Role of Community in Providing Local Public Goods
 - 7.6.3 Community in the Management of Forest Resources
 - 7.6.4 Economics of Social Norms
 - 7.6.5 Critical Evaluation of Social Capital Approach in Economic Development:
- 7.6 Key Words
- 7.7 Short Questions:
- 7.8 Long Questions:
- 7.9 Suggested Readings:

7.0 Objectives

The learners are expected to acquaint themselves with the various concepts and approaches relating to human and social capital.

- Process of human capital formation,
- human capital and unemployment.
- Community approach to development: State, market and community
- Market and prisoner's dilemma- Community,
- social capital and development

- Critical evaluation of the social capital approach to development.

7.1 Human Capital

In economics, “capital” refers to all of the assets a business needs to produce the goods and services it sells. In this sense, capital includes equipment, land, buildings, money, and people i.e., human being. The productive resources of a society (country) may be classified into human and nonhuman capital. Human capital indicates the productive capacity of the individual or of the population. Human capital have some distinct features from other types of capital. Human capital is unique and differs from any other capital. Human capital is not only a means of production, but also the ultimate objective to be achieved by the society. Human capital is the stock of habits, knowledge, social and personality attributes (including creativity) embodied in the ability to perform labour so as to produce economic values. According to Encyclopedia Britannica, *“Human capital is the intangible collective resources possessed by individuals and groups within a given population. These resources include all the knowledge, talents, skills, abilities, experience, intelligence, training, judgment, and wisdom possessed individually and collectively, the cumulative total of which represents a form of wealth available to nations and organizations to accomplish their goals.”*

In a deeper sense, however, human capital is more than simply the physical labor of the people who work for an organization. It is the entire set of intangible qualities those people bring to the organization that might help it succeed. A few of these include education, skill, experience, creativity, personality, good health, and moral character.

In the long run, when employers and employees make a shared investment in the development of human capital, not only do organizations, their employees, and clientele benefit, but so does society at large. For employers, investment in human capital involves commitments like worker training, apprenticeship programmes, educational bonuses and benefits, family assistance, and funding college scholarships. For employees, obtaining an education is the most obvious investment in human capital. Neither employers nor employees have any assurances that their investments in human capital will pay off. For example, even people with college degrees struggle to get jobs during an economic depression; and employers might train employees, only to see them hired away by another company. However, the level of investment in human capital is directly related to both economic and societal health.

7.2 Process of Human Capital Formation

The term human capital formation implies the creation of abilities and skills among the population of a country. It is the process of transforming the liability of the huge size of population into assets. Accordingly, human capital formation **indicates** the process of acquiring and increasing the number of persons who have the education, skills and experience which are critical for the economic and overall development of the nation. Human capital formation is thus associated with investment in human beings and his development as a creative and productive resource.

In order to develop various sectors of the economy, a country should introduce manpower planning for the development of its human resources. Manpower planning indicates planning of human resources for meeting the development needs of the economy. Different ways of human capital formation may be explained with the following points;

(i) Health and Nutrition:

As the poor health and undernourishment adversely affect the quality of manpower, the best way to improve the quality of manpower in underdeveloped countries is to provide adequate food and proper nourishment to people along with adequate health and sanitation facilities.

(ii) Education and Training:

The second composition of human capital formation is to provide education and training facility to the people in general. Investments made in education can accelerate economic growth. Proper utility of manpower depends on system of education, training and industrial experience of the people. Investment in education is not only highly productive but also yields increasing returns, with positive externalities.

iii) In on-the-job training, including aid type apprenticeships organised by firms.

(iv) Adult education and training is also another integral part of manpower planning.

(v) Migration of individuals and families to adjust to changing job opportunities.

(iv) Housing Development:

The final component of human capital formation is the development of housing facilities for the people, which is an important determinant of human resource development. In underdeveloped countries special incentives for private house construction should be provided in order to provide healthy living conditions to the people. Moreover, steps must be taken to introduce subsidised housing schemes.

7.3 Human Capital and Unemployment:

Unemployment is one of the major problems in approximately all countries of the world. Unemployment is defined as the number of persons searching work, but unable to find the job. Those people are not regarded as unemployed, who are willingly out of workforce. For developing countries striking increase in the level of unemployment is a major problem. It does not mean that there is no unemployment in the developed countries. However, the nature of unemployment in the developed countries is somewhat different from that in the underdeveloped countries. A number of social evils are link with high growth of unemployment, for example unemployment increases suicides, crimes, and poverty rates.

Human capital is the most important determinant of economic structure. It determines the productivity of the workers, and ultimately the economic growth and development of the different sectors. Human capital indicates the abilities and skills of the masses. It has very positive effect on economic growth and development. Increase in the human capital will leads to reduce in the mistakes and to improve plans and modalities of the peoples. Human capital is the best instrument to reduce unemployment. Human capital formation leads to increase in productivity of labour force. Increased labour productivity increases profitability. And increased profitability leads to increase in production and employment. Thus, there is an increase in demand for labour. Increased demand for labour have positive impact on wage rate. This increased wage rate ultimately encourages those to be part of work force, who used to be unemployed previously.

There are some determinants of human capital like education, health, Expected life, and population. Education is a key factor to promote the efficiency and capabilities of the masses. It is that factor which affects the whole sector of the economy. Empirical study reveals that education and health have positive significant impact on employment and wages of female workers. There is a strong link between the education level and unemployment rate. When people invest in their educations, it reduces their unemployment opportunity cost. Rate of return to education and youth unemployment have positive relation. Educated workers are more efficient than non-educated people in seeking new jobs and gaining more wages. There is a lower risk of unemployment at higher educational levels. Educated workers can find new jobs or adjust to the workforce market easily because of job training and market demands. Declining standard of education in the educational organizations and literacy rate putting a

large amount in rising unemployment rate. Further, education gives an individual enough confidence to start his own business. In other words, educated people are ready to undertake their own business. Thus, a skilled individual not a job seeker, rather he is a job creator.

However, sometimes it so happens that the educated people are interested to undertake white collar job only and reluctant to do physical labour. Moreover, education may not add any skill in those individuals. In such cases, increase in the level of education may cause in the volume of unemployment.

Health is also having significant impact on employment level. Healthy worker is more efficient and more productive. Unemployment increases due to less efficient workers because they are likely to produce less so they remain unemployed which effect the whole economy negatively. Expected life of the people also have massive impact on unemployment. High life expectancy indicates the health, physical fitness and experience of the people which is the imperative factor of human capital. One with better health is able to work for a longer duration. Moreover, healthy individual can work in any environment.

Population is major factor to impact unemployment rate. If the population in country are educated and healthy, the level of unemployment would be lower. They would have higher level of income and higher standard of living. Society with higher standard of living always have lower birth rate and ultimately lower population growth. Lower population growth rate ultimately leads to decline in unemployment rate.

7.4 Role of Market in an Economy:

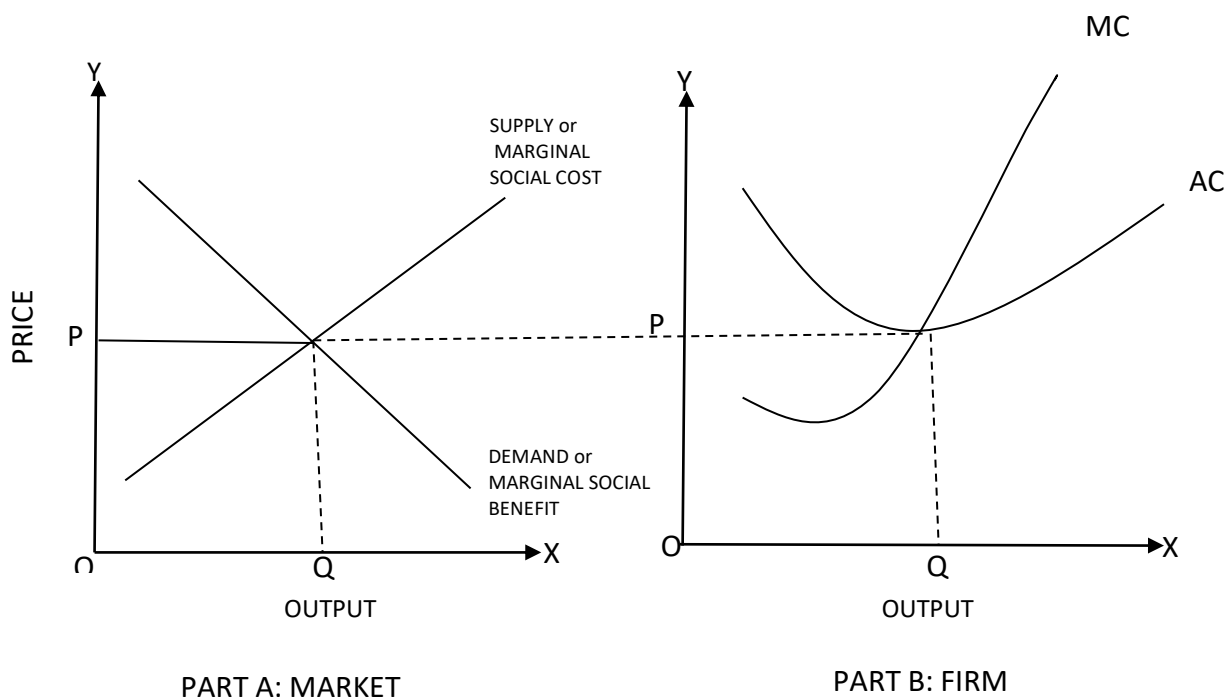
Before discussing the role of market in an economy, let's have an idea about the definition of market. A market is an institutional mechanism that brings the buyers and sellers of a product closer, where they bargain for the price of that product, the price of the product is determined and the product is sold in the market. Thus, to be a market a specific place is not necessary. The ultimate objective of the market is resource allocation.

7.4.1 Market Efficiency:

If the market is able to allocate the resources in the economy efficiently, it is known as market efficiency. The concept of economic efficiency most often used in economics is called Pareto efficiency (or optimality), which states that an economy is efficient if it is not possible to make at least one person better off without making someone else worse off. If the gain to the society from one small change is called the marginal social benefit and the cost of the change is the marginal social cost, then a general efficiency rule for evaluating changes can be stated as follows: If marginal social benefit equals marginal social cost, then the economy is efficient because there is no net gain from any change. If marginal social benefit is greater or less than marginal social cost, the economy is not efficient, and the proposed change would improve economic efficiency. Suppose, for example, that it is possible to produce more goods with the same resources by changing to a different production process. With more goods, the welfare of some consumers could be improved at no cost to society. That economy was not producing goods efficiently.

If the market is allowed to work without any interference, it is possible to achieve efficient allocation of resources. Here queries arise, how do competitive markets achieve efficiency? It can be explained with the help of the figure 7.1.

Figure 7.1



The long-run equilibrium of a competitive market is depicted in part A of Figure 7.1. The market demand for the product approximates the marginal benefit to consumers consuming this good, and the market supply corresponds to the marginal cost of producing the good. At the market equilibrium, the marginal cost of producing one more unit equals the marginal benefit—all the possible aggregate social gains from producing this good or service have been achieved. The equilibrium price P is equal to both the marginal cost and the marginal benefit. From the point of view of a typical firm in this competitive market, the equilibrium price also equals the lowest possible production cost per unit—that is, the minimum of the average cost function (please refer to part B of Figure 7.1). At that price, firms are earning normal profits—that is, rates of return equal to those available elsewhere in the economy. Because investors are doing exactly as well in this business as they could in any other, there is no incentive for changes in output or prices. The results in a competitive market when producers act to get the highest possible profits and consumers act to get the greatest possible satisfaction are as follows:

- (a) Marginal cost equals marginal benefit, with both equal to price.
- (b) Price equals the lowest possible production cost and producers earn normal profits.

To achieve efficiency in the market many conditions are to be satisfied (the assumptions of a perfectly competitive market). However, many times it is difficult to fulfill such conditions, which leads to inefficient allocation of resources in the economy. This is known as market failure.

7.4.2 Sources of Market Failure:

We have already discussed about market efficiency. If the market is efficient there is no need of any other intervention in the market. But in certain cases either market does not exist or market does not work efficiently. The causes for market failure are discussed below:

- (a) **Public Goods:** Public goods have two properties i.e. non-rival and non-excludable. Non-rival means that one additional person can consume the good without reducing any other consumer's benefit; after the good or service is produced. In other words, consumption of a public good by someone does not reduce its availability for the others. Non-excludable means that it is not possible (at least at reasonable cost) to exclude consumers who do not pay the price from consuming the good or service. For example, one particular resident of a city cannot be excluded from enjoying clean environment, once it is provided by the municipal authority. In other words, someone can enjoy the benefits of public goods even without stating his preference for it. So, no one state his/ her preference (demand) for it. As a result, it is impossible to derive the aggregate demand function for such goods. In other words, there is no market for public goods.
- (b) **Externality:** Externality exists when one economic agent's (consumer or producer) action (consumption or production) affects another agent's welfare directly rather than through market price or quantity. In other words, one person's consumption (or one firm's production) imposes cost or benefits on another consumer or producer. Externality may be positive (benefit) or negative (cost). In case of positive externality, marginal social benefit of production (or consumption) is greater than that of marginal private benefit. Now, if the supply of such products is to be done by the market, its supply would be less than socially desirable level. As private supplier would supply that much where marginal cost is equal to marginal private benefit (which is less than marginal social benefits). So, government interference become necessary.
- (c) **Natural Monopoly:** A natural monopoly is a firm that can produce the entire output of the market at a cost that is lower than what it would be if there were several firms. In

case of natural monopoly, the particular enterprise has a downward sloping marginal cost curve. And average cost curve lies above the marginal cost curve. Natural monopoly arises when there are strong economies of scale. Generally, a natural monopolist has huge amount of fixed investment at the initial stage. If a firm is a natural monopoly, it is more efficient to let it serve the entire market rather than have several firms compete. Thus, price mechanism cannot work in case of natural monopoly and government intervention become necessary in such case. Price regulation is most often used for natural monopolies. Electricity distribution companies, railway etc. are example of natural monopolies, where government intervention become necessary.

7.5 Role of Government in Developing Economies

In modern times, State participation in economic activity can hardly be a matter of disagreement. The free play of economic forces, has often meant large unemployment and instability of the economic system, not only in the developing countries, but also in highly developed capitalist countries. In the advanced countries, State intervention has been invoked to ensure economic stability and full employment of resources. State action is all the more inevitable in under-developed economies which are struggling hard to get rid of poverty and to attain higher living standards. Accordingly, Governments has been playing a vital role in the development of under-developed economies. The role of the governments in the developing countries can be discussed in the following respects:

(a) Comprehensive Planning

In an under-developed economy, there is a circular constellation of forces tending to act and react upon one another in such a way as to keep a poor country in a stationary state of under-development equilibrium. The vicious circle of under-developed equilibrium can be broken only by a comprehensive government planning of the process of economic development. Planning Commissions have been set up and institutional framework built up.

(b) Economic Planning

The role of government in development is further highlighted by the fact that under-developed countries suffer from a serious deficiency of all types of resources and skills, while the need for them is so great. Under such circumstances, what is needed is a wise and efficient allocation of limited resources. This can only be done by the government. It can be done through central planning according to a scheme of priorities well suited to the country's conditions and need.

(c) Institution of Controls

A high rate of investment and growth of output cannot be attained, in an under-developed country, simply as a result of the functioning of the market forces. The operation of these forces is hindered by the existence of economic rigidities and structural disequilibria. Economic development is not a spontaneous or automatic affair.

On the contrary, it is evident that there are automatic forces within the system tending to keep it at low level. Thus, if an underdeveloped country does not wish to remain caught up in a vicious circle, the Government must interfere with the market forces to break that circle. That is why, various controls have been instituted, e.g., price control, exchange control, control of capital issues, industrial licensing.

(d) Social and Economic Overheads

In the initial phase, the process of development, in an under-developed country, is held up primarily by the lack of basic social and economic overheads such as schools, technical institutions and research institutes, hospitals and railways, roads, ports, harbours and bridges, etc. It requires very large investments. Such investments will lead to the creation of external economies, which in their turn will provide incentives to the development of private enterprise in the field of industry as well as of agriculture. The Governments, therefore, must go all out in building up the infrastructure of the economy for initiating the process of economic growth.

Private enterprise will not undertake investments in social overheads. The reason is that the returns from them in the form of an increase in the supply of technical skills and higher standards of education and health can be realised only over a long period. Besides, these returns will accrue to the whole society rather than to those entrepreneurs who incur the necessary large expenditure on the creation of such costly social over-heads. Therefore, investment in them is not profitable from the standpoint of the private entrepreneurs, however it may be productive from the broader interest of the society. This indicates the need for direct participation of the government by way of investment in social overheads, so that the rate of development is quickened.

Investments in economic overheads require huge outlays of capital which are usually beyond the capacity of private enterprise. Besides, the returns from such investments are quite uncertain and take very long to accrue. Private enterprise is generally interested in quick returns and will be seldom prepared to wait so long. The State is in a far better position to find the necessary resources through taxation borrowing and deficit-financing sources not open to private enterprise. Hence, private enterprise lacks the capacity to undertake large-

scale and comprehensive development. Not only that, it also lacks the necessary approach to development. Hence, it becomes the duty of the government to build up the necessary infrastructure.

In order to cope with the growing requirements for finance, the government has to establish special financial institutions for providing agricultural, industrial and export finance.

(e) Institutional and Organisational Reforms

It is felt that outmoded social institutions and defective organisation stand in the way of economic progress. The Government, therefore, sets out to introduce institutional and organisational reforms. Institutional and organizational reforms cover land reforms (abolition of zamindaries and ceiling on holdings), tenancy reforms, introduction of co-operative farming, nationalisation of insurance and banks etc.

7.5.1 Government Failure and Washington Consensus

Government intervention to resolve market failures may also fail to achieve a socially efficient allocation of resources. Government failure is a situation where government intervention in the economy to correct a market failure creates inefficiency and leads to a misallocation of scarce resources.

- (a) Sometimes government award subsidies to the producers (firms). But this may protect inefficient firms from competition and create barriers to entry for new firms because prices are kept 'artificially' low. Thus, subsidies, and other assistance, may lead to moral hazard problem.
 - (b) Taxes on goods and services can raise prices artificially and distort the efficient operation of the market. In addition, taxes on incomes can create a disincentive effect and discourage individuals from working hard.
 - (c) Governments can also fix prices, such as minimum and maximum prices, but this can create distortions which lead to shortage or surpluses.
- *Shortages*, which may arise when government fixes price below the market rate. Because public healthcare is providing free at the point of consumption there will be long waiting lists for treatment.
 - *Surpluses*, which may arise when government fixes prices above the natural market rate, as supply will exceed demand. For example, guaranteeing farmers a high price encourages over-production and wasteful surpluses. Setting a 'minimum wage' is likely to create an

excess of supply of labour in markets where the 'market clearing equilibrium' is less than the minimum.

- (d) Information failure is also an issue for governments. Government does not necessarily 'know' enough to enable it to make effective decisions about the best way to allocate scarce resources. Many economists believe in the *efficient market hypothesis*, which assumes that the market will always contain more information than any individual or government. The implication is that market prices and market movements should be free from interference because markets cannot be improved upon by individuals or governments.
- (e) Excessive bureaucracy is also a potential government failure. This is caused by the public sector when it tries to solve the principal-agent problem. Government must appoint bureaucrats to ensure that its objectives are pursued by the managers of public sector organizations.
- (f) Finally, there is the problem of moral hazard associated with the payment of welfare benefits. If individuals know that the state will provide unemployment benefit, or free treatment for their poor health, they are less likely to take steps to improve their employability, or to avoid activities which prevent poor health, such smoking, a poor diet, or lack of exercise.

Towards the end of last century, many developing countries experienced government failure in terms of corruption and nepotism. The public sector undertakings experienced huge losses. The government failure encouraged the supporters of free market economy for advocating strategies with greater role for free market economy. The economists in headquarters of International Monetary Fund (IMF), the World Bank and the United States Treasury Department reached some consensus regarding the role of government in the developing and underdeveloped countries. As all these three agencies have their headquarters in the Washington D.C., this consensus is known as Washington Consensus. According to John Williamson, a former World Bank Manager Washington Consensus consists of ten basic principles; which are not mutually exclusive. The basic points of Washington Consensus are:

- (a) **Fiscal Discipline:** Fiscal discipline means the minimization of the gap between government expenditure and government income. Accordingly, it advocated for maximum limit on fiscal deficit and revenue deficit.

- (b) Concentration of public expenditure on public goods including education, health and infrastructure. Accordingly, it advocated for reducing government unproductive expenditure.
- (c) **Tax reform:** Majority of the developing countries have narrower tax base and highly progressive tax rate. It encourages tax evasion which results in reduction in tax revenue. So, it advocated for broadening the tax base with moderate tax rate.
- (d) In most of the developing countries capital is made artificially cheaper through government interference with the interest rate. The ultimate objective is to increase the level of investment. However, it leads to misuse of capital. So, it advocated that Interest rates to be market-determined and positive.
- (e) **Competitive Exchange Rates:** During those days (at the time of Washington Consensus) most of the developing countries had fixed exchange rate. It overvalued the currencies of developing countries; which results in increase in the volume of import and export reduction. It ultimately deteriorated in their terms of trade. So, it advocated for flexible exchange rates as a measure to correct their terms of trade.
- (f) **Trade liberalization:** It advocated for openness towards international trade. Trade liberalization advocates ending up of tariffs, quotas etc. Trade liberalisation increases competitiveness in the economy and also benefits the common people (though lower price of products).
- (g) **Openness to Foreign Direct Investment:** During those days most of the developing countries followed policies towards restricted foreign direct investment (FDI). However, FDI is crucial for employment generation and technological development in those countries. So, Washington consensus advocated for openness towards FDI.
- (h) **Privatisation of State Enterprises:** The state enterprises in the developing countries experienced huge losses, which ultimately deteriorates fiscal discipline of those countries. So, it advocated for privatization of those enterprises for better fiscal health of those countries.
- (i) **Deregulation:** It includes policies such as abolishment of regulations that impede entry or restrict competition. However, in some areas government regulation is necessary for safety, environmental and consumer protection grounds, and prudential oversight of financial institutions.
- (j) **Legal Security for Property Rights:** To have private investment legal security of private property is necessary. If private property does not have legal security it discourages investors to invest. So, it advocated for legal security of private property.

7.6 Role of Community in Economic Development

We have already discussed about the role of government and market mechanism in economic development. However, there is certain areas where both the market and the government cannot function efficiently. Hence the role of the community increases in such countries. The community (social capital) plays a vital role in an economy, specially in the underdeveloped and developing countries. For example, the buyer in a market may refuse to pay the agreed price of a product. In such a situation the producer (seller) may take the help of the judicial system of the country. But the judicial system in a under developed country itself is not efficient to protect the rights of that producer; as the judicial system in such country is either corrupted or a costly affair. In such a situation the social capital can play an important role. Social capital includes three institutions. These are, Social Trust, Social Norms and Social Network.

7.6.1 Trust as an Economic Variable and Prisoner's Dilemma:

How social trust leads to a profitable business can be explained with the help of Prisoner's dilemma. It is a classic example of Nash Equilibrium, where equilibrium takes place at a sub-optimal level. Let's assume that two suspected persons A and B were caught by the police and keep them in two cells separately. They are interrogated by a prosecutor who alternatively threatens each suspects with a heavy penalty should he continue to deny the charges while the other suspect confesses; and tempts each with a reduce penalty if he confesses while other continue to deny. The payoff of the prisoners' can explain with the help of the following pay off matrix, given in Table 7.1.

Table 7.1: Payoff Matrix of the Prisoners

Prisoner A's Strategy	Prisoner B's strategy		
		Confess	Non- Confess
	Confess	(5, 5)	(0, 10)
	Non Confess	(10, 0)	(0, 0)

From the above pay off Table 7.1 it can be read that if both A and B confess their guilty both of them will be given five years imprisonment. Again if none of them confess both of they would be freed. And if one of them is confessed, while the other does not; one

who confessed would be freed and the other will be given imprisonment of ten years. Thus, both of them would be benefited if none of them confessed their crime. But as both of them are kept in separate cells; the optimum pay off can be achieved provided they have trust on each other. If they do not have trust on each other the game would finish with sub optimal solution, where both of them would confess and ultimately both would be given imprisonment of five years. Thus due to lack of trust they are not able to achieve the optimum result.

The role of trust in the day to day life can be understood with some other examples. For example, a customer goes to the jewelry shop to purchase some ornaments. The jeweler tells the customer about the price of the ornaments. But, if the customer believes that the jeweler may deceived him by selling low quality gold at higher prices and he wants to reduce the price; the jeweler will incur losses and ultimately he is made to supply low quality gold. Thus, the lack of trust among the customer and the seller leads to collapse of the gold market. But if the jeweler is well known to the customer and they have belief on each other the situation will be different.

Another example of the role of trust can be explained with the working of the Self Help Groups. The Self Help Group- Bank linkage programme in India is the world's single largest micro- finance programme. This programme is becoming immensely popular as an alternative source of rural credit, after the failure of government subsidized credit programmes to make the rural poor free from the grip of money lenders. The distinguishing feature of this programme from the earlier programmes is that under this programme credit is not provided to any individual, rather it is provided to a group of people (or to the individual members of such group); on the condition that even if any one of them fails to repay loan, none of the members will be able to get further loans. It is believed that all the clients will try to form their group with good credit risk (those have good records of repayment). Ultimately bad credit risks will be eliminated from the market. Thus the task of selection of clients is shifted to the groups from the financial institutions and the collective group efforts are recognized as the substitute of physical collateral. In this way the trusts among the members of SHG acts as an alternative for physical collateral and also reduce the transaction cost of the Formal Financial Institutions (FFIs).

7.6.2 Role of Community in Providing Local Public Goods

Community has comparative advantage over the market and the state in the supply of local public goods. Because, the community relationship is effective in preventing free- riders. When residents in one village have agreed to undertake collective work on construction of a country road, a villager's private benefit can be maximized, if he is a free rider. In other words, he uses the road built by other villagers, while not contributing any to the project is violation of the village community's agreement. How close to a social optimum level the supply of local public goods would increase depends, to a large extent, on how strong the trust forged among the people in the community and, hence, how severe the social sanction would be against a violator of the community's agreement. As there is close relationship among the community members and it is possible to monitor each and every member of the society, it is easier to detect the free rider. However, it is very difficult to detect the free rider, if the supplier of public goods is the government.

7.6.3 Community in the Management of Forest Resources

The social networks also have economic values. For example, most of the Tribes in India were originally forest dwellers. But during the British rule in India most of the forest products were nationalized and the existing forest dwellers were excluded from enjoying the benefit they used to have. But in the latter period it was found that the protection of forest resources by the state is both costlier and inefficient. So, in the latter period people lives nearby the forest are also make a part of the forest protection force. This new system to protect the forest is known as the Joint Forest Management (JFM). Under this system the forest dwellers have the right to use some of the products of the forest such as fruits, small branches of trees as fire wood, uses of grasses as grazing field for their cattle etc. Moreover, they are also given some percentage of the final products of the trees. But they are not allowed to cut the trees in the forest. This is nothing but some type of network between the government agencies and the society of the forest dwellers. And finally this system proves to be more efficient to protect forest resources.

7.6.4 Economics Social Norms

Social Norms are equally important in a society. Such norms are generally known as unorganized institutions. Sometimes, these are also termed as the soft social infrastructure. The important role of the social norms in the society can be understood with the help of some example. For example, in some society the social norm is against fishing in the water bodies during the reproduction period of the fish and if somebody does not obey this norm he is punished with heavy penalty. Such norms are helpful in regenerating the fish population in such area.

Again in some agricultural society it so happens that all the members of a village work in the paddy fields of each and every family of that village. Moreover, the farm production of each family is also distributed among all the families. Thus each and every household of the society earns a portion of the product of other household. The benefit of such system is that if there is crop failure of some particular households the cost of such crop failure is shared by all the households of the society. This is some type of risk sharing as is done by the modern insurance companies.

Similarly, in the rural Assamese society till few years back whenever there was excess pressure of work in paddy field during pick season, the cultivator invites the other villagers to help him. The villagers happily help him and on that particular day they are provided special lunch by that particular farmers. Similarly, in some society on the occasion of some ceremony (such as wedding) in a particular family, all the members of society help that family both financially as well as through physical labour. The existence of such norms in the society makes the social life comfortable; otherwise it becomes difficult.

7.6.5 Critical Evaluation of Social Capital Approach in Economic Development:

Thus the community participation (social capital) can play an important role in the economic development of a society. But it is not necessary that all the social norms as well as the social network would be equally important for economic development of a society. Sometimes such rules or norms may be equally harmful for the economy. Moreover, it so happens that the community norms are established over a longer period, but they become more and more rigid over the period. For example, the relation or cooperation among the

members of a community may be against the outsiders. In such a situation the community participation may be against innovation and competitive environment. It may restrict the introduction of new technology and products.

Due to these probable reasons (problems) sometimes attempts is made to substitute the role of community by the government activities. But it may not be successful in all times. For example, the shifting of the responsibility of forest management to the government in the age already proved to be inefficient. The ideal situation would be the joint collaboration among the market, state and the community

7.6 Key Words

Goods	:	the characteristic of a commodity or a service that lends positive satisfaction
Norms	:	a set of standard or attributes accepted as a bench mark
Market	:	any place of interaction and interchange of goods and services
Deregulation	:	doing away with restrictive regulations

7.7 Short Questions

1. What is meant by human resource?
2. In what sense, human capital is different from other capital?
3. What is natural monopoly?
4. What is meant by externality?
5. What is social capital?

7.8 Long Questions

1. How does human capital affect the economic development of a country?
2. How does social trust help in economic development? Explain briefly using prisoner's dilemma.
3. Critically discuss the role of community co-operation in economic development?

4. Critically discuss the role of government in economic development of a country?
What are the main points of Washington consensus?
5. Explain, how market mechanism leads to efficient allocation of resources? What are the sources of market failure?
6. What are the factors those affect human capital formation? Is there any relationship between human capital formation and the level of unemployment?

7.9 Suggested Readings:

3. Hayami, Yujiro & Yoshihisa Godo (2009): Development Economics, New Delhi: Oxford University Press.
4. Todaro, M. P. & S. C. Smith (2003): Economic Development, Pearson Education.

UNIT – VIII

ALLOCATION OF RESOURCES AND ECONOMIC DEVELOPMENT

Structure

- 8.0 Objectives
- 8.1 Need for Investment Criteria in Developing Countries
- 8.2 Rate of Turnover Criterion
- 8.3 Social Marginal Productivity Criterion
- 8.4 Marginal Per Capita Re-investment Criterion
- 8.5 Time Series Criterion
- 8.6 Little- Mirrlees Cost Benefit analysis of Projects
- 8.7 Key words
- 8.8 Short Questions
- 8.9 Long Questions
- 8.10 Suggested Readings

8.0 Objectives

The learners are expected to acquire the knowledge of criterion and principles on which resource allocation are usually based for economic development.

- Need for investment criteria in developing countries
- Alternative investment criteria: Rate of turnover criterion,
- social marginal productivity criterion,
- marginal per capita reinvestment criterion and time series criterion
- Cost-benefit analysis of projects: Little-Mirrlees.

8.1 Need for Investment Criteria in Developing Countries

Before discussing the need for investment criterion for the developing and underdeveloped countries, here queries arise regarding the meaning of investment criterion. Investment criterion means the criteria or the guidelines according to which the economic planner of a country distributes the total amount of the community's investible funds into different sectors. In other words, the main problem is to distribute the investible funds in the different sectors of the economy.

While deciding about the investment criterion for a developing country, additional care is needed to be taken. Because, the problem of an underdeveloped country is not merely one of assuring sufficient productive investment but also of directing that productive investment in such channels as will provide for the most rapid growth of productive power of national economy. The aggregate volume of investment to be undertaken becomes, meaningful when expressed in terms of concrete investment projects. The programming aspect of investment planning is an important problem of planning in underdeveloped countries. The different objectives of investment criterion are given below:

- (a) All-round development of the country.
- (b) Balanced and rapid growth of the economy.
- (c) To raise the gross national product and per capita income.
- (d) Equal distribution of income and wealth.
- (e) Proper allocation of existing resources.
- (f) Efforts to correct the balance of payment.
- (g) To keep watch the interest of the future generation.

The traditional micro-economics theory assumes perfectly competitive market in the economy. And the working of the perfectly competitive market would lead to the efficient allocation of investible resources by equalizing the marginal products of resources in different activities. It would result in maximum utilization of the investible resources. However, the actual situation is somewhat different in the developing countries.

In underdeveloped countries the availability of investible resources are limited compared to their increasing needs. Therefore, the planners have to decide regarding the distribution of resources between industry and agriculture, capital investment and consumer goods industries, public sector and private sector. The flow of investment resources in these different sectors is influenced by political, social and economic factors.

Moreover, the investment criterion should take into account the need of the present as well as future generation. Inter-generational conflicts may arise while deciding an investment criterion.

Allocation of investment resources becomes a difficult task due to the existence of a number of development objectives. These objectives may be conflicting in the short run and hence there are no simple criteria for fixing up the investment priorities.

Moreover, the allocation of investment will affect not only total output but also the supply and distribution of the labour forces, social and cultural conditions, growth and quality of the population, tastes and technological progress.

8.2 Rate of Turnover Criterion:

This criterion is also known as capital turn over criterion or capital intensity criterion. This criterion was put forwarded by J. J. Polak and N. S. Buchanan. Capital turnover is the increase in output resulting from one-unit investment in a project. In other words, it is the ratio of increased national output to investment made in a project.

$$\text{Capital Turnover} = \Delta Y / I$$

Where, ΔY is the change in national income (output) and I is the volume of investment. Further, I is equal to change in the stock of capital i.e. ΔK .

Thus, this criterion is just reciprocal of the incremental capital output ratio $\Delta K / \Delta Y$. So, this criterion is also known as capital output ratio criteria.

In those countries where capital is scarce, funds should be invested in those projects which have the lowest capital intensity. Most of the developing and underdeveloped countries are capital scarce. Since capital is scarce in underdeveloped countries, those projects should be chosen which yield maximum output per unit of capital invested. Quick yielding projects with low capital intensity are also desirable because they make it possible for the scarce capital resources to be released soon for investment in other projects. Such projects also generate more employment which may be very desirable in the context of underdeveloped countries.

The specific advantages of this criterion are as follows;

- (a) By favouring capital light and quick yielding projects, it will increase the production of consumer goods in the short run. This will be helpful in controlling inflation in those countries.
- (b) Projects with high turnover are less dependent on heavy machinery, which are needed to be imported. So, those industries do not put pressure on the scarce foreign exchange reserves of the less developed countries.
- (c) This criterion advocates for the establishment of the industries with low capital intensity and high labour intensity. It is helpful in ensuring equitable distribution of income.

However, this criterion is not free from criticisms. The rate of turnover criterion has been criticized on the following grounds:

- (i) The difficulty arises in estimating capital-output ratio in poor countries and comparing it with that of advanced countries due to lack of data. Hence, any criterion based on capital output ratio is likely to create practical problems.
- (ii) This criterion does not take into account the time element. It assumes constant incremental capital output ratio over the life time of the project. However, a particular project may be less capital intensive in the short run but may turn out to be more capital intensive in the long run.
- (iii) This criterion assumes marginal private benefit of an investment project is equal to that of marginal social benefits. The positive (negative) externalities of a project are not taken into consideration. It is possible that a project may be more capital intensive but it confers important supplementary benefits on the economy (positive externality) which may outweigh its high capital cost. Thus the projects with low capital output ratio have greater importance for developing economy.
- (iv) The employment argument in favour of less capital intensive projects may not hold good every day. A more capital-intensive project can also contribute substantially in providing more employment in the long-run.
- (v) Labour intensive projects may increase the volume of employment but they tend to reduce productivity. So, capital intensive projects are also equally important for underdeveloped countries if the level of output is to be increased substantially.
- (vi) The maximization of employment argument implied in this concept may hold good in short run. A capital intensive project may absorb little labour to start with, but may maximize the amount of labour per unit of investment in the long run.

8.3 Social Marginal Productivity Criterion:

One of the limitations of the capital turnover criterion is that it does not consider the difference between private marginal benefits (costs) and social marginal benefits (costs). The social marginal productivity criterion of investment considers both social and private benefits as well as costs. This theory was put forward by A. E. Kahn and Hollis B. Chenery. Social Marginal Productivity of investment may be defined as the return to the private investor plus the net contribution of the investment to the national product. According to this criterion, the projects must be ranked according to their marginal social value.

The social marginal productivity of investment in a project is the average annual increment in national income, including balance of payment effect taken in social context. This implies that the increment in national income is expressed as social value measured in terms of shadow or accounting price of the products produced by the project. Similarly, the payment made to the factors of production and cost of other inputs used in the project are also measured in terms of their shadow prices. Shadow price or accounting price is the price that would prevail in the economy if the market is efficient or perfectly competitive market exists. In the developing and underdeveloped countries, the prices of the factors of production do not indicate their actual price. Because, the cost of labour is artificial kept at a higher level than the actual one (through minimum wage law); and that of capital is kept at a lower level (interest rate regulation). Similarly, foreign currencies are also artificially made relatively cheaper compared to the domestic currency (fixed exchange rate).

Social marginal productivity (SMP) of an investment criterion can be calculated as;

$$\text{SMP} = \frac{X-E-M_i}{K} - \frac{L+Md+O}{K} + \frac{r(\alpha B_1+B_2)}{K}$$

$$\text{Or, SMP} = \frac{V}{K} - \frac{C}{K} + \frac{Br}{K}$$

$$\text{Or, SMP} = \frac{V-C}{K} + \frac{Br}{K}$$

Where,

SMP = Average annual increment in national income from marginal unit of investment in a given productive use;

K = Increment to Capital (Investment in a project),

X = Increased market value of output,

E = Added value of output due to external economies,

M_i = Cost of imported materials.

V = Social value added domestically, (i.e., V = X+E—M_i)

L = Labour cost,

M_d = Cost of domestic materials,

O = Cost of overheads, including replacement of capital,

C = Total cost of domestic factors (i.e. C= L + M_d + O).

α = current amortization and interest rate on current borrowings,

B₁ = Effect of investment on balance of payments.

B₂ = Effect of operation on balance of payments.

Br = Total balance of payments effect = αB₁ + B₂

r = Average overvaluation of national currency at existing rate of exchange or the premium attached to foreign exchange earnings and savings.

All the variables given above, except $B1$ and K are annual flows.

In less developed countries foreign exchange is more valuable than domestic currency. So, there is actually a large difference between the actual and official value of foreign exchange. Chenery has expressed the ratio of the difference to the official value as r . A zero r means equilibrium in the balance of payment as well as official and actual value of foreign exchange. A positive r represents the undervaluation of foreign exchange and a deficit in balance of payment. Similarly, negative r represents overvaluation of foreign exchange and surplus in balance of payment.

Thus the social marginal productivity is divided into three elements; i.e.

- (a) Value added in the domestic economy for unit of investment;
- (b) Total operating costs per unit of investment; and
- (c) Balance of payments premium per unit of investment.

Thus, a decrease in the rate of capital turnover may be offset by a proportionate increase in the value margin and vice-versa.

The limitations of this investment criterion are given below:

- (a) This criterion does not consider the multiplier impact of investment on income, savings and consumption. It only considers the first round impact.
- (b) The concept is vague. It is less definite than the private profit criterion although it is more generally applicable.
- (c) The market prices do not exactly reflect social values and as such, quantitative assessment of the costs and benefits arising out of investment is extremely difficult.
- (d) It is difficult to measure the costs of a larger number of items which contribute to the total cost of a project;
- (e) It is pointed out that the effect of an investment on balance of payments arises not only from the cost incurred in connection with installation and operation of the plant but also on the availability of foreign loans, their expected flow over time and conditions of repayment;
- (f) This criterion does not consider structural interdependence and the nature and value of external economies.
- (g) SMP criterion helps in the maximization of output that can be attributed to the current investment effort but it does not take into consideration as to what happens to the final product during any period, which in turn, influences the investment rate in future.

8.4 Marginal Per Capita Re-investment Criterion:

Walter Galenson and Harvey Leibenstein introduced the concept of marginal per capita reinvestment quotient criterion for investment in the underdeveloped countries. The rate of investment per unit of capital invested is given by

$$r = \frac{p - ew}{c} \dots\dots\dots (i)$$

Where,

r = rate of reinvestment per unit of capital

p = output per machine,

e = number of workers for machine,

w = real wage rate,

c = cost per machine.

Now, dividing both the denominator and the numerators of both sides by the volume of employment, we have

$$r/e = \frac{p/e - ew/e}{c/e}$$

$$\text{Per capita MRQ} = \frac{pc - w}{a} \dots\dots\dots (ii)$$

Where, pc or p/e = Productivity per worker and a = capital intensity per worker.

Thus, per capita MRQ can be defined as the productivity per worker minus consumption per worker to capital per worker. This investment criterion prefers capital intensive projects from the point of view of accelerated rate of growth even where capital is scarce. In the less developed countries population growth rate is higher. So, unless productivity of the workers is increased through application of more capital, output per head would decrease; which ultimately would lead to decline in capital formation.

This criterion is thus designed to take into account the influence of choice of projects on the rate of capital accumulation. If we assume that all profits are reinvested while all wages are consumed, this reinvestment quotient is nothing but the rate of profit. This reinvestment quotient is likely to be higher in capital intensive than in labour intensive projects.

The main shortcomings of the marginal per capita reinvestment quotient criterion are given below;

(a) This criterion would have adverse effect on income distribution and employment. In many countries reduction of income disparities and unemployment are the main objectives of planning, so this criterion cannot be adopted in these countries.

- (b) It is against the principle of diminishing marginal productivity of capital. As the amount of capital is increased in successive doses and offers a point where its productivity starts declining and hence there is fall in output per capita.
- (c) It does not consider the effect of balance of payments on investment. In the under developed countries there is an acute scarcity of capital goods which have to be imported.
- (d) It neglects the importance of consumption; rather it advocates its curtailment. But current consumption may be more important than future consumption and the re-investible surplus may have to be cut down in the interest of the community. The ignorance of consumer goods sector in favour of capital goods sector brings serious consequences for such country.
- (e) Adoption of highly capital intensive techniques may create certain practical difficulties in underdeveloped countries. These countries are generally short of capital and due to this it is not possible for them to concentrate on capital intensive project. Shortage of skilled manpower and entrepreneurial ability may create another difficulty.
- (f) Capital deepening of investment does not ensure the best utilization of the available capital resources. It may result in such an inefficient allocation of capital resources that the increase in income may be very small.
- (g) Growth rate cannot be maximized by choosing the investment which has higher re-investible profit per unit of capital. Prof. A.K. Sen points out that a mere choice of investment with a higher reinvestment quotient cannot ensure a higher rate of economic growth.

8.5 Time Series Criterion:

This criterion was put forward by M. Dobb and Prof. A.K. Sen. This criterion states that time factor is an important factor in the choice of techniques. According to this criterion the people of any country cannot wait indefinitely to enjoy the benefits of present investment effort in terms of income, consumption and employment. Therefore, a time horizon of investment planning must be adopted. This time horizon depends on the value judgement of the planner which takes into account the capacity of the community to wait to reap the reward of their present investment. But once the time horizon is chosen, the choice of the investment project will depend upon the comparison of total return to the society (measured in terms of total output) from different projects, over a definite time horizon. And that project is selected which gives highest cumulative return over the period of time chosen by the planner.

Table: 8.1

Period (in Years)	Return from Capital Intensive Project (H) (in Million)	Cumulative Return from H (in Million)	Return from Labour Intensive Project (L) (in Million)	Cumulative Return from L (in Million)
1	2.0	2.0	4.5	4.5
2	3.0	5.0	5.0	9.5
3	4.0	9.0	6.0	15.5
4	5.5	14.5	7.0	22.5
5	11.0	25.5	10.0	32.5
6	12.0	37.5	11.0	43.5
7	15.5	53.0	12.0	55.5
8	17.0	70.0	14.5	70.0
9	18.0	88.0	15.0	85.0
10	20.0	108.0	16.0	101.0

The time series criterion of investment can be explained with the help of Table: 8.1. Suppose that there are two projects H and L. Here, H is capital intensive project and L is labour intensive project. The returns of the H project are less in comparison to project L over the first four years, while in the remaining six years the returns of H are more than the project L. The cumulative return from project H is lower than that of L up to 8th period. Thereafter, cumulative return from project H is higher than that of project L. Between H and L, which project will be selected by the planner, depends upon the capacity of the community to wait to enjoy the benefit of the project. If the waiting time is less than 8 years, the labour intensive project will be selected; as up to 8th period cumulative return from the labour intensive project is higher than that from capital intensive project. If the community is ready to wait for more than 8 years to reap the benefit of the project, then the capital intensive project will be selected. If the time horizon is adjactly 8 years, the planner would be indifferent between project H and L.

Nothing is free from criticisms. Accordingly, time series criterion of investment also has some limitations and Sen himself has mentioned about such limitations.

(a) It has arbitrary fixed the time horizon. There is no specific law on the basis of which period of recovery for a particular project can be fixed up.

- (b) The return pattern of investment over time depends not only on technique, organization and operation of the project, but also on external economies; and the growth and stagnation in other sectors. It is not taken into consideration by this criterion.
- (c) It is not possible to derive the time series for all times to come. Therefore, the planning period has to be definitely fixed but this creates some serious problems. When the time limit is about to end, labour intensive technique might be selected in order to inflate the quality of output and thus capital formation is neglected.
- (d) The factors like technological change, wage rate, propensity to consume etc. on which the study of time series depends may all be changing and make the forecasting of future investment.

8.6 Little- Mirrlees Cost Benefit analysis of Projects:

While taking business decisions the private firms being driven mainly by profit motive take into account only the direct effects and do not take the longer and wider view of their activities from the social point of view. But public enterprises and non-profit institutions have to take a broader social repercussion of their resource allocation and investment decisions. That is, they take into account both direct and indirect effects of their business decisions.

An analytical model called **social cost-benefit analysis** is used to analyse the wider impact of resource allocation and investment decisions. Thus in social cost-benefit analysis, we estimate both the direct and indirect costs of a project to the society and both the direct and indirect benefits to it. These indirect costs and indirect benefits are often called externalities. Thus social cost and benefit analysis in addition to the direct costs and benefits take into account the externalities (both positive and negative) of an investment project. According to the social cost-benefit analysis, the actual revenue or receipts from a project do not truly reflect the social benefits from a project nor the expenditure incurred on the inputs valued at market prices used as the true social costs. Besides, in calculation of social costs and benefits, the Government or planner takes into account the external effects (both external economies and diseconomies) of the public investment projects whereas private enterprise will ignore them in its evaluation of a project.

There are no simple rules or steps which government or any public authority should follow to undertake social cost-benefit analysis. Through cost-benefit analysis we seek to find social

profitability of a project. The social profitability is judged by the difference between social benefits (both direct and indirect) and social costs (both direct and indirect). The whole process of calculating social profitability or social costs and benefits can be divided into the following four steps:

(a) Specifying Social Objective Function

The first step in making cost-benefit analysis is to specify the social objective function that has to be maximised. In the objective function the weights are to be assigned to different benefits (e.g. increase in per capita consumption, increase, in employment, desired income distribution). These weights will reflect the importance given to the various benefits of the project.

(b) Identifying Various Benefits and Costs

The second step in cost-benefit analysis is to identify and enumerate all benefits and costs, both direct and indirect, of investment projects. The direct benefits of a project can be measured by the extra quantity of goods and services produced if the project is undertaken compared to the conditions without it.

For example, the direct benefit of an irrigation project is the quantity of extra crop produced net of extra costs in the form of more labour, seeds and equipment used as compared to the non-irrigated land. Similarly, direct costs cover capital costs incurred on capital equipment, machines installed, land acquired to undertake and implement the project and the operating and maintenance costs incurred over the life span of the project.

In addition to the direct effects of an investment project, there are invariably indirect or external effects. These indirect or external beneficial effects are classified into two types: real or technological and the pecuniary effects.

The real external benefits may include reduction in costs to be incurred on other Government programmes. For example, the construction of an irrigation dam may lead to reduction in flooding and soil erosion which would reduce the Government outlay on flood control and anti-soil erosion programmes. Such real indirect benefits are counted in cost-benefit studies. On the other hand, indirect (external) pecuniary benefits are not generally included in the enumeration of benefits and costs in a cost-benefit study. These external pecuniary benefits accrue in the form of increased volume of business or increase in land values as a consequence of undertaking a project.

(c) Evaluation of Social Benefits and Costs:

The third step in the social cost-benefit analysis is to measure social values of benefits, that is, outputs (goods and services) produced by the project and social costs of inputs used in the project. For evaluation of outputs of goods and services, their shadow prices (also called accounting prices) are used instead of their market prices. Shadow prices are used to measure social values of outputs since there is divergence of market prices from their true social values. In fact, the greater the divergence between the shadow prices and market prices, the greater the need for social cost-benefit analysis for deciding about public investment.

Similarly, in cost-benefit analysis costs are also measured using shadow prices of inputs or factors used in the project. It is noteworthy that shadow prices of inputs or factors are their opportunity costs or the values foregone by the factors and resources used for the initial capital investment and production during the life period of the project. This is because resources have to be withdrawn from other activities to the implementation of the proposed project. For example, if for undertaking an irrigation project, 50 per cent of required labour is withdrawn from the ranks of unemployed labour force. The social opportunity cost of such labour is zero and ought to be calculated as such in cost-benefit analysis though the workers employed will be paid market wages. The same holds in case of idle land used for a project. With no alternative use, the opportunity cost of idle land is zero. This is so despite the fact that Government has actually to pay compensation to the landowners for acquiring this idle land. This compensation will affect only the distribution of benefits from the project for use of land and not the social cost of the project.

Another important issue in the calculation of social benefits and costs is in what common unit of account (also called numeraire) social benefits and social costs are measured and expressed. It becomes more important when a country has trade relations with other countries of the world and, therefore, needs to sell and buy abroad. This common unit is required to make domestic and foreign goods comparable. In the Little-Mirrlees approach benefits and costs of projects are measured at world prices so that they should depict the opportunity costs of outputs and inputs. The use of world prices for measuring benefits and costs helps in avoiding the use of shadow exchange rate. Further, in Little-Mirrlees approach, instead of consumption, public saving in foreign exchange is used as numeraire.

That is, benefits and costs in this approach are evaluated in terms of foreign exchange equivalent. However, this does not mean that project accounts are kept in foreign currency but only that in the project appraisal report values are recorded in terms of foreign exchange equivalent so as to estimate how much foreign exchange is earned by the project.

(d) Finding Social Discount Rate:

In the cost-benefit analysis the next step is to choose an appropriate social discount rate. Since benefits from an investment project are reaped mostly in the future years and costs are also incurred for a long period in future, it is discounted social benefits and discounted social costs that are compared to decide about the social desirability of a project.

For this a social discount rate is required. The private enterprises in their calculation of commercial profitability market rate of interest are used to discount the future benefits and costs. However, for social profitability of the public sector investment, market rate of interest is not appropriate for discounting future social benefits and costs. The private individuals hope to live only a certain number of years and therefore discount the future at a higher rate which is reflected in the market rate of interest. On the other hand, since the planners or the government in developing countries would like to take a longer view and give greater importance to the consumption and welfare of the future generations, they will use a lower discount rate for discounting a stream of future social benefits and costs, both evaluated using shadow prices.

Finally, it has to be decided whether an investment project should be accepted for investment by the government or rejected. For this a decision criterion is required. The most commonly used criterion is net present value (NPV) criterion. To use this criterion we have to find the net present value of the proposed project by using the following formula-

$$NPV = \sum \left(\frac{V_t - C_t}{1 + r_t} \right) - K_0, \quad \text{where } t = 1, 2, 3, \dots, n$$

Where,

V_t = the stream of social benefits measured by using shadow prices of goods produced, C_t = the social cost of inputs measured by their shadow prices (i.e., opportunity costs), r_t = the social rate of discount and

K_0 = the social cost of investment in the project.

Now, an investment project is economically profitable from the viewpoint of the society if the net present value (NPV) of the project using social rate of discount is positive (i.e., exceeds zero). In other words, the proposed investment project should be accepted for investment if the present value (PV) of benefits of the project exceeds the social cost of initial capital investment (K_0) of the present. On the other hand, if present value of benefits is less than the present value of costs, the proposed project or investment programme is economically inefficient and should be rejected. Further, it is possible to rank the investment projects based on net social benefit. Investment projects with higher NPV would be given higher rank.

Besides being used to evaluate the economic justification of the entire investment project, the cost-benefit analysis is used to determine whether the size of project under implementation be increased and if so to what extent. Such decision is usually made by using traditional marginal analysis is estimating additional benefits from the proposed increase in size and additional costs to be made.

8.7 Key words

Intergenerational	:	from one generation to another
Criterion	:	principle or standard
Incremental	:	marginal increase/decrease

8.8 Short Questions

1. What is social discount rate?
2. What is the difference between social marginal cost and private marginal cost?
3. What is net present value?
4. Define capital turnover?
5. What are the short comings of social marginal productivity criterion of investment?

8.9 Long Questions

1. What is the necessity of a separate investment criterion for the developing countries? Explain briefly.
2. Explain, Little- Mirrlees social cost benefit analysis criterion of investment.
3. Explain marginal per capita re-investment criterion of investment?
4. Critically discuss time series criterion of investment.
5. Explain briefly, social marginal productivity criterion of investment?

8.10 Suggested Readings

5. Thirlwall, A. P. (2011): Economics of Development, Ninth Edition, Palgrave Macmillan.

UNIT – IX

DEVELOPMENT PLANNING

Structure

- 9.1 Introduction
- 9.2 Objectives
- 9.3 Economic Planning
 - 9.3.1 Rationale for planning in developing economies
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 - 9.4.1 Input-output Analysis (closed model)
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9.1 Introduction

Development planning is considered important in developing countries. It is argued that without planning underdevelopment countries are likely to suffer economic retardation due to wastage of resources underdeveloped countries are poor in resources. So they cannot afford to waste their limited resources in unproductive times of production. Therefore, such countries need to divert their resources in the most productive lines of production and which can give them maximum benefits or returns. Hence, they need to formulate proper planning to allocate their scarce resources. This unit discusses the need or rationale for economic planning and various techniques of planning. It also discusses the models of planning in Indian and plan in a market oriented economy.

9.2 Objectives

The objective of this unit is to inform the students about the meaning and importance of development planning. It also aims to introduce various planning techniques and models. These are expected help the students to understand the formulation of planning and allocation of resources in the most productive manner.

9.3 Economic Planning

Economic planning may be described as a deliberate Governmental attempt to coordinate economic decision making over long run and to influence, direct, and some cases even control the level and growth of a nation's principle economic variables – income, consumption, employment, investment, savings, exports, import etc., in order to achieve a predetermined set of development objectives. An economic plan is simply a specific set of quantitative economic targets to be reached in a given period of time.

9.3.1 Rationale for planning in developing economies

Proponents of economic planning having argued that uncontrolled market economy can subject developing countries to economic stagnation, fluctuating prices, and low levels of employment. In such economies, market mechanism does not lead to mobilizing of limited resources in a way that will bring about the structural change necessary to stimulate a sustained and balanced growth of the entire economy. Therefore, planning has come to be accepted and an essential and pivotal means of guiding and accelerating economic growth in almost are developing countries.

Arguments for planning

1. **The market–failure argument:** In LDCs, markets are permeated by imperfections of structure and operation, commodity and factor markets are often badly organized and the of existence of distorted prices often means that producers and consumers are responding to economic signaled and incents that are a poor reflection of the real cost to society of these goods and services, and resources. It is therefore, argued that government has an important role to play in integrating markets and modifying prices. Market failure also leads to gross disparities between social and private valuations of alternative investment projects. In the absence of government, therefore, market may

lead to a misallocation of present and future resources. UNIDO (1970 publications) argued that planning has become an essential and integral part of industrial development programmes because market forces, cannot overcome structural rigidities in the economies of developing countries.

2. **The Resource Mobilization and allocation Argument:** The third world countries cannot afford to waste their limited resources –financial as well as skilled manpower, on unproductive ventures. Investment projects must not be chosen on the basis of partial productivity analysis dictated by individual industrial capital-output ratios but in the content of overall development programme that takes account of external economies, indirect repercussions’ and long term objectives. Skilled man power must be utilized where its contribution will be most widely felt. Economic planning can help to restraint influence of limited resources by recognizing the existence of particular constraint and by choosing and coordinating investment projects so as to productive outlets. It is argued that competitive markets will tend direct investment into society low – priority areas.
3. **The Attitudinal or Psychological argument:** It is assumed that a detailed statement of national economic and social objectives in the forms of a specific development plan can have an important attitudinal or psychological impact on diverse and often fragmented populations. It may succeed in rallying the people behind the government in a national campaign to estimate poverty, ignorance and disease. Through planning the government can invite support and cut across class, caste, racial, religious or tribe functions with the plea to all citizens to work together toward building the nation. In this way, the government can best provide the needed incentives to overcome the inhibiting and often decisive forces of sectionalism and traditionalism in a common quest for widespread material and social progress.
4. **The Foreign Aid agreement:** Developing countries face the problem of scarcity of finance resources to increase their land of development. They have to depend on foreign aid to supplement their resources to achieve a higher level of development. It has been argued that the formation of detailed dev elopement plans with specific sectoral output target and carefully designed investment projects are necessary condition for the receipt of foreign aid. Some argued that the developing countries construct development plans, mainly to secure more foreign aid. Thus, the planning is essential in developing countries to persuade the donors that their money will be sued

as our essential ingredient in a well conceived and internally constituent plan in action.

9.4 Input-output Analysis

Input-output analysis is a novel technique of planning invented by Wassily W. Leontief in 1951. It is used to analyse inter-industry relationship in order to understand the interdependencies and complexities of the economy and for maintaining equilibrium between supply and demand.

The input-output analysis tells us that these are inter-dependencies in the economic system as a whole. The inputs of one industry are the output of another industries and vice-versa. For example coal is an input for steel industry and steel is an input for coal industry but both are output of their respective industries.

The input-output table provides information to the planners about the amount output which is needed to satisfy the final demand given the inter-industry transactions. Hence, the input-output analysis can be used for economic planning.

Uses of input-output Analysis

The input-output analysis can be used for the following purposes.

1. In all countries which have adopted some kind of planning it is used for achieving consistency in plans.
2. It is used for simulation purpose. Simulation refers to examining of what is economically feasible.
3. It is also used to forecast import requirements.
4. It is used to forecast labour requirements consistent with a given growth target.
5. It can also be used to forecast investment requirements consistent with the given growth target.
6. It is also used to find the strength of linkages between activities in an economy.

Assumptions of input-output Analysing

The input-output analysis is based on the following assumptions.

1. It assumes that there are no joint products. This implies that each industry produces only one product.
2. The economy is divided into two sectors inter-industry sector and final demand sector.
3. The technical progress is static and production functions are subject to constant returns to scale.
4. It is based on the assumption of diminishing returns to a factor. That is as we employ more of a factor in production output increased at a diminishing rate.
5. It is based on assumption of fixed coefficient of production. It analyses that there exists a single process for the production of each commodity and there is not scope to change factor proportion.

9.4.1 Input-output Analysis (closed model)

The closed model of input-output takes into account only the interdependencies between domestic industries. It is applicable to a closed economy where there is no exports and imports. The closed model of input-output can be explained with the help of following input – output table (Table 9.1).

Table 9.1
Input-output Table

Purchase by Sales by		Intermediate Users industries				Final Demand	Total Demand	
		1	2	3	4			
Processing industries	1	X ₂₁	X ₂₂	X ₂₃ -----	X _{2n}	F1	X ₂	
	2	X ₃₁	X ₃₂	X ₃₃ -----	X _{3n}	F2		X ₃
	3	'	'	'	'			
	'	'	'	'	'			
	'	'	'	'	'			
	4	X ₄₁	X ₄₂	X ₄₃ -----	X _{4n}	F3	X ₄	
Payments to primary inputs		X ₀₁	X ₀₂	X ₀₃ -----	X _{0n}	F4	X ₀	
Total Supply		X ₁ ---	X ₂ ---	X ₃	-----	X _n	F	

The table shows the intra-industry transactions in which industries also use their own output as inputs.

The input-output table highlights three important relationships. First, it shows that the row total of each industry equals its column total which implies that the total output of the industry is equal to the value of the total inputs used.

Secondly, it shows that the total output of an industry is equal to the sum total of its output used as inputs in other industries plus its final demand.

For examples in case of industry 1, its total output is X_1 which is equal to –

$$X_{11} + X_{12} + X_{13} + \dots + X_{14} + F_1 = X_1$$

Or

$$\sum_{j=0}^n X_{1j} + F_1 = X_1 \quad \text{--- (1)}$$

Similar equations can be obtained from the input-output table for all other industries. This equation is known as the balance equation of the input-output model.

Finally, the Column of the input-output table gives the input requirement of each industry to produce the output. For example, industry 1 requires inputs (X_{11} , X_{21} , --- X_{41}) and primary inputs X_{01} to produce X_1 level of output. It can be written in equation from as:

$$X_{11} + X_{21} + X_{31} + \dots + X_{41} + X_{01} = X_1$$

Or

$$\sum_{i=1}^n X_{i1} + X_{01} = X_1 \quad \text{--- (2)}$$

Input coefficients

Input-coefficients show the extent of inter-industry dependencies. Input coefficients can be obtained by dividing each column entry by Column total. Thus, we have,

$$a_{ij} = X_{ij} / X_j$$

$$\text{Or } x_{ij} = a_{ij} \cdot X_j$$

Now, by substituting the values of X_{ij} in equation (b) it can be re-written as

$$a_{11} X_1 + a_{12} X_2 + a_{13} X_3 + \dots + a_{1n} X_n + F_1 = X_1$$

the general equation for the industry would be –

$$\sum_{i=0}^n a_{ij} X_j + F_i = X_i \quad \text{--- (3)}$$

$$\text{Or,} \quad X_i - \sum_j^n a_{ij} X_j = F_i \quad \text{--- (4)}$$

Where F_i is the final demand, X_i is the total output or demand and

$\sum_{j=1}^n a_{ij} X_j$ is the sum of intermediate demand.

Now, for simplicity, let us consider a two –sector economy with just two industries. the equation of the form (4) can be written as follows

$$\begin{aligned} X_1 - a_{11} X_1 - a_{12} X_2 &= F_1 \\ X_2 - a_{21} X_1 - a_{22} X_2 &= F_2 \end{aligned} \quad (5)$$

For matrix from equation (5) can be written as :

$$\begin{bmatrix} 1 - a_{11} & -a_{12} \\ -a_{21} & 1 - a_{22} \end{bmatrix} \begin{bmatrix} X_1 \\ X_2 \end{bmatrix} = \begin{bmatrix} F_1 \\ F_2 \end{bmatrix} \quad \text{--- (6)}$$

We can also write the system in equation (6) as follows ;

$$\left\{ \begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix} - \begin{bmatrix} a_{11} & a_{12} \\ a_{21} & a_{22} \end{bmatrix} \right\} \begin{bmatrix} X_1 \\ X_2 \end{bmatrix} = \begin{bmatrix} F_1 \\ F_2 \end{bmatrix} \quad \text{--- (7)}$$

Where,

$\begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix}$ is an identity matrix (I)

and $\begin{bmatrix} a_{11} & a_{12} \\ a_{21} & a_{22} \end{bmatrix}$ is the matrix of input coefficients (A)

The equation (7) may be written in matrix notation as;

$$(I - A) X = F \quad \text{--- (8)}$$

Where, $(I - A)$ is known as the Leontief matrix

$$\text{Thus, } X = (I-A)^{-1}.F \quad \text{--- (9)}$$

The equation (9) shows that one has to find out $(I-A)^{-1}$ (inverse of the Leontief matrix) to solve for X and F .

9.4.2 Input-output Table (open model)

The open model of the input-output analysis is relevant for the open economics. Nowadays, almost all the countries of the world are open to a greater or less extent. In the open economies imports and exports play an important role in economic development. Both producing and consuming sectors rely on imports to fulfill their requirements. The producing sector imports inputs which are not available in the domestic country or are cheap in foreign countries. So imports are treated as inputs in the input-output table. On the other hand, the producing sector sells output not only in the domestic market but also exports some part of output in the foreign markets. So, exports are treated as foreign final demand in the table.

The input-output model for an open economy can be explained with the help of the following table 9.2.

Table 9.2

Purchases by		Intermediate Users Industries					Final Demand		Total Demand
Sales by		1	2	3	---	N	Domestic Demand D	Exports E	
Processing Industries	1	X_{11}	X_{12}	X_{13}	---	X_1	D_1	E_1	X_1
	2	X_{21}	X_{22}	X_{23}	---	X_{2n}	D_2	E_2	X_2
	3	X_{31}	X_{32}	X_{33}	---	X_{3n}	D_3	E_3	X_3
	‘	‘	‘	‘	‘	‘	‘	‘	‘
	‘	‘	‘	‘	‘	‘	‘	‘	‘
	‘	‘	‘	‘	‘	‘	‘	‘	‘
	‘	‘	‘	‘	‘	‘	‘	‘	‘
	n	X_{n1}	X_{n2}	X_{n3}	----	X_{n4}	D_n	E_n	X_n
Payments	Wages	W_1	W_2	W_3	---	W_n	---	---	W
	Rent	R_1	R_2	R_3	---	R_n	---	---	R
	Interest	I_1	I_2	I_3	---	I_n	---	---	I
	Profits	P_1	P_2	P_3	---	P_n	---	---	P
	Imports	M_1	M_2	M_3	---	M_n	---	---	M
Total Supply		X_1	X_2	X_3	---	X_n	D	E	

The table shows the various transactions. In the processing sector X 's stand for the value of output X_{ij} denotes sales by industry i to industry j . The disposal of output to final uses is represented by D_i and E_i , where D_i represents final demand for output of i^{th} industry from domestic consumers and E_i denotes exports by output of i^{th} industry.

In the payment sectors, the subscript refers to the industry making payment factors of production and the same for imports.

In the processing half of the table, each row shows how the output of each industry is disposed of and each column shows the inputs requirements of each industry. The sum of each row gives the total demand for the output of each industry.

In the payments half of the table, sum of each row gives the value of the various factor payment, and sum of each column gives the total value added to the inputs bought by the different industries.

The rows of the tables give the total output of each industry which is disposed off between intermediate and final uses.

Thus, for industry 1, we have,

$$X_1 = X_{11} + X_{12} + X_{13} + \dots + X_{1n} + (D_1 + E_1)$$

$$\text{Or, } X_1 = \sum_{j=1}^n X_{1j} + (D_1 + E_1) \text{ --- (1)}$$

But the output of industry 1, must equal the value of inputs used plus the value added to inputs by employing factors of productions to work on them plus imports. Thus, we have,

$$X_1 = X_{11} + X_{21} + X_{31} + \dots + X_{n1} + W_1 + R_1$$

$$\text{Or, } X_1 = \sum_{i=1}^n X_{i1} + W_1 + R_1 + I_1 + P_1 + M_1 \text{ --- (2)}$$

Input Coefficients

Input-coefficients can be obtained by dividing each column entry by the sum for the column. If a_{ij} stands for the input co-efficient, then,

$$a_{ij} = X_{ij} / X_j$$

$$\text{or, } X_{ij} = a_{ij} \cdot X_j \text{ ---- (3)}$$

Now, substituting input coefficients in equation (1) we can rewrite it as;

$$X_1 = \sum_{j=1}^n a_{1j} \cdot X_j + (D_1 + E_1)$$

$$\text{Or, } X_i = \sum_{j=1}^n a_{ij} \cdot X_j + (D_i + E_i)$$

$$\text{Taking } Y_i = D_i + E_i,$$

We have,

$$X_i = \sum_{j=1}^n a_{ij} \cdot X_j + Y_i$$

Now, specifying the final demands,

We have

$$X_i - \sum_{j=1}^n a_{ij} \cdot X_j = Y_i \text{ --- (4)}$$

Where Y_i is the total final demand and X_i is the total output.

Now, taking the case of an economy with just two industries and final demand sector, the equation (4) become:

$$X_1 - a_{11}X_1 - a_{12}X_2 = Y_1$$

$$X_2 - a_{21}X_1 - a_{22}X_2 = Y_2 \text{ --- (5)}$$

In the matrix form:

$$\begin{bmatrix} 1 - a_{11} & a_{21} \\ -a_{21} & 1 - a_{22} \end{bmatrix} \begin{bmatrix} X_1 \\ X_2 \end{bmatrix} = \begin{bmatrix} Y_1 \\ Y_2 \end{bmatrix} \text{ --- (6)}$$

The System in equation (6) may be written as :

$$\left\{ \begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix} - \begin{bmatrix} a_{11} & a_{12} \\ a_{21} & a_{22} \end{bmatrix} \right\} \begin{bmatrix} X_1 \\ X_2 \end{bmatrix} = \begin{bmatrix} Y_1 \\ Y_2 \end{bmatrix} \text{ --- (7)}$$

In matrix notation, the input – output system in equation (7) may be written as :

$$[I - A]X = Y \quad \text{----- (8)}$$

Here, $(I - A)$ is called the Leontief matrix.

It follows that:

$$X = (I - A)^{-1} Y \quad \text{---- (9)}$$

This equation shows that to solve for X and Y we need to find the inverse of Leontief matrix.

9.4.3 Hawkins–Simon Condition

D. Hawkins and H. A. Simon developed a mathematical condition which must be met by any acceptable input-output system. According to them, the solution of input-output equations of a given data yield negative numbers. If it yields negative numbers, it would imply that negative output of some commodities required in order to achieve the final consumption targets.

For example, a negative coal output would mean that more than one ton of coal is used up in the process of production of every ton of coal output. If we have such an unfortunate situation only a negative amount of coal will be left over for consumer's use. This would drain the nation's wealth. According to Hawkins and Simon such a situation should not occur. So, they developed a mathematical condition which is useful as a check on input-output system.

To explain Hawkins – Simon conditions. Let us consider a very simple input-output model with just two industries say steel and coal. In which, neither steel nor coal industry uses up any of its own product. Thus, we have the input-output equations as;

$$S = aC + T_s \quad \text{--- (1)}$$

$$C = bS + T_c \quad \text{----- (2)}$$

Now, substituting equation (2) in (1)

We get

$$\begin{aligned} S &= a(bS + T_c) + T_s \\ &= abS + aT_c + T_s \\ \text{Or, } (S - abS) &= aT_c + T_s \\ &= \text{Or, } S(1 - ab) = aT_c + T_s \end{aligned}$$

For positive final demand, we should have,

$$S(1 - ab) > 0$$

$$\text{Or, } 1-ab>0$$

$$\text{Or, } ab<1$$

$$\text{Or, } a<1/b$$

This is the Hawkins –Simon conditions. If $ab>1$ or $a>1/b$, Hawkins- Simon conditions are violated.

9.4.4 Samuelson Substitution Theorem

A restrictive assumption of the input-output analysis is the premise that there are fixed technological coefficients – That is factor substitution is not possible, so factor proportion remains unchanged to produce each unit of output (say X man-Gross, Y units of raw material of a given type and so on.)

There is no possibility of any other input proportion. The firm has no choice of using or rejecting, e.g. labour-saving devices.

Prof. Samuelsson has proved that in some circumstances this restriction is not as serious as it appears. He has shown that even where variation of input proportions is possible, it will never be advantageous provided that

- 1) There are constant returns to scale,
- 2) There is only one scarce factor (Say Labour)
- 3) There are no joint products.

In other words, the input-output may be fixed as is assumed, but they will then be fixed by considerations of productive efficiency rather than technological requirement.

For each commodity there will simply exist one most, efficient capital labour ratio and no changes in the level of output of that commodity will affect this ratio.

With fixed input prices and a linear homogeneous production function it will never pay to change input proportions no matter what the level of output.

Suppose that there is only one scarce input, labour, and nothing else preventing the indefinite expansion of rational output. This means that real cost to society of the manufacture of any output or any other input must be calculated in terms of the amount of labour required to produce it.

The real price of input A will be, say, two man-hours per unit that of input B will be twelve man-hours. With constant returns to scale and unchanged input proportions there labour prices will not change. It follows that any output should always be produced in a manner which uses the same input proportions. The most efficient input proportions will in fact be there which make the smallest drains on the economy's scarce labour supply. Unfortunately, if there is more than one resource in limited supply, this substitution theorem no longer holds.

9.5 Sectoral Projection in Planning: Plan models in India

The models of planning and sectoral projection are **discussed as under:**

9.5.1 Mahalanobis Model of Planning

The important models of Planning Developed by P C Mahalanobis are; two sector model and four sector model.

Mahalanobis two-sector model

Mahalanobis developed two – sector model of planning in 1953. This model of planning is based on the following assumptions

1. The economy consists of two sectors-capital goods sector and consumer goods sector.
2. The economy is a closed one.
3. There is a full capacity production in both the sector.
4. Investment is determined by the supply of capital goods.
5. The prices are assumed to remain constant.

Given this assumption, the model is explained as follows.

The important parameters of the model are :

∂_1 = proportion of investment going to capital goods sector

$\partial_2 = \text{proportion of investment going to consumer goods sector}$

$\beta_1 = \text{output – capital ratio in capital goods sector.}$

$\beta_2 = \text{output – capital ratio in consumer goods sector.}$

Taking,

$\beta = \text{the total productivity coefficient,}$

$$\beta = \frac{\beta_1 \partial_1 + \beta_2 \partial_2}{\partial_1 + \partial_2}$$

But $\partial_1 + \partial_2 = 1$ — — — — (1)

$\beta = \beta_1 \partial_1 + \beta_2 \partial_2$ — — — — (2)

The income identity equation for the entire economy is

$$Y_t = I_t + C_t \quad \text{--- (3)}$$

$$\Delta Y_t = \Delta I_t + \Delta C_t. \quad \text{--- (4)}$$

When National income changes, investment and consumption also changes

$$\text{But, } \Delta I_t = I_t - I_{t-1}$$

$$\& \quad \Delta C_t = C_t - C_{t-1}$$

Now, the increase in output in the two sectors is related to the linking up of productive capacity of investment and the output-capital ratio.

First, the investment growth path is determined by the productive capacity of investment in the capital goods sectors ($\partial_1 I_t$) and its output- capital ratio. By and so that,

$$I_t - I_{t-1} = \partial_1 \beta_1 I_{t-1}$$

$$I_t = I_{t-1} + \partial_1 \beta_1 I_{t-1}$$

$$I_t = (I + \partial_1 \beta_1) I_{t-1} \text{ --- (5)}$$

Putting different values for t (t = 1, 2, 3,

The solution of equation (5) are

$$I_1 = (I + \partial_1 \beta_1) I_0$$

$$I_2 = (I + \partial_1 \beta_1) I_1$$

$$(I + \partial_1 \beta_1)(I + \partial_1 \beta_1) I_0$$

$$= (I + \partial_1 \beta_1)^2 I_0$$

In the same manner by putting the value of t in equation (5) we get

$$I_t = I_0 (I + \partial_1 \beta_1)^t$$

$$= (I_t - I_0) = I_0 (I + \partial_1 \beta_1)^t - I_0$$

$$(I_t - I_0 = I_0 [(I + \partial_1 \beta_1)^t - I] \text{ --- (6)}$$

Similarly, by putting the value of t ($t = 1, 2, 3, \dots$) in the consumption growth path)

$$\Delta C_t = C_t - C_{t-1} = \partial_2 \beta_2 I_{t-1}$$

$$C_t - C_0 = \partial_2 \beta_2 I_{t-1}$$

$$C_2 - C_1 = \partial_2 \beta_2 I_1$$

$$C_t - C_0 = \partial_2 \beta_2 (I_0 + I_1 + I_2 + \dots + I_t)$$

Now substituting the values of I_1, I_2 and It in equation (6) and its related equation, the above equation may be solved as

$$C_t - C_0 = \partial_2 \beta_2 [I_0 + (1 + \partial_2 \beta_2) I_0 + (1 + \partial_1 \beta_1)^2 I_0 + \dots + (1 + \partial_1 \beta_1)^t I_0]$$

$$= \partial_2 \beta_2 I_0 [1 + (1 + \partial_1 \beta_1) + (1 + \partial_1 \beta_1)^2 + \dots + (1 + \partial_1 \beta_1)^t]$$

$$= \partial_2 \beta_2 I_0 \left[\frac{(1 + \partial_1 \beta_1)^{t+1} - 1}{(1 + \partial_1 \beta_1) - 1} \right]$$

$$C_t - C_0 = \partial_2 \beta_2 I_0 \left[\frac{(1 + \partial_1 \beta_1)^{t+1} - 1}{\partial_1 \beta_1} \right] \dots \dots \dots (7)$$

Now, the growth path of income for the whole economy on the basis of equation (4) is

$$\Delta Y_t = \Delta I_t + \Delta C_t$$

$$\text{or, } Y_t - Y_0 = (I_t - I_0) + (C_t - C_0)$$

By substituting the values of equation (6) and (7) in the above equation 1 we get

$$Y_t - Y_0 = (I_0 [(1 + \partial_1 \beta_1)^t - 1] + \partial_2 \beta_2 I_0 \left[\frac{(1 + \partial_1 \beta_1)^{t+1} - 1}{\partial_1 \beta_1} \right])$$

$$= I_0 [(1 + \partial_1 \beta_1)^t - 1] \left[1 + \frac{\partial_2 \beta_2}{\partial_1 \beta_1} \right]$$

$$= I_0 [(1 + \partial_1 \beta_1)^t - 1] \left[\frac{\partial_1 \beta_1 + \partial_2 \beta_2}{\partial_1 \beta_1} \right]$$

Supposing $I_0 = \alpha_0 Y_0$ and substituting it in the above equation, we have,

A_0 = rate of investment in base year

$$Y_t - Y_0 = [(1 + \partial_1 \beta_1)^t] \left[\frac{\partial_1 \beta_1 + \partial_2 \beta_2}{\partial_1 \beta_1} \right]$$

$$\text{or, } Y_t = \alpha_0 Y_0 \left[1 + \alpha_0 \cdot \frac{\partial_1 \beta_1 + \partial_2 \beta_2}{\partial_1 \beta_1} \cdot \{(1 + \partial_1 \beta_1)^t - 1\} \right]$$

Where, Y_t = Gross National income in year t .

In this model the total investment consists of two parts, ∂_1 and ∂_2 . $\partial_1 + \partial_2 =$

1. The ratio $= \left[\frac{\partial_1 \beta_1 + \partial_2 \beta_2}{\partial_1 \beta_1} \right]$ of the equation is the annual capital coefficient. Assuming β_1 and β_2 to be given the growth rate of income will depend upon α_0 & ∂_2 . Further, assuming α_0 to be constant, the growth rate of income depends upon the policy instrument ∂_1 .

The expression $(1+\partial_1\beta_1)^t$ of the equation shows that after a critical range of time. The larger the investment in capital goods industries, the larger will be the income generated.

An important policy implication of the model is that for a higher rate of investment in capital goods sector ∂_1 . The marginal rate of saving must also be higher. A higher rate of investment on capital goods in the short-run would make available a smaller volume of output for consumption, but in the long-run it would lead to higher growth of consumer goods sector.

9.5.2 Mahalanobis Four-Sector Model

Mahalanobis developed this model in 1955. This model became the basis of India's second five year plan

Economy consists of four sectors.

1. Sector- 1 : Investment goods sectors
2. Sector -2 : Consumer goods sector
3. Sector -3 : Household sector producing consumer goods
4. Sector-4 : Service producing sector (health, education, etc.)

∂_i = proportion of investment going to i^{th} sector

$I = (1 \text{ to } n)$

$$\sum_{i=1}^n X_i = 1 \text{ --- (1)}$$

β_i = output – capital ratio of i^{th} sector

ϕ_i = capital – labour ratio

Let,

A = Total amount of investment to be made during the plan period.

N = Total employment to be generated during the planning period.

E = Income to be generated during the plan period.

Here, A is the instrument variable and N and E are target variable and N and E are target variable.

$$A = A_1 + A_2 + A_3 + A_4 \text{ --- (2)}$$

$$N = N_1 + N_2 + N_3 + N_4 \text{ --- (3)}$$

$$E = E_1 + E_2 + E_3 + E_4 \text{ ---- (4)}$$

Then equation shows how much amount of investment is required to generate employment in each sector and how much of employment is to be generated in each sector.

Let us take

N_i = employment to be generated in the i^{th} sector.

$$N_i = \frac{\text{Total investment in the } i^{\text{th}} \text{ sector}}{\text{Capital-labour ratio}}$$

or, $N_i = \frac{\partial_i A}{\phi_i}$ Given ϕ_i higher is the ∂_i higher will be employment generated — — —

(5)

or, $\partial_i A = n_i \phi_i$ -----in i^{th} sector--- (6)

A = Total investment ϕ_i should be as small as possible

$$A = \sum_{i=1}^n n_i \phi_i \text{ --- (7)}$$

Total employment

$$N = \sum_{i=1}^n n_i \text{ --- (8)}$$

From these equations we can find out income generated in each sector

$$E_i = \left(\frac{\text{Output in } i^{\text{th}} \text{ sector}}{\text{Capital in } i^{\text{th}} \text{ sector}} \right) \times \text{Capital in } i^{\text{th}} \text{ Sector}$$

$$E_i = \beta_i \cdot \partial_i \cdot A$$

$$E_i = \beta_i \cdot n_i \cdot \phi_i$$

$$\therefore E = \sum_{i=1}^n \beta_i n_i \phi_i \text{ --- (9)}$$

$$\text{Also, } E = y_o [(1 + r)^5 - 1]$$

We can find out income generated during the plan period given, r and Y_o . β 's ϕ 's and are structural parameters which are determined by technological conditions and assumed to

remain constant during the plan period. The θ^s are the allocation parameters which are determined by the planners.

9.6 The Fifth Plan Model

The final Draft of fifth plan (1974-78) was prepared and launched by D.P. Dhar in the backdrop of economic crisis arising out of run-away inflation fuelled by hike in oil prices and failure of the government to take over of the wholesale trade in wheat. When the fifth five year plan was chalked out the world economy was in a troublesome state. This had a negative impact on the India economy. Prices in the energy and food sector sky rocketed and as a consequence inflation became inevitable. Therefore, the priority in the fifth five year plan was given to the food and energy sectors. The Plan laid stress on employment generation, 'removal of poverty' and attainment of self-reliance in agricultural production'. In the later stages the increase in the supply of food grains and the export of minerals and oil reserve earned quite a good amount of foreign exchange to the Indian Economy.

The Minimum Needs Programme (MNP) was introduced in the first year of the Fifth Five-Year Plan (1974-78). The objective of the programme is to provide certain basic minimum needs and thereby improve the living standards of the people.

Promotion of high rate of growth, better distribution of income and significant growth in the domestic rate of savings were seen as key instruments. Due to high inflation, cost calculations for the Plan proved to be completely wrong and the original public sector outlay had to be revised upwards. After promulgation of emergency in 1975, the emphasis shifted to the implementation of Prime Ministers 20 Point Programme. The Fifth Five Year was relegated to the background and when Janta Party came to power in 1978, the Plan was terminated. The target growth rate was 4.4% and the actual growth rate was 4.8%.

Contents of the 5th Five Year Plan

The 5th Five Year Plan was laid out during a crisis period. Hence, the 5th Five Year Plan was designed in a way to meet the needs of the time. The issues that were emphasis were:

- Reducing the discrepancy between the economic developments at the regional, national, international level. It emphasized on putting the economic growth at par with each other.
- Improving the agricultural condition by implementing land reform measures.
- Improving the scope of self-employment through a well-integrated program. Reducing the rate of unemployment both in the urban and the rural sectors. Encouraging growth of the small scale industries,
- Enhancing the import substitution in the spheres including chemicals paper mineral and equipment industries.
- Applying policies pertaining to finance and credit in the industrial sector.
- Stressed on the importance of a labour intensive production technology in India

The Model

The approach to the Fifth Plan considers the removal of poverty and attainment or self-reliance as the two most important objective of the Plan. These objectives are to be achieved through the a redistribution of consumption from the top 30 per cent to the bottom 30 per cent of the population and by a reduction in net foreign aid inflow by the terminal year of the Plan.

The model has three parts: a macro-model for estimating investment an input-output model for estimating sectoral output levels and imports and a consumption model for deriving sectoral consumption levels under alternative assumptions.

The Plan considers 66 sector input-output model. The equation used in the Firth Plan model is as below:

$$X_i^1 = \sum_{j=1}^n a_{ij}^1 X_j^1 + C_i^1 + G_i^1 + I_i^1 + E_i^1 + ST_i^1 + M_i^1 \quad (i = 1, 2, 3 \dots 66 \text{ sectors})$$

Where X_i^1 represents total output at factor cost of I sector in period t: C_i^1 input coefficient of I sector per unit of sector j. in period t; XC_i^1 is the private consumption of i sector: G_i^1 is the public consumption at factor cost; + I_i^1 is the total investment goods produced by sector I in period t: E_i^1 is the export at factor cost of I sector; ST_i^1 is the change in stock or sector I in period t: M_i^1 is the import of sector I in period t.

The model involves the use of input-output matrix and system of material balance. It was a 66 sector input-output model with consumption sub-model.

In steps one of the model, the gross domestic product at factor cost for the terminal year is estimated by assuming an average annual rate of growth of 5.5 per cent to the base year figure. The gross domestic product at market price was obtained by adding the total indirect taxes. Next the gross investment for the entire plan period was estimated by applying (1 global capital-output ratio to the difference in the GDP at market price between terminal year and the base year. The yearly gross investment figures at market prices are obtained by choosing an appropriate annual rate of increase to the base period investment which will make them consistent with the aggregate amount of investment derived earlier. Exports and public consumption are exogenously given. If the values of imports and private consumption are known, the estimates of gross domestic savings and net foreign aid can be obtained.

In step two, the annual gross investment is estimated by employing the equation of the macro-model. Import and private consumption are derived by solving simultaneously a set of equations obtained by combining some from the macro-model with some from the input-output sub-model. The solution of this system of simultaneous equations will provide the value of imports and of aggregate private consumption.

In step three, the aggregate private consumption expenditure is utilized in the final solutions of the model where estimates of sectoral consumption of outputs and imports are obtained. The aggregate private consumption expenditure is divided into expenditure in the rural and urban sectors. The total consumer expenditure of each of these sectors is further allocated among 27 expenditure classes on the basis of the log-normal distribution fitted to the consumer expenditure data obtained through the 22nd Round of the National Sample Survey. The commodity composition of consumption for each of the expenditure classes is obtained by applying base-year consumption proportions to the total expenditure or the respective expenditure class in the terminal year. The total private consumption expenditure on each commodity is then obtained by aggregating the expenditure of all classes on that commodity.

The gross value of output of each commodity/sector can be obtained by solving the equations of the input-output model in which the requirement of a commodity for final use for investment and exports are all specified exogenously. The stock demand is specified by another set of equations which can be combined with the input-output model for the estimation of the gross value of outputs. The estimated gross values of output can in turn be utilized to obtain the sectoral import requirements by solving the import equations,

The salient feature of the Fifth Plan Model is the redistribution of consumption and its impact on removal of poverty and reduction in demand for imports. This novel feature was ignored in similar earlier models. The implications of redistribution of consumption from the richer sections to the poorer sections of the community for the growth of sectoral outputs and of imports have been explicitly introduced in the model. The redistribution of consumption is essential not only for 'removal of poverty' but also for attaining self-reliance. The approach paper to the Fifth Plan observes that the reduced inequality in consumption expenditure leads to reduction in total demand for imports as it reduces the demand from affluent sections. Self-reliance also calls for the redistribution of consumption in favour of the low income groups.

Even though the net effects of redistribution of consumption on imports, appear negligible, it can be argued that when import requirements are disaggregated at the commodity or sector level, the shift from items required for the production of luxury items to items needed for expanding the production of mass consumption would be significant.

In the model investment is estimated through a Harrod-Domar type of equation. The value of the incremental capital-output ratio is taken to be 3.14 for fixed investment rises to 3.42 when inventories are also included. Since the average annual growth rate in GDP is assumed to be 5.5 per cent for all variants, with and without import substitution, incremental output between the base and terminal year will be the same. The value of gross investment also happens to be the same in all the variants. The sectoral composition of investment is also assumed to be invariants with respect to the composition of gross output or magnitude of import substitution.

Conclusion

The Fifth Plan model is very interesting in the sense that for the first time it has demonstrated the implications of redistribution of consumption for the solution to the problem of poverty and to achieve self-reliance. The model has brought out the lack of any obvious relation between redistribution and self-reliance. It shows that import saving is achieved in the preferred variant only by altering a priori import coefficients. However, it is found that consumption sub-model which is described as the most innovative part of the model is probably the most confusing one. Further, it is estimated that a significant reduction in imports is brought about by reducing the import proportion for investment requirements. Since, sectoral investment is exogenously specified, the claim by the approach paper that redistribution of consumption also leads to a decline in import requirements appears unrealistic.

9.7 Plan in a Market Oriented Economy

A market oriented economy can be defined as an economy where the market plays the role of "invisible hand" (Adam Smith-Wealth of Nations. 1776) in producing and distributing resources efficiently in a system. It brings about the highest levels of productive efficiency. The essential feature of the market economy is that what to produce, for whom to produce are all decided by the market forces of demand and supply. There is also a private ownership over the means of production and consumption decisions are taken according to the market forces of demand and supply.

With the fall of the USSR (Union of Soviet Socialist Republics) in 1991, the great belief in the efficacy of the Communist system of government and production and distribution received a body blow. After that many countries began to adopt a market oriented strategy to bring about higher productivity and growth supposedly championed by the United States.

In market economy prices are free to fluctuate in a free market where the forces of demand and supply determine the price level for a particular product. On the other hand, in the planned or socialist economy (Soviet Union) prices are administered by the government.

If there were perfect competition, prices determined by the market forces would *be* unique and the price offered by the consumers would equal the price willing to be charged by producers calculated on the basis of their costs of production for the product. However, the perfect competition situation is not found in a real world system. In reality it is either that condition of monopoly or oligopoly exists where the firms make supernormal profit the global response to the free enterprise system has been tepid in many ways, While some countries such as India and China and many Western countries have adopted a mixed economic model where the public and private ownership go hand-in-hand, many countries such as the USA, Singapore and Hong Kong have a relatively more open market system.

According to the "Index of Economic Freedom" created by the Heritage Foundation and the Wall Street Journal, economic freedom can be categorized broadly into the factors such as business freedom, trade freedom, investment freedom, monetary freedom, freedom of Government, labour freedom and freedom from corruption and property rights. Countries achieving the highest degrees of economic freedom have shown high per capita income, high life expectancy; lower infant mortality and high rates of literacy. These countries have also shown relatively high shares of the Gross Domestic Product (GDP) being allocated to the poorest 10% of the population. The market economy has mainly been found to be successful in the developed countries with high levels of per capita GDP if judged by the index of economic freedom, USA and most of the West European countries fit in this example.

The disconcerting factor of the free market or the laissez-faire economy has been its link with Capitalism. This has mainly been brought about a dimension of social welfare and to accommodate the persons thrown off the system with comparatively low purchasing powers in market oriented economy, mixed economic models undertaken in China and India have been particularly successful. In the mixed economy, while the government or the public sector retains ownership over the strategic sectors of defence and artillery, maintenance of law and order, building of infrastructure and telecommunications, private equity participation is encouraged in some of the sectors. There have been high flows of Foreign Direct investment in various sectors and many infrastructure projects have been funded by foreign equity capital. For example, many special Economic Zones (SEZ's) in both these countries are being built with the help of FDI flows from abroad. As per the private equity participation, private equity in the telecom sector has been permitted up to 74% and 100% in

case of India. The shift to a more market oriented economy since the 1990's from a more centrally planned economy before has led to both countries recording record growth rates of about 8% - 9% over the past few years. Another model where both public and private participation is encouraged thereby utilizing the benefits of high growth associated with free market economies is the social market economy model adopted by Germany.

Market oriented economy model is the most efficient model of the economy where we can have high growth rates of the economy coupled with high per capita incomes. With increased FDI flows to the domestic economy, even countries part of the erstwhile Soviet Union and formerly Communist and Socialist economies such as Vietnam have experienced high standards of living in the recent years. Increased FDI flows generally leads to import of sophisticated technology and technical know-how which can lead to higher productive levels in the recipient economies.

However, unless structural challenges such as poverty and illiteracy are addressed in a comprehensive manner in the developing countries such as India and China, the fruits of a free market enterprise with high growth rates and per capita incomes shall only be restricted to a privileged few in a situation of rising income inequalities. Hence, planning is needed to overcome these challenges.

9.8 Let us sum up

Economic planning is important in developing countries as it helps them to allocate resources in proper way. Underdeveloped countries do not have sufficient resources, so they cannot effort to waste their limited resources in unproductive ventures. Such countries cannot rely on market system for resource allocation as markets in these countries are characterised by imperfection. The planning helps them to identify the priority sectors and areas and allocate resources efficiently. Input-output technique is a technique of planning which basically focuses on the interdependencies among the various industries and thus help in achieving consistency and economic feasibility. Mahalanobis model shows how the planners can promote economic development by changing the allocation of resources. The market oriented economy also needs planning to overcome certain problems caused by the market.

9.9 Key terms:

Planning:	It refers to the systematic allocation of resources to achieve a set of targets within a given period of time.
Simulation:	It is the study of economic feasibility of a particular activity.
Market failure:	It refers to a situation when the market can not function properly to allocate resources efficiently.
Stagnation:	It is situation in which the level of income of an economy remains constant.

9.10 Long Questions

1. What is economic planning? Discuss the rationale for economic planning developing economies.
2. What is input output analysis? What are its uses and assumptions?
3. Explain the input-output model for a closed economy.
4. Explain the input-output model for an open economy.
5. Examine the Fifty Plan model of India.
6. What is market oriented economy? Why does it need planning?
7. Evaluate Mahalanobis model of planning.

9.11 Further/Suggested Readings

Thirwal, A.P, Growth and Development, Macmillan, London
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UNIT X

TRADE AND POLITICAL ECONOMY OF DEVELOPMENT

Structure

- 10.1 Introduction
- 10.2 Objective
- 10.3 Import substitution and export led growth
 - 10.3.1 Import substitution strategy
 - 10.3.2 Export-led Growth Strategy
- 10.4 Krueger's Model of Rent seeking society
- 10.5 Institution and Development: Contribution of Stephen Knack and Philip Keefer
- 10.6 Foreign Direct Investment, Institutional Investment Development
 - 10.6.1 Foreign Direct Investment and Economic Development
 - 10.6.2 Foreign aid and Economic Development
- 10.7 Let Us Sum Up
- 10.8 Key Terms:
- 10.9 Questions
- 10.10 Further/Suggested Reading

10.1 Introduction

These units deal with the trade strategies of development. It also discusses the model of rent seeking society and impact of institution on economic development. In the last few decades, there has been rapid growth of foreign investment in various countries. So, it also discusses the role of foreign investment and foreign aid in economic development.

10.2 Objective

The objective of this unit is to impart the knowledge of trade strategies and development. It also aims acquaint the students about the importance of foreign capital.

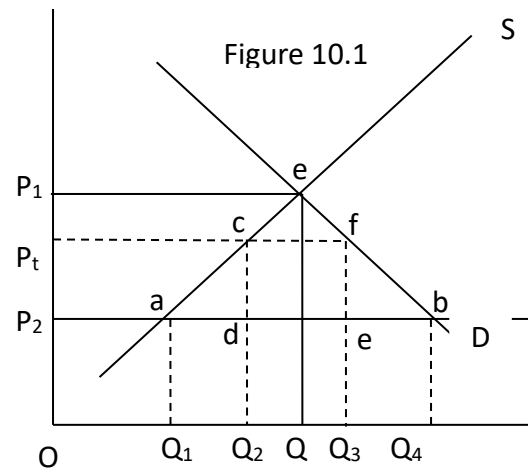
10.3 Import substitution and export led growth

There are two trade strategies of development. They are import substitution and export promotion. These trade strategies of development are discussed as follows:

10.3.1 Import substitution strategy

The advocates of import substitution strategy of development believe that underdeveloped country should initially substitute domestic production of imported simple consumer goods and then substitute through domestic production for a wide range of more sophisticated manufacture items. The idea is that infant industry should be protected by imposing high tariff and quotas in imports. When the country, achieves economies of scale and low costs of production, it should start exporting those goods.

Import substitution strategy entries, an attempt to replace commodities that are being import with domestic source of production and supply. This can be done by restricting imports by imposing high tariffs and quotas. Import – substituting industries will achieve economies of scale after certain period. Infant industry will grow and be able to compete in world markets. It will then generate met export earnings.



A principle mechanism of import substitution is erection of tariff walls or quotas, behind which are industries are allowed to operate. The economic rationale is –infant industry protection with enough time and protection, infant industry will eventually grow up and be competitive with the developed countries producers and therefore no longer need protection.

The theory of import substitution can be explained as;

If there is no trade, equilibrium will take place at e, with Q, domestic demand and supply at P₁ price. If the economy opens, it face world price P₂. At P₂ price domestic demand is Q₄ but supply is Q₁, so import is Q₁Q₄. Domestic consumers get benefit from lower price of imports while domestic producer and employees will lose.

This import results in loss of domestic production and jobs as a result of free trade.

Now, let the country imposed tariff to protect infant industries. Let to be the rate of tariff which causes the domestic price of importable goods to rise to P₂ to P_t,

$$P_t = P_2 (1 + t_0), P_t > P_2$$

As a result demand falls to Q_3 . Domestic producer can now expand production up to Q_2 from Q_1 . The area 'cdef' the tariff revenue clearly the higher the tariff, the closer will be the sum of the world price plus import to the domestic price. However, the consumer's surplus decreases and producer's surplus increases.

Thus, tariff redistributes income from consumers to producers. In the long-run, advocates of IS protection for LDC infant industries argue that everyone will benefit as domestic manufacturers achieve scale of production, lower cost etc. Production will take place for both domestic and foreign market. It all grounds, very logical and persuasive theory.

However, the import substitution strategy does not allow the country to participate in the world trade and expand market for its products. So, its popularity has declined with the opening up of economies of the world.

10.3.2 Export-led Growth Strategy

The export promotion strategy is a very important strategy for development in LDCs. The promotions of LDC exports, either primary, secondary, has been considered a major development strategy. Some neoclassical has assigned to much important role to foreign trade that they called foreign trade as engine of growth. The export promotion strategy can be very beneficially used by the LDCs. This strategy can help them to overcome the problem of limited size of market. The LDCs can specialize in the production of labour intensive primary products in which they have comparative advantage. It gains from trade and there is increase in National income and employment. Thus, higher level of output through trade tends to promote economies development.

One of the obstacle to development in LDCs is small size of domestic which leads to how inducement to invests. Export promotion measures and international trade widens market for the products LDCs and increases inducement to invest and official allocation sources.

According to vent for surplus theory international trade increases possibility of vent for surplus in LDCs, into LDCs land and resources are underutilized. Trade can help to produce surplus of primary products in exchange for manufactured products.

Before trade or country is producing and consuming OX_1 if primary product. AB is the PP curve, with opening up of foreign trade E moves to D . Production increases to OX_2 .

So, ED of x in exchanged for EC of M . Many cost Asian economies like Korea, Taiwan, Singapore, and Hong Kong succeed in accelerating their economic development by adopting employment promotion measures (1960s) EP.

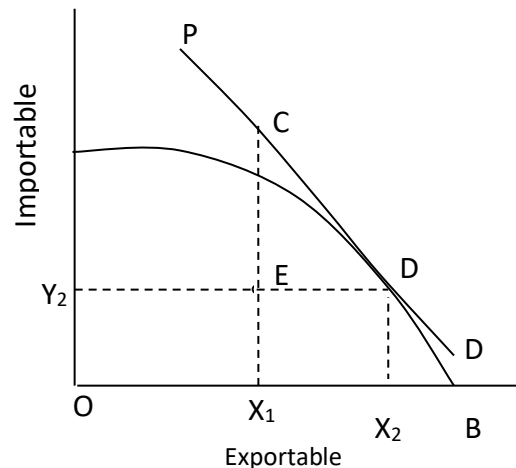


Figure 10.2

The advocates of exports promotion measures cite the efficiency and growth benefits of free trade, importance of substituting large world markets for narrow domestic markets, etc.

The LDCs mainly rely on primary products which constitute 70% of their exports earnings. They have great advantage in producing and exporting p products. The export promotion strategy can help to widen the size of market and thereby increased export earnings to LDCs.

But there are various factors affecting demand and supply of primary products.

On the demand side there are factors which work against the rapid expansion of third world primary product, export to developed countries.

They are –

1. The income elasticities of demand for primary products (food stuff) are relatively low compared with the manufacturers, fuel, etc. less than 0.5.
2. Developed country population growth rates are now at near the replacement level so that little expansion can be expected from this source.

3. Development of synthetic substitutes and growth of agricultural protection in developed countries. These are perhaps the most important factors working against the LDCs exports of primary products. The synthetic share of world market export has increased and share of natural product has fallen.

The common agricultural policy of EEC, is much more discriminatory against LDC exports.

On the supply, side, factors include inelasticities of supply due to structural rigidities, non-productive land tenure system, poor climate, socio-economic structures, low productivity, uneconomic holding, population pressure etc.

We may conclude that successful promotion of primary product exports cannot occur unless there is reorganization of rural society and economic structures to raise total agricultural productivity and distribute the benefits more widely.

Expanding exports of manufactured goods

The expansion manufactured exports, has been given great stimulus by the spectacular export performance of countries like South Korea, Taiwan, Hong Kong, Singapore etc. Their success has given impetus to argument that LDCs economic growth is best served by allowing free market forces and opening to trade.

The demand problem faced by the manufactured exports of LDCs is the same as those faced by primary product.

Methods of export promotion

- i. Reduce import duties or import quotas for exports – one of the main ways in which exports are promoted is by making the imported materials needed for manufacture of exports relatively easy to obtain. Exports are often permitted to obtain needed imports at lower rates.

- ii. Preferential credit – lack of plentiful credit can impede expansion and innovation Bank are often directed to provide credit on easier terms to those firms who export products lower interest rates or a larger loan size.
- iii. Export subsidies – To promote exports subsidies are given to exporters. Instrument of export promotion – the export subsidy

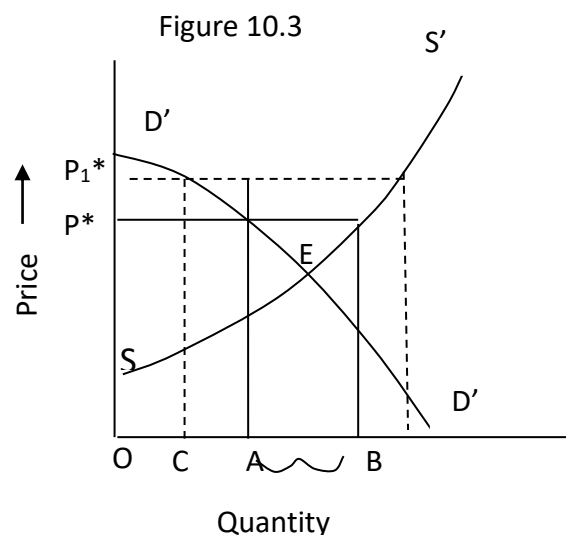
The export subsidy:

Domestic Demand and supply curve for some product. Initially, international price of the product is P^* . Domestic Sale = OA

Supply = OB

Export = AB exported

Now, suppose that the government wishes to promote export of his commodity by an advalorem subsidy – i.e. payment of 5% of the export price for every unit of goods that is exported. This shifts the international price for the producer up to P_1^* ($(I+s/100) = P^*$)



The production of the commodity will be stimulated OD, but the domestic sales will come down – to OC, Exported = CD

Clearly $CD > AB$ means export is promoted. This happens if there is no change in exchange rate or international prices.

But increased export might lead to fall in international price of that goods as greater supplies arrive and on the market prize may fall to P^{**} . So that at the new equilibrium the international price falls while the domestic price rises.

If the international price does not fall at all or fall by very little, the export subsidy will lead to an increase in export revenue at the going exchange rate. The supply of dollar curve shift to the right and exchange rate may be appreciated (domestic currency appreciate).

In contrast, if international price falls significantly, as a result of export derive revenues may even fall. This may lead to a depreciation of the exchange rate.

The effectiveness of the policy depend on the elasticity of demand for exports of home country. If the elasticity is high, then prices will not fall much as the greater quantity of exports gets absorbed in the other countries. But if elasticity is, low the reduction will fall significantly and the policy of export subsidy will be ineffective.

Thus, export promotion can be an important strategy for economic development in developing countries. However, it is found that these are numerous challenges for promoting exports from the underdeveloped countries. Therefore, the underdeveloped countries need to diversity their products and adopt new technology to produce different products in a cost effective way. This will help them to expand exports and realize greater benefit from international trade.

10.4 Krueger's Model of Rent seeking society

Anne O. Krueger developed a model of rent seeking society in her article, the political economy of the Rent seeking society in 1974.

Krueger argues that government restriction upon economic activities create rent which give rise to rent seeking behavior and competition for rent. The most important way in which governments create rents is by issuing licenses permit to engage in various forms of economic activities. For example, import license to import and pursuit to make an investment by building a factory. Such licenses have no alternative use so whole of the returns earned by their holdings are rents.

Krueger has used the concept of economic rent in her model which is defined as the excess of return on an asset over and above returns in its next alternative use. She developed a simple model of competitive rent seeking for the important case when rents originate from quantitative rest notions upon international trade.

Krueger has concentrated mainly on rents and the rent seeking behavior generated by the issue of import licensed. When the government imposes restriction on imports by

imposing import quotas it creates rent by restricting economic activity. As a result import license becomes a valuable commodity. This gives rise to competition for obtaining import licenses because it yields rent. Krueger argued that the competition for rent seeking may take various forms; Legal or illegal. According to her rent seeking activities are often competitive and resources are devoted to competing for rents.

The cost of legal means for rent seeking include proper works, time spent by entrepreneurs in obtaining their licenses, travel cost, locating firms in the capital. The illegal means for rent seeking include bribery, hiring relatives of officials or employing the officials themselves on retirement.

In the former case, competition occurs through choice of location, expenditure of resources upon travel and so on. In the later cases, government officials themselves receive part of the rents.

Krueger showed that quantitative restrictions on import create rent and generate competition for rent seeking. In such a case;

- a. Competitive rent seeking leads to the operation of the economy inside its transformation curve.
- b. Welfare loss associated with quantitative restriction is unequivocally greater than the loss from the tariff equivalent of those quantitative restrictions, and
- c. Competitive rent seeking results in a divergence between the private and social cost of certain activities.

The model has particular applicability to developing countries.

The government restrictions give rise to rents of various forms and people often compete for the rents. Sometimes such competition is perfectly legal. In other instances rent – seeking takes other forms such as bribery, corruption, smuggling and black markets.

The welfare effect of an import quota and total rents obtained by holders of import licenses are shown in the figure.

Q & S are domestic demand and supply curves of internationally tradeable commodity. In the absence of international trade domestic market clears at point a with price Oa . Suppose that the country opens up its economy so that it can import the commodity at P_w price. Since $P_w < P_a$, in the absence of any government intervention, the domestic consumers purchase D_t units of the commodity. The domestic supply at p_w price is only S_f , so $m_f (S_f - D_f)$ units of demand is satisfied by imports.

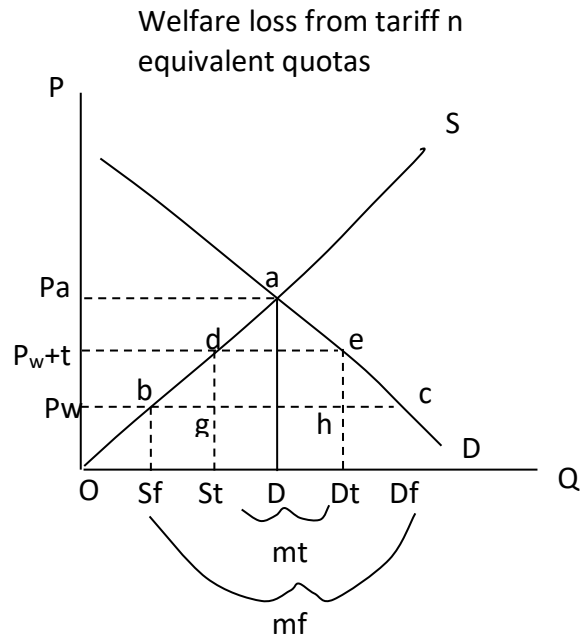


Figure 10.4

The free trade increases consumer surplus by the amount equal to the area, $a c p_w p_a$, and decreases producer's surplus by $a b p_w p_a$. So the national gain from international trade is given by the sum of the changes in producer surplus and to consumer surplus.

This is equal to ---

$$\text{acpwp}a - \text{abpwp}a = \text{abc}$$

Now suppose that the government imposes tariff t per unit of imports. The domestic price of the import able will rise to $p_t = (p_w + t)$. As a result demand falls to D_t but domestic supply rises to S_t , and volume of imports falls to $m_t (S_t - D_t)$. The Gains from trade declines from abc trade.

$$\text{Tariff revenue} = t \times M_t = g_{\text{deh.}}$$

The net loss in nation welfare from the tariff policy is given by the triangles bdg and ceh which are sometimes known as deadweight loss.

Let us suppose that instead of imposing tariff, the government imposes a quota that limits imports to Mt. (equivalent to tariff t). This creates excess domestic demand at p_w price. As a result price rises to (p_w+t) , at which demand for import equals supply mt. But holders of

the import licenses earn rent equal to t per unit. They can purchase at P_w price and sell at P_w+t price. The total amount of rent is exactly equal to tariff revenue i.e. $segh$.

The net loss in nation welfare is the same whether the government imposes a tariff t or a quota M_t . these are sometimes called equivalent policies.

But Krueger argued that both are not the same. The quantitative restriction such as import quotas creates rent and generates competition for rent seeking. Rent seeking is always competitive and resources are devoted to rent seeking. If resources are devoted to competing for quota licenses then, welfare loss from the quota policy will exceed the welfare loss from tariff policy. Krueger argued that resources are always wasted in rent seeking activities. According to her competition for rent seeking may take the form of large scale corruption which may be the most damaging to economic development.

10.5 Institution and Development: Contribution of Stephen Knack and Philip Keefer

In the recent years many development and growth economists view good governance as a pre-requisite to sustained increases in living standard and economic growth. According to them, difference between developmental success and failure has little to do with natural resources availability climate, foreign aid or luck. It is largely a function of the type of institutions.

The importance of good governance for growth gradually gained adherents over the 1980s and 1990s, following several decades in which development failures are attributed successively to capital shortages, low education, and policy distributions, with little attention denoted to the political and institutional sources of these problems. Reynolds in his study of long term economic growth in 40 non-industrialized nations from 1850 to 1950, conjectured that the single most important explanatory variable was political organization and the administration of government.

However, it is very difficult to measure political and social institutions and quality of Governance. Despite these measurement difficulties numerous studies have analysed the impact of institutions and the quality of governance on economic performance.

Stephen Knack and Philip Keefer in their article, "Institution and Economic performance: Cross Country Tests using Alternative institutional measures, 1995, have analysed the impact of institution and quality of governance on economic performance. In their studies they used data by two private international risk assessment firms of services, viz (1) International Country Risk Guide (ICRG) and (2) Business Environment Risk Intelligence (BERI).

The first observations that these services have for any country are for BERI the vast majority of observations are from 1972 and for ICRG nearly all observations are from 1982.

From the ICRG they constructed an index from the five indicators which have greatest relevance to the security of private property and the enforceability of contract. These indicators are – (1) corruption in government (2) Repute of law (3) Expropriation risk (4) Repudiation of contracts and (5) Quality of the Bureaucracy.

The corruption in government and quality of bureaucracy are taken as ponies for the general efficiency with which Government services are provided. When a country scores poorly low on these dimensions, it is a strong indication that a bureaucracy lacks procedural clarity or technical competence and likely to introduce criteria other than efficiency into the determination of government policies and the allocation of public goods.

In addition bureaucracies where corruption is higher and competence is low are less likely to provide strong bulwark against infringements on property rights. These results in distortions in investment and trade which may reduce the quantity and efficiency of capital investment and foreign technology introduced in the country.

Expropriation Risk and the rule of law are used as ponies for the security of private property and to contract rights. A country scoring low as these dimensions is likely to suffer a reduction in the quantity and efficiency of physical and perhaps even human capital investment. This discourages investment.

Repudiation of contracts by government is another indicator of contract enforcement. It is also an indicator of government credibility.

From BERI, they constructed similar index from the four variables or indicators. They are – (1) contract enforceability, (2) Nationalization Risk, (3) Bureaucratic Delays and (4) Infrastructural quality.

The variable infrastructural quality allows some approximation to be made to the efficiency with which governments allocate public goods.

The five ICRG variables and four BERI variables have been aggregated to form an ICRG index (ICRG82) and a BERI index (BERI72) of the security of contractual and property rights. Higher values of ICRG and BERI indices indicate better conditions for investment.

The Growth Equation

Barro (1991) constructed growth regression to compare the effects of political violence and institutional indicators on growth.

$$GR_{6085} = \alpha + \beta_1 GDP_{60} + \beta_2 SEC_{60} + \beta_3 PRIM_{60} + \beta_4 GOVCONS + \beta_5 REVCOU + \beta_6 ASSA_{80} + \beta_7 PPI_{60} DEV + \sum ei \quad \text{--- (1)}$$

Here, growth is a function of initial GDP, Secondary and primary school enrollment in 1960. The percent of government consumption in GDP, frequencies of revolutions and assassinations and the magnitude of the deviation of the Summers and Heston investment deflator (US = 100) from the sample mean.

Unlike Bano, they focus on the growth over the period 1974-1984 and use the first available observation for each country for their institutional indicators, 1982 for ICRG and 1972 for BERI for most countries.

Adding the ICRG index to a Barro-type growth regression, Knack and Keefer find that a standard-deviation increase in index increases the annual rate of growth in per capita income by 1.2 percentage points on average. Substituting the BERI index for the ICRG index produces a similar association with growth. These findings particularly prove that BERI has strong explanatory power for private investment also.

BERI and ICRG indicators have been the most widely used governance indicators in the cross country empirical literature because of their much better cross country coverage.

10.6 Foreign Direct Investment, Institutional Investment and Development

Foreign capital can enter in a country in the form of –

1. Private foreign capital -
 - (a) Foreign Direct Investment (FDI)
 - (b) Institutional investment or portfolio investment
2. Public foreign Capital -
 - (a) Bilateral hard loans or foreign aid (in dollars)
 - (b) Bilateral soft loans – items sold for payment in local currency.
 - (c) Multilateral loans- i.e. contribution to the Aid India club by the member countries. Also include loans made available by the various agencies like World Bank, IFC UND etc.
 - (d) Inter government grants in case or kind. All official grants and concessional loan- low interest rates.

Foreign Direct Investment: It means the concerns of the investing country exercise defunct control over the assets created in the capital importing country by means of that investment. It may take the form of formation of a subsidiary (joint nature) of a company of the investing country in the capital importing country. Such company or consumers are known as MNCS or TNCs. Dunning (1993) stated that FDI involves the transfer of resources viz. technology management, organizational and marketing skills etc. from a foreign country to the host country.

According to IMF, FDI is that category of investment that reflects the objective of obtaining a lasting interest by a resident entity in one economy in an enterprise resident in another economy. The ‘lasting interest’ implies the existence of long-term relationship between the direct investor and the enterprise and a big degree of influence by the investor in the management of the enterprise.

ACC to European law, foreign invest is labeled as FDI when the investor buy's more than 10% voting power of the investee company and portfolio investment, when the acquired stake is less than 10%.

Institutional/Portfolio Investment - It consist mainly of the holding of transferable securities (issued or guaranteed by the government of the capital importing country), shares or debentures of the companies of home country by the firm or nationals of foreign countries. Four holdings also not amount to a right to control the company. The share holders are entitled to the dividend only. Multilateral indirect investments have also evolved in recent years – purchase of bonds of the World Bank floated for financing a particular project in some LDCs.

10.6.1 Foreign Direct Investment and Economic Development

Foreign direct investment plays a very important role in economic development of underdeveloped countries. The main problem of underdeveloped countries is the scarcity of resources. But they need to invest large amount to build up infrastructure and promote development. Therefore, they need foreign capital to fill the gap between saving and investment, to obtain new technology, generate employment and so on. The role of FDI in underdeveloped countries can be discussed under the merits of FDI which are as follows;

Merits of FDI

The FDI has numerous merits for underdeveloped countries;

1. It provides finance, managerial, administrative and technical personnel, new technology and technique of production to underdeveloped countries which are in short supply in these countries.
2. It also encourages local enterprises to invest more in ancillary industries or in collaboration with foreign enterprises.
3. It brings capital and foreign exchange in underdeveloped countries and helps to fill up savings gap and foreign exchange gaps and thus help to promote economic development in such countries.

4. A part of the profits from FDI is given ploughed back into the expansion, modernize or development of related industries.
5. FDI adds more value added to output in the recipient country than the return capital in this sense, the social returns are greater than the pure returns on foreign investment.
6. FDI also brings revenue to the Government of an LDC when it taxes the profits of foreign firms or gets royalties.
7. It helps in raising productivity and the real wages of local labour.
8. FDI also places less burden on the BOP of an LDCs in the early stages of development, if FDI flows mainly into agriculture and extract industries which produce primary goods for exports, it further helps in earning the BOP position of LDCs.
9. Lastly, if flowing into a developing country also encourages its entrepreneurs to invest in other LDCs. Firms in India have started investing in Nepal, Uganda, Ethiopia and Kenya and other LDCs while they are still borrowing from abroad.
10. It increases income and employment opportunities to the people of capital importing underdeveloped countries and thus helps to ease the problem of unemployment.

Demerits of FDI

1. The recipient country needs to provide basic facilities. Such facilities and concessions involve cost in absorbing LDCs resources that could be utilized elsewhere by the government.
2. To attract, FDI, LDCs have to provide sufficient facilities for transferring profits, dividends, interest and principal. If these payments lead to net capital outflow, they create a serious BOP problem.
3. No doubt, FDI increases income, employment and savings in LDCs, but it adversely affects income distribution.
4. Many MNCs in LDCs, reserve all senior executive posts for their nationals and train local nationals for lower and middle level posts having little independent decision making.
5. It brings in highly capital intensive technologies which do not fit in the factor proportions of LDCs. Often obsolete and discarded technologies are imported which involve high social cost.

6. It also involves costs in the forms of a loss of domestic autonomy when foreign firms interfere in policy-making decisions of the government of an LDC which favour the foreign firms by rules.

10.6.2 Foreign aid and Economic Development

Foreign aid refers to public foreign capital received by underdeveloped countries either in cash or kind from the foreign governments or from multilateral agencies like World Bank. Underdeveloped countries suffer from the scarcity of resources. They need to invest huge amount for promoting economic development. But the mobilization of resources from the domestic source often falls short of the requirement. Hence, they need the help of the foreign capital. The private foreign investment inflow in underdeveloped countries requires existence of basic facilities which are short in supply. So, it is very difficult to attract private foreign capital which only flow to those countries which have sufficient basic facilities for investment and ensure high rate of returns.

Therefore, public foreign capital or foreign aid can play an important role in promoting level of investment and economic development in underdeveloped countries. Foreign aid is important because it can be used by the recipient country in accordance with its development programmes.

The foreign aid flows to underdeveloped countries in various forms such as loans, assistance and grants from governmental and international organizations. At the same time, foreign aid may be tied or untied. In the case of tied aid, foreign aids are made available to underdeveloped countries, for undertaking particular projects. It can also be country tied in which the aid recipient country is required to import materials for the project from the donor country. Untied aids are made available to the underdeveloped countries for general purpose. In case of untied aid, the recipient country is free to decide about its use in various projects.

Foreign aid helps to promote economic development in underdeveloped countries in the following ways;

1. The underdeveloped countries are poor in capital. So, they have low savings and are unable to make required investment the foreign aid help to reduce this constraint by

providing the government with much needed financial resources and raises the rate of capital formation.

2. Underdeveloped countries also suffer from technological backwardness. This is reflected in high average cost of production and low labour productivity. It is also reflected in high capital output ratio. The foreign capital brings technical know-how, skilled personnel, managerial skills, advance production techniques. This helps underdeveloped countries to improve its level of technology and promote economic development.
3. Underdeveloped countries do not have sufficient economic overhead capital which directly facilitates investment. These countries need to build up roads, rails, power plants which require huge investment. The foreign aid helps the underdeveloped countries to build up their economic overhead capital.
4. Underdeveloped countries need to invest large amount to industrialize their economy. However, they do not have sufficient resource. In this case, foreign aid helps the country to make requisite investment and promote industrialization of the economy.
5. In underdeveloped countries private investors are not willing to invest in risky projects, like exploitation of untapped natural resources. Foreign aid and capital undertakes all risks and invest in such risky project to exploit resources which help to promote economic development. It also helps in removing regional imbalances.
6. The foreign aid also provides social gains to underdeveloped countries because it creates employment opportunities in urban areas which absorbs surplus labour from the rural areas and reduces pressure on land.
7. The foreign aid also tends to raise labour productivity in underdeveloped countries and thereby raises income and employment, which in turn increases real wages of labour.
8. Foreign aid also helps in improving the provision of basic facilities such as health, education, sanitation and help to build up human capital. The foreign aid contributes significantly to the social sector budget in underdeveloped countries.
9. Underdeveloped countries often suffers from inflationary pressures due to existence of structural rigidities which keeps the supply of food below the demand from the growing population foreign aid helps to reduce inflationary pressure as it increases the supply of food and other essential consumers goods.

10. Foreign aid also helps underdeveloped countries to overcome balance of payment problems. Underdeveloped countries need to import capital goods to accelerate the pace of development. But their exports consist of mainly primary products which are priced low in the international market. So a gap develops between imports and exports which causes balance of payment problems. The foreign capital or aid helps underdeveloped countries to get capital goods and reduce the balance of payment problems.

Thus, it can be concluded that foreign aid is very important for accelerating economic development in underdeveloped countries. It helps them to fill up the saving and investment gap and promote capital promotion. It contributes to industrialization and also helps in building up social and economic overhead capital. It brings in new technology, raises labour productivity and creates income and employment opportunities. It also undertakes risky projects and helps to tap and exploit untapped natural resources like, hydropower. Further, it reduces inflationary pressure and balance of payment difficulties in underdeveloped countries. Thus, foreign aid is very important for economic development of underdeveloped countries.

10.7 Let Us Sum Up

The underdeveloped countries have a number of challenges for economic development. However, there are many strategies for promoting economic development. They can promote development by adopting suitable trade strategies of development. During the 1950s and 1960s, import substitution had been the dominant trade strategy among the underdeveloped countries. But during 1970s and onwards, export promotion became popular among these countries which calls exporting of their products to vast international market. The underdeveloped countries also suffer from corruption and poor institutions. The impacts of these problems have also been discussed in this unit. The investment needs of the underdeveloped countries are large but they do not have sufficient capital to undertake such investment. Therefore, they have to rely on foreign capital to promote economic development.

10.8 Key Terms

Infant industry:	It refers to the domestic industries which produces import substitute goods.
Quantitative restrictions:	It is the restrictions placed on the amount of a product that can be imported into a country.
Economic rent:	It is the earnings of a factor over and above its transfer earnings.

10.9 Questions

1. Compare import substitutions and export led growth strategies of development.
2. Discuss the effect of rent seeking activity on economic development in the light of Krueger's model.
3. Examine the role of institutions in economic development.
4. What is foreign direct investment? How does it promote economic development in developing countries? Explain.
5. Discuss the role of foreign aid in economic development of developing countries.

10.10 Further/Suggested Reading

Ray, D., *Development Economics*, Oxford University Press.

Mier, G., *Leading Issues in Economic Development*.

Todaro, M.P., *Economic Development*, Longman, London

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